



THE TIMES Tomorrow

From the pulpit
Bernard Levin on the sermon Britain needs from the Prime Minister

Crude threat
Will an onshore oil bonanza spoil England's green and pleasant land?

1997 and counting
A Special Report on Hongkong as it faces being handed back to China

Bella donna
Suzy Menkes reports on the latest fashions from Milan

Portfolio

The Times Portfolio competition was won yesterday by Mrs Diana Davis who lives at Blagdon, near Bristol. Portfolio list, page 20. How to play, information service, back page.

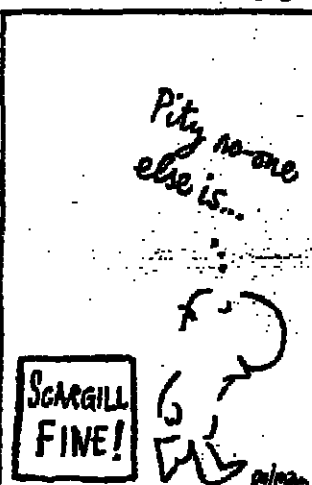
Tax clamp on fringe benefits

The Inland Revenue is now applying the rules on the taxation of fringe benefits much more strictly. Under tax laws many company perquisites, such as cars, are taxable and limiting legislation has been introduced.

Pope in Spain

The Pope was greeted by King Juan Carlos and Queen Sofia yesterday on his arrival in Spain for a 15-hour visit on his way to the Caribbean.

Papal footsteps, page 7



Strike levy

Liverpool City Council last night gave its trade unions the right to levy a contribution to the miners' strike from their wages, with the money deducted from their pay packets by the City Treasurer.

Envoy freed

Señor Pedro Aristegui, the Spanish Ambassador to Lebanon, was released unharmed several hours after being kidnapped in Beirut by two unidentified gunmen.

Unilever wins

Unilever yesterday decisively won the battle for Brooke Bond by raising its offer from 114p to 125p a share, valuing Brooke Bond at £580m.

Rough rides

John Francone, champion National Hunt jockey, was concussed in a Cheltenham fall and will not ride for a week. Willie Carson, champion Flat jockey, was booed and had been thrown over him after finishing last on the Queen's horse, Rough Stones, at York.

Leaders page, 13

Letters, from Dr P. J. Giddings, and others; water authorities, from Mr J. V. Addison voluntary service, from Mr M. Goyder

Leading articles: Lawson's speech; Scargill case; Hongkong and Taiwan

Features, pages 8 and 12

Nora Bell on Yugoslavian repression; Ronald Butt discusses class, labour and Tories; Can the Tories curb the rate?; Profile of Irish poet Seamus Heaney

Books, pages 10 and 11

Robert Nye reviews poetry; Gay Firth on Anita Desai and Howard Jacobson; Tom Hutchinson reviews science fiction; Basil Boothroyd on theatrical disasters

Obituary, page 14

Mr Frederick Britton, Jean Young

Business travel, pages 15-18

A special report on how the working traveller can make the job pleasant and profitable

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Miners undeterred by fines on Scargill and union

By Paul Rowlledge, Labour Editor

Miners' leaders last night set a fresh course of conflict with the law by reaffirming that their 31-week-old strike is official, despite High Court fines yesterday for contempt of £1,000 on Mr Arthur Scargill and £200,000 on the National Union of Mineworkers.

Mr Scargill, the pitman's president, read out on the steps of his union's office in Sheffield a statement expressing fresh defiance of court orders that the dispute is unofficial and demanding that his members should not cross picket lines.

The miners' renewed evidence of open hostility to the High Court is expected to precipitate further moves for alleged contempt, just as the pit union reopens peace talks with the National Coal Board.

Its national coordinating committee, an ad hoc body composed of national officials of the union and leaders from the main coalfields, which is conducting the day-to-day business of the strike, also reaffirmed the executive's October 1 decision as official union policy. "This means that the strike action in the British coalfields is official in accordance with national rule 41", it said.

"The union will continue to

do all in its power to win maximum support for the strike and reaffirm that there should be no crossing of official picket lines."

That statement is essentially a reiteration of the comments and decisions which yesterday prompted Mr Justice Nicholls to fine Mr Scargill and the union for contempt of orders made on September 28 that the strike in Yorkshire and elsewhere is unofficial, and that miners must not be discouraged from going to work under threat of union discipline.

The judge said: "A great and powerful union with large membership has decided to regard itself as above the law. The wilful disobedience has been committed with maximum publicity by a large and powerful body bent on saying to its members and the whole nation that it is untouchable. 'If orders of the court are seen to be set as naught in this way - openly and repeatedly defied by such a body with impunity - where is the rule of law?'"

The union has 14 days to pay its fine, and Mr Scargill 28 days to pay his. Neither is likely to do so. The union's national executive is to meet soon, probably on Sunday, to deter-

mine its next step. Continuing refusal to pay the fine would involve the union in sequestration of its assets, put at £4.7m when the strike began but now very much depleted.

Mr Michael McGahay, vice-president of the union, said: "You can't take the bricks off a Highland man: we're skint." And Mr Sid Vincent, leader of the Lancashire pitmen, argued: "If we have to operate from the street, we will carry on the fight."

Yesterday's contempt action was brought by two "dissident" Yorkshire miners, Mr Ken Foulstone and Mr Robert Taylor, both from Manton colliery. Mr Foulstone said at a press conference later: "I feel very unhappy about having to take my own union to court to stop the misuse of its members. But I feel the law of the land has been upheld."

Even though Mr Scargill is not a rich man, he ought to be able to pay the £1,000 fine, earning £27,500 a year and living modestly. However, he has foregone his salary since the strike began.

Free coal withdrawn, page 2
Leading article, letters, page 13

Pit talks begin today at Acas

By Our Labour Editor

Peace talks aimed at ending the pit strike open this morning against a background of rising optimism among politicians and National Coal Board managers.

Mr Ian MacGregor, chairman of the board, goes into the eighth round of negotiations with the National Union of Mineworkers with an unexpected degree of hope that this time there could be a settlement of the conflict over colliery closures.

Mr Pat Lowry, chairman of the Advisory, Conciliation and Arbitration Service (Acas), has apparently indicated that the miners have taken a more flexible line in informal, pre-negotiation exchanges.

Mr MacGregor said last night: "We had a meeting with Mr Lowry and I got the decided impression that he was optimistic about the position."

"We explained that we had made all the concessions to date, and therefore did not have anything new to talk about, but we were always willing to listen to other ideas. He encouraged us to meet him, so I assume that he felt that there was something there."

The coal chairman argued that the core of the dispute was unchanged. "We have to resolve the criteria under which we operate." That could be the



Mrs Thatcher giving £1 yesterday to a collection in Brighton for working miners (Photograph: John Voos).

Britain's day of banners and cash

From Ian Murray Strasbourg

It was British benefit day in the European Parliament here yesterday. Britain was at last paid back its £457m rebate; British miners demonstration tactics took over the floor of the House, and the verbal battle over Waterloo station rolled on. The decision to pay back the money, which had been frozen by Parliament since the beginning of the year, was taken by 218 votes to 34, with only the French and Greek Communists, the Gaullists and Flamma Fail against. Most French Christian Democrats were among the 10 who abstained.

Mr Malcolm Rifkind, Minister of State at the Foreign Office, was in Strasbourg for the vote. "We saw this as a debate of honour", he said. "We are delighted that this debt of honour has now been satisfactorily paid. We look forward to good relations with Parliament now that this has been satisfactorily resolved."

Release of the money was one of two conditions imposed by the British Government before it would agree to finding extra money for the EEC this year. The second condition was that rules to control EEC spending must be endorsed - a subject to be negotiated at the next foreign ministers' council in 10 days' time.

As far as good relations with Parliament were concerned, these came under something of a strain when Mr Les Huckfield leapt through a gap in the rules of procedure to introduce the miners' strike to the debates.

The new Labour MP for Merseyside East called on the skills he learnt as MP for Nuneaton to bowl a googlie question. How was it possible, he asked, to discuss one matter of interest to Britain - the rebate - and not discuss an issue of equal importance to Britain - the strike?

The French benches groaned as he carried relentlessly on, encouraged by transnational Socialist cheers. The statistics had started to flow - 7,000 arrests, five deaths - when his microphone was switched off.

He mimed on as "the treasured emblem" of the Blauen Gwent Lodges of the National Union of Mineworkers, which had been smuggled into the chamber in a briefcase, was unfurled.

Dr Otto Habsburg, once the heir to the Austro-Hungarian empire, was infuriated by the sight of the red and gold banner and tried to haul it down. He failed.

A further row broke out involving the British later when unrepentant Labour MEPs insisted that they were right in hearing last week that a French Gaullist member wanted to rename Waterloo station. They blamed this on bad simultaneous interpretation.

Photograph, page 6

Warning on Labour threat to judges

From Julian Haviland, Political Editor, Brighton

Sir Patrick Mayhew, the Solicitor General, said yesterday that the "Leninist left" in the Labour Party had created for the first time a real threat to the independence of judges, on whom alone the citizen could rely for protection from the abuse of power by governments.

There was a real danger that repeated attacks on judges by Labour might undermine the confidence of the public and of the judges themselves, with obvious consequences for recruitment and quality.

Sir Patrick said the Labour Party conference last week had passed a resolution deeply damaging to the rule of law in the banning of all policing during industrial disputes, and the vesting in local authorities of total control over the police.

He did not doubt that there were those who wished to

overturn the whole constitutional structure of an independent judiciary, an impartial police force and an administration of law which remedied wrongs.

The very effectiveness of Britain's arrangements called for the increasing scale of the attacks on them. Sir Patrick said: "to the would-be autocrat it must be intolerable that the principle of the supremacy of law should apply to the Government, to every minister and official, to every over-mighty subject, as well as to the humblest person in the land."

"I do not doubt that this highly inconvenient proclivity for protecting the small man makes the hard left so determined to get at the judges", he added.

Sir Patrick, who was speaking at a fringe meeting in Brighton, traced the development by the judges of the process of judicial review of discretionary action by ministers.

The judges, not parliament, had created this precious remedy for the oppressed citizen, which was no doubt irritating to the executive of the day.

It was a safeguard against malicious or capricious use of power, which no one but the judges could provide.

Sir Patrick gave examples of Labour and Conservative ministers against whom the courts had found.



Sir Patrick Mayhew: Defending judges.

Dealers in heroin face 'life'

By Stewart Tendler Crime Correspondent

Heroin smugglers and dealers face life sentences as part of a package of new measures to be introduced by the Government to combat drug abuse.

Mr Kenneth Clarke, Minister for Health, told the Conservative Party conference yesterday that the new sentences will be included in next year's legislation.

The other measures announced by Mr Clarke include another £5m for drug abuse treatment, 100 more customs and excise drug investigators, and clear directives to the police to take greater action.

Mr Clarke, speaking at the end of the first debate on drug abuse by the party conference since the 1960s, offered proposals in reply to party representatives clearly worried by the problem.

Calls for tougher measures came from speakers including a schoolboy, a doctor and a number of MPs. Thirteen motions on drug abuse were tabled. Mr Colin Dobson, a sixth former from Oxford, told the conference that he had seen children sniffing glue during their lunch-break near his school and spoke of being approached by drug peddlers, who he said were "scum, destroyers of the youth of this country".

Mr Clarke, speaking on behalf of other ministers at the

Continued on back page, col 6

Inquiry to review whole system of local government finance

From Philip Webster, Political Reporter, Brighton

The Government yesterday announced a wide-ranging review of the entire system of local government finance, going far beyond its previous unsuccessful attempts to find alternatives to domestic rates and one which could result in some of the functions now provided locally being taken over by central government.

The inquiry, to be headed by Mr Kenneth Baker, the new Minister for Local Government, and expected to last 18 months, was outlined to the Conservative Party Conference in Brighton by Mr Patrick Jenkin, Secretary of State for the Environment, in response to revived demands from the Tory grass roots for the Government to fulfil the pledge of Mrs Margaret Thatcher 10 years ago to abolish the rating system.

The review, aimed at producing what Mr Jenkin described as a more robust and fairer system of local finance, will examine yet again both domestic and business rating. But, more significantly, it will cover both the operation of the rate support grant system and the balance between local and central financing of local spending.

That, it was explained later, could lead to the transfer of some functions to the centre. Education, which accounts for 47 per cent of local authority current expenditure in England, is a favourite candidate for some ministers.

In a second important initiative, Mr Jenkin announced he will put proposals to the Commons for an inquiry into abuses by some left-wing Labour councils of their power.

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lent propaganda campaigns, the political selection of council officers, the suppression of the rights of minorities on councils, and the manipulation of standing orders.

The inquiry will cover alleged abuses of Sections 137 and 142 of the Local Government Act, 1972, which some councils have used to authorize publicity campaigns.

But it is clear that it will go much further or consider the legal basis on which local government operates. Mr Jenkin questions whether local government operates. Mr Jenkin questions whether local

government could be expected to continue operation on the conventions of a century ago.

He is to seek all-Party support for the inquiry, likely to be headed by an eminent constitutional expert, although some MPs doubted whether the announcement of such an initiative at a conference would help him to win it.

Mr Jenkin's announcement of the finance review was seen as a recognition by the Government that its various attempts at controlling local spending through targets, penalties and rate capping have failed, as yet, to produce a satisfactory outcome.

Mr Jenkin was given a lukewarm reception, by a large section of the conference upset by his advice that it should stop demanding, year after year, an end to domestic rates in the absence of a sound and acceptable alternative.

During a later debate Mr Baker announced that the Government was setting up a London planning commission to advise it on strategic planning decisions after the abolition of the Greater London Council.

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Leading article 13

Lawson blames unions and trade barriers

From Our Political Editor, Brighton

Mr Nigel Lawson, the Chancellor, yesterday promised the Conservative Party that he expected to "bounce back" to increased growth next year at the same sort of level, more than 3 per cent, as was achieved last year.

But he warned the party conference at Brighton that dangers still abounded in growing protectionist pressures worldwide and high interest rates largely caused by the American deficit.

He disappointed the conference by comparing the British labour market unfavourably with the American market while offering little government action to improve it.

The Chancellor said the main cause of high unemployment in Britain, as in much of Europe, was the determination of monopolistic trade unions to insist on levels of pay that priced men out of work.

But employers were also to blame. Every time a weak management granted an excessive pay claim, it condemned more workers to the dole queue. There was no escaping the link between pay and jobs.

In a brief debate on the economy the party's concern about the unchecked rise in unemployment was plain.

Mr Lawson said he shared the concern, the party should be clear: "You will not reduce unemployment by increasing what the Government spends or borrows, nor by printing more money. That approach has been tested to destruction."

Mr Lawson's speech was dubbed "complacent" by Mr Roy Hattersley, Shadow Chancellor, who said that it confirmed that the Government was committed to high unemployment (Richard Evans writes).

£100m bank rescue hits snags

By Peter Wilson-Smith, Banking Correspondent

The Bank of England is having a difficult time persuading City bankers to contribute to a £100m safety net for Johnson Matthey Bankers, the bullion bank it rescued last week.

High-level discussions were said to be taking place between the banks and the Bank of England yesterday.

The Bank of England is trying to corral a range of City banks and institutions to provide indemnities totalling £100m in case the losses uncured at JMB turn out to be higher than expected. The package is far from complete, and those involved are making the size of their contribution conditional on everyone else chipping in.

However, the four bullion dealers, who along with JMB belong to the London gold market, have agreed to put in £7.5m each and 13 members of the Accepting Houses Committee, the merchant bankers' club, have provisionally agreed on about £10m. The Bank of England had hoped to raise £25m from the merchant banks.

Public money is also being put at risk with the Bank of England offering £10m towards the safety net. The Bank would also have to bear any further costs if the safety net was used up.

The main uncertainty about the package seems to centre on the contribution from London

and Scottish clearing banks, which is put at £20m to £50m.

One of the banks' main complaints is that they are being asked to put money at risk but do not stand to benefit if JMB is eventually sold.

The scale of the indemnities being demanded has raised fears that the problems at JMB are worse than expected. Possible losses have been put at between £100m and £150m and, including undervalued assets in the JMB balance sheet, the Bank of England has about £170m to cover this. Only if the losses were more than £170m would the indemnities be called.

Kenneth Fleet, page 21

Husband of Diana Dors is found shot dead

By Sheila Beardall

Alan Lake, the husband of the late Diana Dors, was found shot dead yesterday, the sixteenth anniversary of the day the couple first met.

He was discovered in his £325,000 home, Orchard Manor, Sunningdale, Berkshire, which he had turned into a shrine to Diana Dors, who died from cancer five months ago.

He had a reputation as a hard, sometimes violent man whose soft spot had been his overpowering love for his wife, who was ten years his senior. Friends said he had been terribly depressed and believed he never recovered from the grief of her death.

Surrey police are treating his death as suicide. A spokesman

said: "The wound appeared to be self-inflicted. We are not looking for anyone in connection with the shooting."

The couple's son Jason, aged 15, was told the news while rehearsing a play, *Breaking the Silence*, with the Royal Shakespeare Company at the Barbican Centre, London.

Mrs Honor Webb, the family's housekeeper, said she heard a shot early yesterday afternoon and found Mr Lake lying dead in his son's bedroom with a shotgun by his side. No note was found. Lieut. Col George McCowan, the Surrey coroner, has been informed.

Mr Lake died as dramatically as he had lived. Apart



Diana Dors with Alan Lake.

from playing villains on the screen, he had had rumoured links with gangland leaders. In 1970 he was sentenced to 18 months' imprisonment for maliciously wounding the manager of the Red Lion Inn,

Sunningdale. He had also been an alcoholic, which led to a temporary separation between the couple in 1980.

Soon after Diana Dors died Mr Lake said: "Diana is still here in my heart and mind."

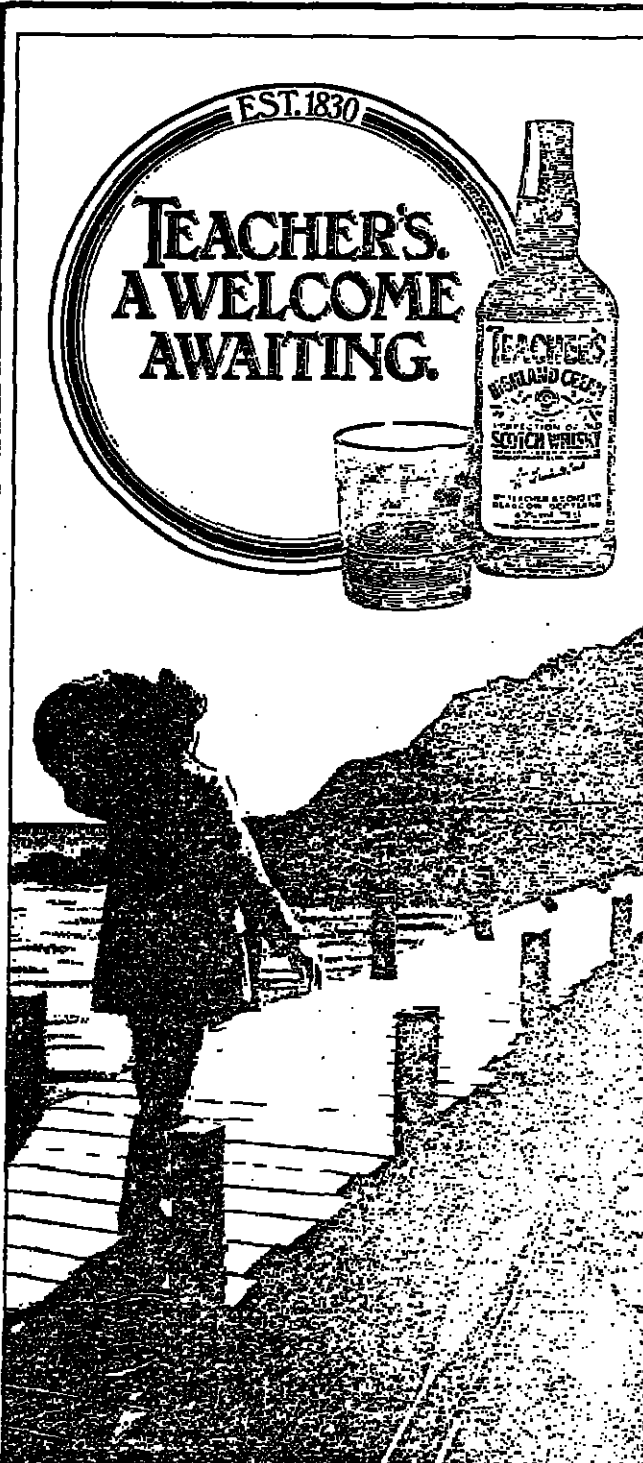
And in a newspaper interview in August he said he still felt she was in the house.

"Often I think with dread of the coming weeks. September 11 is Jason's birthday and October 10 is the anniversary of the day we met. They're each like a dagger that will go through me."

He recently put Orchard Manor up for sale, saying it was distressing for him to go on living there.

Mrs Webb said that he had taken Jason to the station in the morning and appeared to be very, very depressed when he returned.

A neighbour said: "He missed his wife so much. He was always crying for her. He just loved her so much that he couldn't carry on without her."



Pension and child benefit strike may spread to hit unemployment pay

By Nicholas Timmins, Social Services Correspondent

Union leaders meet today to decide whether to extend the pensions strike at Newcastle Tyne to Department of Employment and Social Security computers at Reading, Berkshire, and Livingston, Lothian, which would affect payment of unemployment benefit to one million people.

The strike by 400 computer staff at the department's Newcastle and Washington, Tyne and Wear offices, now in its twenty-second week, has affected pension and child benefit payments to about nine million pensioners and to more than half the seven million recipients of child benefit.

It has so far cost the department at least £40m, a bill which is increasing by between £3m and £4m a week and has led to the recruitment of 3,000 extra civil servants.

The Civil and Public Services Association said yesterday that staff at Reading had voted to take action from Monday if the union's executive approves today. But there are signs that the executive is under as much pressure to call off the action as to extend it.

If the unemployment benefit computers are hit, the Department said that it had contingency plans to write Giro cheques by hand, which could

involve recruiting up to 4,000 casual staff at unemployment offices.

The 400 computer staff have been on strike over changes in shift arrangements and payments which the department says would have cost £700,000 a year.

Last week they were joined by 72 staff at the Hebburn office nearby, who had been asked to start distributing 350,000 new pension books covers a week to allow the pension increase on November 26 to go ahead.

The covers had been prepared on overtime by staff at Newcastle working through the dispute, and it is evident that support there for the strike is far from solid among other staff which has led some union officials to argue that it is unwinnable.

The strike, however, already cost the department far more than the sums it hopes to save.

About seven million pensioners are now being paid weekly on the stubs of old pension books, at a cost of between £2.1m and £2.8m a week because the Post Office says that it takes three times as long to handle the cases.

The DHSS will also have to pay for the decision to defer closure of up to 1,000 post offices to help cope with the queues.

Four million child benefit recipients are also being paid at post offices on old order books, at a cost of about £1.4m a week. That figure will rise as more of the 20-week order books run out.

The 300,000 British pensioners overseas have probably been worst hit, facing long delays in payment. The department says that so far three-quarters of them are now receiving money.

Pensioners paid by automatic credit transfer are still receiving payment, but the computer program cannot be amended, so that payments are continuing after death. About 300,000 of the 430,000 pensioners paid four-weekly or quarterly have responded to advertisements and are being paid by local DHSS offices.

The department is recruiting 3,800 extra staff at local offices to cope with this workload.

Short-term National Insurance benefits such as sickness and maternity benefit are now having to be paid on estimates of people's entitlement, which is bound to lead to errors.

The absence of up-to-date National Insurance records has also led the department to recruit 1,500 casual staff to free others to check on contribution records for those claiming unemployment benefit.

All striking miners lose their free coal

By David Young, Energy Correspondent

The National Coal Board has finally withdrawn concessionary coal supplies to striking miners in its western area, which covers pits in Cumbria, Lancashire, Cheshire, Staffordshire and the West Midlands. It has 8,700 miners at work and 5,000 on strike.

Since the start of the present dispute, the concessionary scheme, inherited by the board when the industry was nationalized, had been stopped in all areas except the western.

The scheme was kept there while miners gradually reported for work - 2,500 in the last four months - although deliveries of smokeless fuels for all miners at work or on strike, have been "backed" by the National Union of Mineworkers.

The western area produces no smokeless fuel and depends on deliveries from other areas to meet domestic consumer demand. Output in the area is now running at 80,000 tonnes a week compared with 200,000 tonnes a year ago.

A 24-hour strike was started yesterday by 36 drivers at the National Fuel Deliveries depot in Longton, near Stoke-on-Trent, in protest at the withdrawal of concessionary supplies. The depot is a wholly-owned subsidiary of the coal board and the drivers are members of the Transport & General Workers' Union.

A board official said: "The decision by the drivers to stop deliveries to working miners also means pensioners, widows and other needy cases are forced to go without."

The concessionary coal scheme operates under local agreements, which the board has unsuccessfully attempted to replace with a national agreement.

There have also been suggestions by sectors of management that the scheme should be abolished, but they have never been put to the union officially for fear of compensatory pay claims being submitted.

Normal annual concessionary coal allowances to NCB employees, in tons: Scotland: 7.15; Northumberland: 10.05; Durham: 7.45; Yorkshire: 9.14; N. Derbyshire: 8.5; S. Derbyshire: 10.13; Nottinghamshire: 10.00; Leicestershire: 10.55; Cumberland: 6.0; Lancashire: 6.1; N. Wales: 8.15; S. Wales: 7.11; N. Staffordshire: 7.5; Warwickshire: 6.62; Kent: 9.9.

Many doctors police officers and firemen, and finance insurance and tax specialists, earned well over £300 a week.

Lowest paid groups included shopworkers, National Health Service nursing and ancillary staff, local authority manual workers and garage mechanics.

In spite of the high level of unemployment, overtime earnings increased. Male manual workers, who earned an average of £152.70 a week, received £20.90 of this from overtime payments, with £12.80 for bonus payments and £5 for shift premiums.

Without overtime, the increase in average weekly earnings for all employees would have been 7.4 per cent, rather than the 8.1 per cent actually recorded.

Beef farmers fear dairy 'invasion'

By John Young, Agriculture Correspondent

The National Farmers' Union is pressing the Government and the European Commission for stronger guarantees for beef producers because of the threat of overproduction and a consequent fall in market prices.

The threat arises from the introduction of dairy quotas six months ago, which for at least the next year will mean more cows and heifers being slaughtered.

In the longer term there is the likelihood that grassland farmers in Wales and the west of England will be forced to diversify into beef cattle.

The Meat and Livestock Commission said yesterday that it had no wish to discourage farmers from raising beef cattle and would do all it could to help them with advice.

The union is also concerned about what it believes is slow progress in processing claims by dairy farmers for special treatment.

The Ministry of Agriculture said this week that 63,631 producers had applied for an additional quota, either because their production last year had been distorted by exceptional factors such as disease, or because they were already committed to a ministry-approved expansion scheme.

The ministry's divisional offices have so far examined 14,479 applications, of which 2,873 have been rejected and the rest passed to local panels for adjudication. The panels have reached decisions on fewer than half the claims and extra members have been recruited to deal with the work.

Nearly 400 rejected applicants have applied to the Dairy Produce Quota Tribunal, which has heard "exceptional hard-

ship" claims from more than 3,500 farmers who argued that they would not be able to make a living. So far only 84 hardship claims have been considered, of which 60 have been rejected.

An additional complication is that the proportion of the national quota available for redistribution is still not known.

That is because although nearly 4,800 farmers have agreed to leave dairy farming in return for compensation, many have also applied for additional quotas and would probably change their minds if their applications were approved.

The Government has set a limit of 389 million litres, 24 per cent of the total national quota, for redistribution. But applicants for the so-called "outriggers" scheme at present produced nearly four times that amount.

Mr Michael Jopling, the Minister of Agriculture, has said that all applicants producing fewer than 200,000 litres a year will be able to claim compensation if they dispose of their herds within seven weeks from October 1.

Any extra quota allocations may have to be scaled down if there is not enough to go round.

A union official said that many farmers had applied for a quota on offer on the basis that there was no harm in trying. With the exception of a few who decided to retire a few years early, he did not expect many to cease dairy farming altogether.

Forty per cent of those who had applied to give up were tenant farmers, who needed their landlords' permission to do so. Others might make a partial switch to grain growing, particularly in the midlands.

Wages rise by 8.1% to £159.30

By David Smith, Economics correspondent

The average weekly wage in Britain increased to £159.30 in April this year, 8.1 per cent up on a year earlier, according to the first results from the Department of Employment's latest earnings survey.

For men, average earnings were £178.30, a rise of 8.5 per cent. For women, earnings averaged £117.20 up 7 per cent compared with April, 1983.

As well as indicating a widening gap between male and female earnings, the figures show that the earnings range for all employees is wide. While 8.5 per cent of full-time employees earned less than £80 a week, 5.1 per cent earned more than £300.

Highest paid groups of workers included technical engineering staff in the electricity supply industry (average weekly earnings £298.80) and newspaper print workers in London and Manchester (£298.40).

Many doctors police officers and firemen, and finance insurance and tax specialists, earned well over £300 a week.

Lowest paid groups included shopworkers, National Health Service nursing and ancillary staff, local authority manual workers and garage mechanics.

In spite of the high level of unemployment, overtime earnings increased. Male manual workers, who earned an average of £152.70 a week, received £20.90 of this from overtime payments, with £12.80 for bonus payments and £5 for shift premiums.

Without overtime, the increase in average weekly earnings for all employees would have been 7.4 per cent, rather than the 8.1 per cent actually recorded.

Shorter summer time favoured

By Patricia Clough

The Government has come out in favour of shortening British summer time by two weeks from 1986 so that clocks can go back in the autumn at the same time as other EEC countries. But according to a Home Office spokesman, a final decision will not be made until the end of the year.

In a recent briefing to Conservative members of the European Parliament an EEC proposal to synchronize the end of summer time because "the United Kingdom wishes to play its full part in the development of the Community".

British summer time was shortened by one week in 1981 so that all the EEC members could start together. But Britain and Ireland still end their at the end of October, a month later than the rest. Under the EEC Commission's proposal everyone would end summer

time for 1986, 1987 and 1988 in the middle of October.

In his briefing to MEPs, the Home Office said synchronization would benefit international business and the travel industry. It conceded that most of the public would favour lighter evenings in October and there were objections from the building industry and farmers.

The European Parliament is scheduled to debate the proposal today and Mr William Newton Dunn, the Conservative MEPs' transport spokesman, said he expected his group to support it.

Labour members are likely to vote against, their transport spokesman, Mr George Stephenson, said, because they felt not enough study had been made of its practical implications. Labour, he said, were concerned among other things, that darker evenings would

mean more crime, although he conceded that there were no statistics to prove this either way.

A spokesman for the Building Employers' Confederation said if the Government has made up its mind, the confederation "will be making strong representations to get it reversed".

An earlier start to winter time would mean higher operating costs, such as more lighting, less use of expensive equipment and shorter working days. It could lengthen completion times and possibly increase safety hazards. The industry was "completely" opposed to it.

Strong opposition also came from the National Farmers' Union which said the loss of an hour's light could create difficulties for farmers in Scotland, who normally harvest their root crops and sow their winter crops at that time of the year. The NFU also argued that lack of light could endanger safety.

Car workers seek pay reward

By Clifford Webb, Motoring Correspondent

The £1m campaign launched recently by the motor industry to publicize the increased productivity and new spirit of co-operation in its factories is being seized on by union negotiators to support demands for wage increases at Austin Rover, Vauxhall and Ford.

Manufacturers' claims that productivity in some British car plants is on a par with the best in Europe and that days lost per employee have fallen from nearly seven days five years ago to 1.8 days last year are being flung back across the negotiating table.

This week's news that newly-privatized Jaguar has offered its workers a 21 per cent increase over the next two years could hardly have come at a more damaging time.

A veteran motor industry negotiator said last night: "John Eggar (Jaguar's chairman) has a lot to answer for and not only to other car makers. His suppliers will be after him to increase the price he pays for their parts. They will rightly be able to claim that like his workers they have played their part in Jaguar's recovery by keeping prices down and quality up."

An Austin Rover executive said: "Few car workers will want to be reminded that Jaguar almost alone in the industry has made a substantial £50m profit or that labour costs on big luxury cars are a much smaller proportion of total costs than they are on the cars the rest of us manufacture. It will be a simple case of 'what's good enough for Jaguar workers is good enough for us'."

The speed with which 1,500 Vauxhall workers reacted to management's 7.2 per cent offer and walked out this week is indicative of workers' determination to get a bigger share of the cake this year.

Ford will reply on October 19 to a demand for 14 per cent which shop stewards said yesterday was "an all or nothing" demand.

Shergar colt is moved under guard to hide-out

Strict security was in operation to protect a yearling son of Shergar sold on Tuesday for £2.1m guineas, a European record, at Goffs Sales in Kildare.

The colt, still unnamed, was taken yesterday to a secret destination and is under an armed guard.

As soon as the auctioneer's hammer came down, carefully prepared security plans were put into operation. The new owner is determined that the colt will not suffer the same fate as Shergar which is thought to have been killed by IRA kidnappers.

Likely trainer, page 26

Home Office rejects police band appeal

By Peter Davenport

Mr James Anderson, the Chief Constable of Greater Manchester, lost his last hope yesterday of keeping the military-style band axed by his police authority.

He had pinned hopes of a reprieve on an appeal to the Home Office to intervene and rule the councillors out of order in their decision to end the £160,000-a-year financial backing for the band.

But in a meeting between an HM Inspector of Police and Mr Anderson's deputy chief constable, Mr John Stalker, it was made clear that the Home Office would not step in.

It is understood that Mr Stalker was told that there could be intervention only on issues that directly affected police efficiency and the presence or otherwise of a military-type band did not fall into that category.

The dispute over the future of the band was the latest in a long series of arguments between Mr Anderson and his left-wing police committee. Last week, in an effort to reduce costs to meet the extra bills of policing the coal dispute in Greater Manchester, now standing at £1.5m,

the police committee voted to end financial support for the band.

The officers, who spent two out of each five-day working week on band duties, under a full-time leader, have been returned to operational duties. All their engagements, including two school concerts for 2,500 children this week, have been cancelled.

Mr Anderson was determined to keep his band and was "disappointed" at the Home Office decision not to intervene. The chairman of the police committee, Councillor Mrs Gabrielle Cox, said yesterday: "This just backs up the advice we had from the council's legal officer. We believe we cannot continue to provide funds for the band at the risk of threatening other more important police services. And we will not do so."

The committee had said the band could continue on a voluntary basis, but senior officers yesterday said that it would be totally impracticable because it would be impossible for all the members to work the same shifts and meet the band's commitments.

Council is defiant over horse ban

By Peter Evans, Home Affairs Correspondent

A survey of relations yesterday between police authorities and chief constables in dispute about policing issues shows that measures announced by Mr Leon Brittan, Home Secretary, to the Conservative Party conference are unlikely to change much in the short term at least.

Labour-controlled South Yorkshire seemed likely to defy both Mr Brittan and the wishes of Mr Peter Wright, its Chief Constable, on the question of police horses.

Mr George Moore, chairman of the police authority, said he thought the council's policy committee would recommend to the full county council next week that the horses and membership of the Regional Crime Squad should be abolished.

"The dogs are in a different category. There is an argument for them," Mr Moore said, denying that the decision was political. He said it was good housekeeping. The considerable financial help offered by the Home Secretary would not be enough.

Getting rid of the horses and halving the number of dogs could put the police authority in breach of its duty to provide an adequate and efficient force, the Home Office said.

South Yorkshire shelved the decision after a deputation, including Mr Moore and Mr Wright, went to Mr Brittan on September 25. If the council

gets rid of the horses, Mr Brittan is expected to challenge the decision in the courts.

In Derbyshire, also Labour controlled, speculation about the future of the suspended chief constable, Mr Alfred Parrish, has been increased by the sick note he has submitted.

Mr Parrish's solicitor, said yesterday the chief constable was suffering from general stress and exhaustion.

Mr Parrish, aged 54, has been in the police service more than 30 years and could retire, although, as he is a senior officer, only with the consent of the police authority, unless on medical grounds.

Mr Parrish was suspended on full pay in June. He faces a hearing into claims that he spent £28,000 on his office without authorization.

Mr Harry Lowe, chairman of Derbyshire police authority, said last night he had initiated the inquiry. He denied it was politically motivated.

Mr Brittan said in Brighton that, using powers in the Police and Criminal Evidence Bill, he would provide a new and politically independent check against attempts by a police authority to suspend its chief constable.

Merseyside police authority chairman, Mrs Margaret Simey, Labour, reiterated her belief yesterday on the *World at One* radio programme that the police are out of democratic control.

Doubt over curbs on lorry-spray

Measures to combat lorry-spray in wet weather, one of the worst hazards of motorway driving, were laid down by the Government yesterday amid widespread fears in industry that they will have little effect (our Transport Editor writes).

New lorries and trailers must be fitted with anti-spray equipment from 1985 to 1986, and existing vehicles from 1986 to 1987 under regulations laid before Parliament yesterday.

The main spray suppressants are flaps, wheelguards and absorbent mats of plastic bristles.

But the Freight Transport Association said yesterday that the equipment would not make the sort of difference people sought.

IBM executive murder remand

Mr Timothy John Smith, aged 41, of the Seafront, Hayling Island, Hampshire, was remanded in custody until Friday when he appeared before Havant magistrates charged with murdering Mr Michael Robertson. There was no application for bail.

Mr Robertson, aged 41, of Hayling Island, was the UK property manager for IBM. He died on Tuesday from injuries he received last Friday.

Tories 'get £2.7m from firms'

By Richard Evans, Lobby Reporter

The Labour Party last night intensified its attack on secret donations by big business to the Conservative Party's funds.

A total of 311 companies gave £2,780,728 to the party during the past financial year, according to a dossier produced by Labour's research department.

The document notes: "We record a massive rise both in the number of public companies making political donations and the amount of money they have donated: donations over which there are no controls, over which the employees and shareholders of the company have virtually no say, from which shareholders have no right to opt out."

Only two firms consulted anyone outside their board of directors before contributing to the Conservatives. The contributions came in a year when trade union donations to the Labour Party have been under continuous public attack, a party spokesman said.

The biggest single donor to the Tories was British & Commonwealth Shipping which gave £95,050. It claims that Tory "front" organizations such as the British United Industrialists provided a further £728,600.

Donations direct to the party's funds rose by nearly £12m, or 70 per cent, with 33 firms accounting for nearly half the total. Seven firms gave more than £60,000 each and a further seven provided more than £50,000 each.

The Times calendar

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Mr Ken Foulstone (top) one of the miners bringing a legal action against the NUM and (above) Mr Arthur Scargill, at press conferences yesterday.

Pitman returns to work 24 hours after beating

By Peter Davenport

Mr Tony Haller, the miner who was beaten up by a gang of hooded men for breaking the strike at Mr Arthur Scargill's former colliery in Yorkshire, returned to work yesterday.

His decision surprised National Coal Board officials who had expected him to be off work for several days recovering from injuries which included facial cuts, a suspected broken nose and a badly bruised chest and back.

Just 24 hours after the beating Mr Haller, aged 40, of Arcliffe Drive, Barnsley, South Yorkshire, went back to work at Woolley colliery, in an NCB van with a police escort.

He defied up to 200 pickets at the colliery entrance who had gathered to jeer and boo.

Mr Haller's wife, Christine, aged 38, said after her husband had left for work: "It took me half an hour to get him out of bed. I didn't want him to go because I didn't think he was well enough. But he was determined to go."

Throughout the Yorkshire coalfield yesterday 76 men out of the total workforce of 56,000 returned to work, a record turnout in the 31-week strike.

continue to support the NUM. He thought about 2,000 had left the union recently because of the miners' issue rather than the 30,000 suggested by a questionnaire.

The special 2,000-strong conference in London yesterday, which cost more than £200,000 to arrange, was convened on the insistence of 100 branches in the belief that most of the union's membership disagreed with the support for the pit strike endorsed by the annual conference.

Mr Alan Jenkins, deputy general secretary of the union, said after the meeting that he was confident branches would

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Inland Revenue clamping down on fringe benefits says top tax consultant

By Ian Griffiths

The Inland Revenue is taking a much more aggressive stance on the taxation of fringe benefits than in the past, a leading tax accountant said yesterday.

Mr Bill Packer, National Tax Technical Director with accountants Touche Ross, said that in recent months tax inspectors had taken a much greater interest in fringe benefits to employees and they were applying the rules much more strictly.

There has been no change in the law, it is just that the existing laws are being enforced more stringently, he said. "The cases where the Inland Revenue turns a blind eye to fringe benefits are diminishing."

Under tax laws, many company perks, such as a company car, are taxable. The Government has introduced legislation to discourage growth in this area and this has particularly hit company directors and employees who earn more than £8,500 a year.

The latest perk to come under scrutiny by the Inland Revenue is the Christmas party. Mr

Packer said that Touche Ross had at least one client who had recently been asked to supply the tax inspector with details of expenditure on staff parties.

If the Inland Revenue decides that the amount spent on directors and higher-paid employees is too lavish, then they will demand an additional payment of tax on the benefit.

The Inland Revenue has said it has no intention of taxing the traditional staff social at Christmas, but excessive payments could be taxed.

Mr Packer also cited the case of a children's crèche in Holborn, London, which was paid for by employers in the area, mainly to help single-parent families. The local tax inspector argued that this was a benefit in kind and was therefore taxable.

In an effort to help taxpayers employed on the PAYE system of assessment to mitigate their liabilities Mr Packer has co-written a book, published today, called *A Tax Guide To Pay and Perks*.

It sets out the basic rules of PAYE and the tax treatment of

fringe benefits. It highlights key areas where taxpayers could take advantage of legislation to reduce his tax bill.

These include:
● Pensions. These are one of the most tax-efficient benefits in the long term. Taxpayers should examine the terms of their plan and consider any additional voluntary contributions they wish to make.

● Company cars. If the car is used mainly for business, the taxpayer should ensure he drives more than 18,000 business miles a year. If the car is rarely used for business, an effort should be made to clock up at least 2,500 business miles in order to reduce tax on the benefit. Any contribution made by the taxpayer to the company for the car should be in respect of the car itself, not the petrol.

● Share Option Schemes. These are increasingly popular and offer tax-efficient opportunities for the taxpayer to take a stake in the company.

● Termination payments. Care should be taken to ensure that the timing of the payment is right.



Tank forerunner: A Hornsby tractor, which first operated on paraffin.

Tank museum gives 1909 track-layer an outing

A 1909 Hornsby tractor possibly the oldest working track-layer vehicle in the world has been given an outing at the Tank Museum, Bovington Camp, Dorset.

It is still in very good running order and recently a volunteer friend of the museum, Mr Peter Scott, of Blackpool, spent a week of his annual holiday working on it and other armoured vehicles.

The museum is trying to get as many as possible of its collection back into working order. £500,000 has already been spent on improvements and a similar sum is needed to enlarge the exhibition halls.

The tractor was built by Robert Hornsby and Sons of Grantham, Lincolnshire. Its special "rigid girder" track, which only flexes in the inward direction, was invented and

patented by David Roberts, Hornsby's managing director. It was powered by a six-cylinder engine, rated at about 70hp, and originally designed to run on paraffin.

In 1911 a change in War Office policy favoured petrol and the tractor was duly converted. In its modified form it developed 105hp. It was regularly used at annual camps and similar events in the years leading up to the First World War, mainly for hauling heavy guns. However, it was up against the long-established, horse-oriented traditions of the artillery and the idea failed to catch on.

One officer, watching it on such an exercise, wondered if it could be armoured and used to carry troops. He had imagined the tank five years before such things were built.

Motor cycle racing 'unsafe'

By Colin Hughes

Allegations that motor cycle racing riders can be killed and maimed in British races because of inadequate safeguards and poor management are made by top international riders on a BBC *Checkpoint* programme being broadcast on television tonight.

An extraordinary furore has accompanied the making of the programme, with senior race officials being quoted in the motor cycling press accusing the BBC team of witch-hunting, smears, and character assassination.

Mr John Edwards, the programme producer, has been astonished by what he calls "intemperate" remarks by members of the Auto Cycle Union's race committee, which is responsible for controlling the sport in the United Kingdom. Mr Vernon Cooper, the

chairman of the committee, who is a dominant figure in the sport and central to the racing fraternity controversy, wrote a letter to *Motorcycle News* published last week accusing the BBC team of throwing a "shroud of secrecy" over the programme. He said he believed the programme is "designed to assassinate me and smear my reputation, a witch hunt so far as motor cycle racing is concerned."

Mr Cooper, who at first insisted on being interviewed for the programme, later decided after consulting solicitors to refuse comment, because he thought the programme would not be "the appropriate forum for discussing the issues raised".

Yesterday he told *The Times* that he did not want to be associated with an investigation

by a programme which he thought devoted its attentions to "twisters and rogues".

The Isle of Man TT race comes in for particular criticism.

The programme shows film previously banned by the BBC of a gruesome accident in which two riders died at Silverstone last year. Track officials allowed leading riders to continue for two-and-a-half laps before stopping the race, during which time one of the riders' bodies was lying in the middle of the track.

A trackside doctor interviewed for the programme says it usually takes at least half an hour to move injured riders from an accident to hospitals, which is often crucial in deciding whether they live or die.

BBC plans rival to the 'Street'

By David Hewson

The BBC is to launch its own rival to *Coronation Street*, a twice-weekly soap opera which will run indefinitely from early next year.

Eastenders is the corporation's first continuous soap opera since the early 1970s and is regarded as a key element in the BBC campaign to win back viewers from commercial television. The corporation would not say how much the serial cost yesterday, or even what time it will be broadcast.

"The timing is a matter for Michael Grade [the new managing director] to decide," a spokesman said.

Miss Julia Smith the programme's producer, who has been working on the project for a year, declined to say how much it cost to build a Victorian Square at Elstree, in studios the BBC bought earlier this year for £7m.

Miss Smith said she had discussed soap opera budgets with Mr Bill Podmore, who produces *Coronation Street*, and thought the cost of the serial would be comparable.

Eastenders will be set in a Victorian square in east London, a mixture of council houses and private properties with its own public house, the Queen Victoria, and a regular multi-racial cast of more than 20.

Wendy Richard, who appeared in *Are You Being Served?*, Shirley Cheriton from *Angels*, and Susan Tully of *Orange Hill* are among the cast.

Vaccine find in hepatitis battle

By Pearce Wright, Science Editor

A genetically engineered vaccine against the life-threatening liver disease, hepatitis B, has been developed for the international research organization, Biogen, by a team under the direction of Professor Kenneth Murray, head of the department of molecular biology at Edinburgh University.

The vaccine is to be manufactured by the Wellcome Foundation under an agreement announced yesterday between the company and Biogen.

The substance proved effective in laboratory trials in protecting chimpanzees against infection. Human clinical trials are planned by Wellcome for next year in several medical centres throughout the world.

Attention has focused on the condition recently in Britain and America because of an increase in the incidence of people becoming infected through injecting themselves with dirty hypodermic needles.

But although there are an estimated 170 million persistent carriers of the infection in the world, the illness is relatively uncommon in Europe and North America. Medical, nursing, and laboratory staff are often at risk from infected blood, serum, and saliva samples.

A vaccine has been produced recently using established methods of vaccine preparation. That involves using infected blood from which to culture a preparation for immunization

purposes. It was shown to reduce the incidence in trials among the homosexual population at high risk to hepatitis in America. But the programme of vaccination became complicated after the appearance of Aids (acquired immune deficiency syndrome).

The genetic engineering approach used for the new vaccine offers a way of avoiding the most difficult and hazardous aspects of producing substances in the traditional manner. The manufacturing process no longer depends on handling infected blood or tissues or storing dangerous viruses.

What Professor Murray's team did was to extract from the infectious material containing the virus in just one protein. It is called the hepatitis B surface antigen, or HBsAg for short. But the presence of just that protein is sufficient to cause the body's defence system to generate antibodies to counteract the source of the virus infection.

Once the HBsAg was isolated, genetic manipulation using yeast cells was used to culture endless numbers of clones of the antigen. There is no animal tissue connected with the process.

The initial study with infectious materials was conducted at the Porton Down microbiological laboratory, of the Department of Health, which has special safe laboratories for handling infectious substances.

Life for ice cream killers

Two men were sentenced to life imprisonment yesterday for murdering a family of six in Glasgow's ice cream war. Four other men were also jailed at Glasgow High Court for their parts in the violence that culminated in a petrol attack on an ice cream van driver's home.

In the attack on April 16, Tony Doyle, aged 14, and his sister Mrs Christine Halleron, aged 25, perished. Her baby, Mark, aged 18 months, the driver, Andrew Doyle, aged 18, his brother, James, aged 23, and their father, James, aged 53, died later.

The jury returned its verdicts after nine hours of deliberation over two days. The judge, Lord Kincaid told the six accused: "I regard you as vicious and dangerous men in varying degrees."

Thomas Campbell, aged 32, of Barlanark Road, Barlanark, Glasgow, was found guilty of murdering the six members of the Doyle family and was sentenced to life imprisonment, with the recommendation that he serve 20 years. He was also sentenced to 10 years concurrent for his part in a shotgun attack on Andrew Doyle.

Joseph Steele, aged 22, of Craiglockhart Street, Garthamlock, Glasgow, was also convicted of the murders and was sentenced to life imprisonment. He was found guilty of conspiring to attack a van driver and of damaging an ice cream van and was sentenced to six years and one year, the sentences to run concurrently.

Thomas Gray, aged 31, of Myreside Street, Garthamlock, was convicted of attempting to murder Andrew Doyle and was sentenced to 14 years imprisonment. Thomas Lafferty, aged 40, of Dudhope Street, Garthamlock, was found guilty of taking part in a shotgun attack to the danger of life and was sentenced to three years imprisonment.

George Reid, aged 33, of Mossdale, Craigend, was found guilty of a knife assault and damaging an ice cream van and was sentenced to a total of three years imprisonment.

John Campbell, aged 31, of Craiglockhart Street, Garthamlock, was found guilty of taking part in the attack on an ice cream van and was sentenced to one year imprisonment. He received a three-year concurrent sentence for his part in a shotgun assault.



Dr Robert Pickard. Inset: Varroa on tail of bee, compared with common six-leg fly parasite Bracon.

British hives threatened by Oriental bee parasite

From Tim Jones, Cardiff

Scientists fear that a bee parasite which is spreading across Europe could destroy honey-bee colonies in Britain and affect plant ecology.

The 1.1 millimetre long, Varroa parasite has lived off the Oriental honey bee for 15m years. In that time evolution has allowed the two species to coexist, with the parasite attacking mainly the drones in its native clime so that the species is not endangered.

But in Europe, where the Varroa has reached eastern France, it feeds off queen and worker alike, which could spell doom for thousands of hives. Although there are no perceptible genetic differences between the European and Oriental bees, the former is threatened because it has not had time to work out a living relationship with its unwelcome guest.

Dr Robert Pickard, director of the Bee Research Unit at University College, Cardiff, fears that because of the independence of keepers, even

the Channel and official safeguards will not prevent the march of Varroa.

Winter takes a heavy toll of British bees and, in order to replenish stocks, the country's 35,000 keepers send abroad for new queens.

When imported officially, queens arrive in Britain with an escort of fifty worker bees who groom and clean her on the journey. She will not travel without such an entourage.

At the queen examination centre at Luddington, Ministry of Agriculture scientists make sure she is free of Varroa and replace the foreign worker bees with a British escort.

However, many keepers obtain bees privately, through friends abroad, and the bees sent directly to them do not undergo customs controls.

Varroa can also be introduced by ships and forries from which they may find their way into hives where, in winter particularly, they can feed freely on their inactive hosts.

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Chancellor says Government may change 'anti-jobs' laws

Reports by Alan Wood, Robert Morgan, Derek Barnett, Howard Underwood and Anthony Hodgson

There was no short cut to lower unemployment, Mr Nigel Lawson, Chancellor of the Exchequer, bluntly told the Conservative conference at Brighton yesterday. If there were the Government would have taken it.

They would not reduce unemployment by increasing what the Government spent or borrowed, nor by printing more money. That approach had been tested to destruction during the seventies and unemployment went on rising.

Mr Lawson indicated that the Government was having a look at those laws which, however well intentioned, made it more expensive or less attractive for employers to take people on.

The main cause of high unemployment in Britain today, and it was much the same in the rest of Europe, was the determination of monopolistic trade unions to insist on levels of pay that priced men out of work altogether. And some of them, not content with this, did their best to strike them out of work as well.

The Chancellor said that time and again they had seen how strikes in Britain had led to orders and jobs going abroad. But it was not just the unions, even though they lay heavy with them. Every time weak management agreed to grant an excessive pay claim they were condemning more workers to join the dole queue.

There was no escaping the link between pay and jobs, he added.

But Mr Lawson was in confident mood about the state of the economy, which he described as strong. Inflation was under control, growth continued, enterprise had reawakened, unemployment could be reduced and the future was bright. New businesses were springing up and new jobs being created.

Mr Simon Hoy, Guildford, moved, and conference carried, a motion urging the Government to adhere to its basic policies for controlling inflation and public expenditure and to reinforce them with all possible measures to reform the labour market and ease the transition for those who have to move jobs. He said that the Chancellor should make tax cuts his priority.

Mr Howard Flight, Putney, said Britain had flexible labour markets and trade unions which were the enemy of change.

Mr Robin Hodgson, Walsall North, spoke against the motion, saying it did not mention the need to continue reform of the tax system which contained major anomalies. Women were still treated as chattels of their husbands for tax purposes.

Mr Lawson, in his reply, said the past five years had been years of unprecedented financial stability. There had been no more sterling crises, no more stop-go, no more autumn budgets, no more crawling to the IMF cap in hand, no more panic foreign loans.

"Indeed, we have repaid everything the last Labour Government borrowed", he said to loud applause.

When he had attended the IMF it had been to represent a country whose economic policies were held up as an example to the rest of the world and increasingly that example was being followed.

"Throughout the length and breadth of Europe, even in Socialist France, they are all Thatcherites", he said.

Dangers still abounded. While the international debt problem was under control it was a long way from being solved and, largely because of the massive and unsustainable

United States deficit, world interest rates remained uncomfortably high.

"But we can succeed and we will succeed provided we stick firmly to our policies", Mr Lawson said. "It is based on three principles: sound money, fiscal responsibility, which means curbing government borrowing, and setting the people free to give their best."

The scourge of inflation had all but been destroyed, despite doubts by the Government's critics.

No fewer than 364 economists had written a letter to *The Times* to say just that. That had been a rather remarkable event.

"It was the first time in recorded history when 364 economists had agreed on anything and, of course, the one time they did agree they were wrong, because the link on their letter was scarcely dry when Britain's economic recovery began to get under way."

We are now in the fourth year of that economic recovery, with no sign of growth coming to an end.

Britain was creating more jobs, many in small firms and new businesses. But the number of unemployed had continued to rise too.

The task was to reestablish the enterprise culture and an essential part was cutting taxation. The level of taxation depended directly on the level of government spending.

Whatever their priorities if they were to get taxation down, as they must and would do, then they had to cut their coat according to their cloth.

He added: "Then as the economy continues to grow, provided we can keep control of government spending, we shall create the room to get taxes down further. And these further tax cuts will sustain further growth, a virtuous spiral."

In my Budget this year I embarked on the first stage of a major programme: tax reduction and tax reform, a programme for a Parliament. In next year's Budget I hope to carry the process further. Tax reform is seldom popular but timidity will get us nowhere. I do not see tax reform as a substitute for tax reduction. We need both."

Leading article, page 13

Today's debates

This morning the conference will debate food and farming, employment and homes and land. This afternoon there will be debates on free enterprise and industry, overseas affairs, and small businesses, the first of the two balloted motions to be considered. The other, to be taken on Friday morning, will concern Northern Ireland.

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Mr Kenneth Clarke (left) and Mr Patrick Jenkin speaking, and Mr Francis Pym (right) listening yesterday (Photographs: John Manning).

Clarke attacks 'evil which must be beaten'

Drugs dealers to face life sentences

The maximum penalty for trafficking in heroin and cocaine is to be raised to life imprisonment in new legislation announced to the conference by Mr Kenneth Clarke, Minister for Health, when he replied to the debate on drug abuse.

He indicated that Mr Leon Brittan, the Home Secretary, intended to do that, if possible, in his planned Criminal Justice Bill next year. Trafficking in class A drugs, such as heroin and cocaine, would carry the "life" penalty.

Mr Clarke said that the drugs evil was one which could and must be beaten. More customs staff were to be deployed against drug smuggling and doctors were to be given advice on the treatment of drug abusers and prescribing.

The conference carried a motion requesting the Government to take immediate steps to eliminate drug and solvent abuse, with particular emphasis on harsher sentences for pushers.

Mr John Atkinson, Pudsey, moving it, said children and parents were not adequately informed about the hazards of solvent sniffing and drugs. Liaison between education, health and police authorities could be improved, too.

Mr Desmond de Silva, an assistant recorder, said that many more young people were dying in squallor through drug misuse and babies were being born with a craving for drugs because their mothers were junkies. Yet the law provided a more lenient sentence for drug barons who killed, killed and killed again, than was provided for murderers, who were sentenced to life imprisonment.

Mr Richard Appleby, Staffordshire, South East, said if young people were left with an uncertain future and time on

Mr Norman Fowler, Secretary of State for Social Services, replying to the debate on the National Health Service, described the service he wanted to see.

He wanted a service: ● Where medical staff were providing the newest and best treatment which science knew and patients required;

● Building for the future and steadily replacing the Victorian monuments to the past;

● Working with the private sector and the voluntary services on new ideas for patient care;

● Where staff remembered patients had the right to be treated with respect and consideration.

Above all he wanted a health

service striving to offer better services to more patients.

The debate was opened by Mr Iain McCrow, North East Fife, who moved a resolution welcoming the increased expenditure on the health service and calling for more cost-effective ancillary services. He said that nobody could dispute that more resources had been devoted to the NHS under the Conservatives.

Mr Fowler, replying to the debate, said that during the past 12 months the hospitals had treated 100,000 more day cases, 300,000 more in-patients and more than 850,000 more out-patients. Each figure was an all-time record for the NHS.

The motion was carried unanimously.

In South America, the Far East, Pakistan.

The Government was seeking to check supplies from abroad to tighten controls on drugs produced here, to deter and detect the traffickers, to treat those who were addicted, and prevent others falling into the same trap.

Health authorities were to report before the end of the year on the scale of the drugs problems they found could be best tackled.

The Secretary of State (Mr Norman Fowler) proposed to commit £5m more to expanding efforts in prevention, treatment and rehabilitation.

The Government was ready to back legislation to outlaw so-called kits for glue sniffing. It was going to give the highest priority to working out material on drugs for parents and young people.

At the end of this month the Government would be sending out guidelines to doctors on the best clinical practice for treating

drug abusers. "There will be no more excuses for sloppy prescribing in future," he said.

But the main source of dangerous drugs was the illegal organ, ed traffic from abroad.

Pakistan was probably the biggest source of heroin and Sir Geoffrey Howe, the Foreign Secretary, was providing £1m over the next few years to help to promote a programme of crop substitution for the poppy farmers.

In the first eight months of this year Customs had seized more than 251 kilos of heroin, more than double the quantity in the same period last year. Some 200 people had been arrested, 60 of whom were "big fish".

This year the Government had deployed 60 extra officers in the Customs front line against drugs and he could announce that Mr Nigel Lawson, the Chancellor, had that day given instructions that a further 100 Customs staff would be made available to reinforce customs.

From November 1 all police forces would have specialized drug units. The Metropolitan Police had diverted 50 more men to drugs investigations and regional crime squads were concentrating even more of their efforts on drugs.

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drug abusers. "There will be no more excuses for sloppy prescribing in future," he said.

Local government finance review pledge by Jenkin

Ministers at the Department of the Environment are to take a look at the entire system of local government finance. Mr Patrick Jenkin, Secretary of State for the Environment, successfully urged support for that course of action rather than backing for a motion advocating abolition of domestic rates and replacing them with a system of local taxation. That, he pointed out, was a narrow, well-worn road which they knew led nowhere.

He added that Mr Kenneth Baker, Minister of State for Local Government, and Mr William Waldegrave, Under-Secretary of State for the Environment, would look at the way the rate support grant was distributed and at the balance between local financing and exchequer financing of council spending.

He had also asked them to see how the accountability of local authorities to their electorates could be strengthened and at how, in any new system, local revenues might best be raised from businesses as well as from householders. That was a broad and demanding remit but nothing less would do. He was as aware as anyone of the imperfections of the system.

Mr Jenkin also referred to what he called a cancer in some local councils which ran much deeper than extravagant spending. In some cities local democracy was under attack: councils squandered millions on virulent political campaigns; officers were selected for their political views; the rights of minorities were suppressed; standing orders were manipulated to stifle debate.

So what had gone wrong? The democratic conventions of local government rested upon a foundation of law whose basis went back to the nineteenth century. The question was, whether, as they neared the end of the twentieth century local government could, or should, be expected to continue on the conventions of a century ago.

For some abuses such as the plethora of political propaganda poured out by the presses of the Greater London Council, the law might not be impotent. But other issues were too complex for snap decisions or emergency Bills. They needed a dispassionate study not only of the abuses but also of the underlying changes they reflected.

He announced that when

Parliament reassembled would put to the House proposals for an inquiry into these issues. He would consult with the larger political parties and with local government. The Government was fully resolved to protect the health of local democracy.

Between 1981 and 1983 they had searched for an alternative tax to domestic rates. That failed and he feared in any further search the outcome could be exactly the same.

Having heard Mr Jenkin, the conference rejected a motion, moved by Mr Nigel Cutts, Rushcliffe, which welcomed the rate capping legislation but urged the Government to make positive steps towards the abolition of the domestic rating system, replacing it eventually with a system of local taxation which bore more fairly on a wider spread of the population.

Mr Cutts said the need to curb the excesses of the loonie left wing high spending councils only served to prove to the electorate that the rating system was unfair.

Mr Graham Dowd, Bridgend, said more important than the way money was raised by local authorities was how it was spent. The use of ratepayers' money for political ends was not confined to those authorities being abolished. There were councils providing meals for the children of striking miners at ratepayers' expense.

Mrs Emily Blatch, leader of Cambridgeshire County Council, said the existing method of domestic rating was creaking and needed to be reformed to set parameters under which local government could provide services at a price people could afford.

Mr John Campbell, Livingston, said the business ratepayer must be protected. Some form of automatic rebate, perhaps from the age of 70 onwards, might be applicable and perhaps the mythical householder with many children all earning vast salaries could be surcharged for those additional incomes. Rates should be made a prior charge before income-tax, thereby bringing everybody into the system.

Mr Philip Taylor, Henley, said it was no longer feasible to scrap the rates system and find the monies purely from central funding, but something had to be done to change the current unfair structure. Rates should cover all beneficiaries of the services offered.

He announced that when

GLC's 'last 537 days'

The Greater London Council and the metropolitan county councils will be abolished at midnight on March 31, 1986, Mr Kenneth Baker, Minister for Local Government, told conference before it carried a motion backing government policy.

He hoped the seven councils concerned would realize that between October 10, 1984, and March 31, 1986, there were 537 days - only 537 spending days left for Mr Livingstone, the GLC leader.

Mr Baker said that in the new

session of Parliament in November, the Government would bring in a Bill to transfer most of the metropolitan county and GLC services to the local councils.

Details of all these transfers were complex and the Department of the Environment was making available a question and answer brief about them.

He said the Government expected substantial savings from the abolition of the seven councils.

The accusation was absurd.

On May 1 the Argentine Air Force attacked the British Fleet and that night the Belgrano sailed towards the fleet. The commander of the British task force believed that the Belgrano was a threat and asked permission to sink it. The Prime Minister was advised by the Government's most senior military advisers to sink the Belgrano. She was advised that British lives were at risk.

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Hope of talks to end strike at Sheffield's Labour bastion

By Hugh Clayton, Local Government Correspondent

Pickets huddled in the cold wind on the steps outside their workplace while their employers met inside to discuss tactics. "They are instructing our members to scab", a union organizer complains. "They want to escalate the disruption", one of the employers retorts. Each side agrees it will be a long strike.

But this is no ordinary dispute between a union and a company or nationalized industry. One of the placards held by pickets says: "Hypocrites - where are your socialist principles?" This is Sheffield City Council, where Labour councillors outnumber those of other parties by more than two to one and determine council policy. Talks could begin today in an attempt to end the strike which has paralysed the housing department.

The dispute began when the council tried to introduce new working conditions in the department. Staff walked out because the council refused to negotiate about the introduction of the new conditions which incorporate what the council calls "single status" for all staff.

That means giving the same terms and conditions to office and manual staff. The strikers say they do not oppose the principle, only the way in which the council tried to introduce it.

But the strikers see darker motives behind the council action. They belong to the National and Local Government Officers' Association (NALGO). Mr Michael Horn, union area organizer for Sheffield, said: "What concerns me is this attempt to denigrate white-collar workers. There is this arrogant attitude that they are highly-paid loafers."

Councillors deny any prejudice against NALGO in favour of manual unions. The leader of Sheffield City Council is Mr David Blunkett, one of the brightest of Labour's new breed of municipal politicians. While he was being voted back to the party's national executive at the Labour conference at Blackpool last week, his colleagues in Sheffield called in a private security firm to do work normally done by the strikers.

Sheffield was chosen by the Labour Party in the summer for the special national conference at which councillors and other

activists voted overwhelmingly for "non-compliance" with government policies such as rate-capping.

They also agreed that one of the keys to the success of "non-compliance" would be trust between council members and the workers they employ. Across the road from the grey facade of Sheffield Town Hall is the local office of NALGO which has more than 600 council workers on strike. Some councillors are union members and many union members belong to the Labour Party.

"We do not question David Blunkett's integrity," Hilary Bows, a senior shop steward in the housing department, said. "But some of his colleagues in the Labour group intend to smash the union organization."

Fear has helped to fuel the dispute. Hundreds of local authority jobs are at risk in Sheffield in the next two years. The city is in South Yorkshire, the county council which is to be rate-capped next year and abolished a year later.

But the introduction of single status working is the core of the dispute.



New divorce laws: 2

Degree of disagreement best indicator to size of bills

In the second article on the divorce reforms, Frances Gibb, Legal Affairs Correspondent, looks at the cost of divorce.

The legal costs of divorce, which are only the tip of the wider costs of moving house and incurring an increased cost of living, vary according to the degree of disagreement involved. The more the spouse bicker, the bigger the legal bills.

The costs will also vary widely according to the part of the country and the differing overheads of solicitors, so that a basic solicitor's hourly rate

could be anything from £25 to £100, and the mark-up (for the importance and complexity of the work) from 33 per cent to 60 per cent.

Costs fall into three brackets: those for the decree proceedings; those for any arguments about maintenance and assets; and for custody of and access to children.

Most divorces are not contested. For the simple, undefended divorce, there is the £40 court fee and the solicitor's own fees. If one is used, a Carlsile solicitor, for example, said he would charge £90 to £100 plus value-added tax for all work involved. The total bill would be about £150. In London, and

the Home Counties, it could be £200.

The extent to which people can do the divorce on their own depends to a large degree on the helpfulness of the local court, and on the extent to which the spouses agreed. If any matters are contentious, a solicitor should be used.

The only kind of legal aid for such divorces is for the legal advice and assistance. It is strictly means-tested.

If, for example, disposable income (after tax, mortgage or rent and money for dependant relatives) is between £49 and £103 a week, and disposable capital is less than £730 if there are no dependants (£930 for two

and £1,050 for three) then legal aid would be granted but contributions required.

Depending on the amount of legal aid, and what is contributed, the cost of a simple undefended divorce could be as little as £20.

The way costs are divided between the parties can depend on the grounds for divorce. The parties may agree to share the costs. But if the grounds are adultery or desertion, then the person seeking the divorce could ask for all costs to be paid.

The more the other issues, custody of children, property,

are contested, the more the costs rise.

An open court hearing for a defended divorce before a High Court judge could mean £1,000 or more in costs for each side. With custody and access, and property and maintenance, the more complicated the settlements, the more the cost.

At minimum, a court dispute about maintenance will cost £250 and probably be nearer £600. Custody disputes, which involve a barrister, mean a starting point of £500, going up to £1,500 for several hearings and involvement of welfare officers to anything approaching several thousand pounds.

Concluded



Mr Heseltine: Attacking Labour's defence policy

Commentary



Geoffrey Smith

The least surprising event at Brighton yesterday was that Mr Michael Heseltine received a standing ovation. The Heseltine ovation has become one of the traditional features of Conservative conferences. Not only he would feel lost without it.

For some years now he has shown an uncanny ability to bring members of his party to their feet. I even saw him do it a few years ago on the first morning of a half-empty Scottish Conservative conference at Perth. Before he spoke it would have been hard to think of a significant political occasion with less atmosphere.

No current politician can match him in the art of massaging his party conference. It was never crude demagoguery. It was witty, forceful, stylish demagoguery. But then in 1981 there came a change.

Up to then he had achieved his effect by telling his audiences essentially what they wanted to hear. The resonant voice, the vivid appearance, the dramatic manner, the mockery of favourite targets, and the pleasing message proved an irresistible combination.

Plight of the inner cities

But at the Blackpool conference that year he deployed his rhetorical skills for a higher purpose. Tory gatherings do not usually like to be told of the plight of the inner cities. They do not instinctively believe that "you have to live there really to understand what three million unemployed means". They do not thrill to the reminder that the immigrant communities are British citizens who are here to stay.

The next year he showed that his 1981 speech was no aberration. Once again he directly criticized not only racial and religious prejudices, but also the inequalities of prosperity in different parts of the country. He even declared that "the provision of public service in our society is central to our Tory faith" - though it was not that part of the Tory faith that had seemed to be uppermost in the conference's mind up to then.

It is this readiness to use his oratorical powers to tell the conference what he thinks it ought to hear rather than what he knows it wants to hear that places Mr Heseltine for the moment ahead of Mr Tebbit, his closest rival as a captivator of the conference.

What then should one make of his speech yesterday? That the rhetoric was spirited almost goes without saying. But was it another example of rhetoric in service of political courage?

He poured scorn upon Labour's defence policy, as one would expect of a Conservative minister with a taste for mockery. He launched a powerful attack upon the case for unilateral nuclear disarmament. But he dealt only perfunctorily with the criticisms that are directed specifically against the Trident programme and the cruise missiles.

Formidable case against unilateralism

This was characteristic of his performance so far as Secretary of State for Defence. He has waged a formidable campaign against the principle of unilateralism, but he seems to believe that if he wins that battle argument he will have done enough to justify Trident and cruise. That is not so.

There are a good many people who believe in preserving a strong defence, who want Britain to remain an active member of a nuclear alliance, but who are not convinced of the need for these particular weapon systems. Mr Heseltine needs to make the case more positively and in greater detail for both Trident and cruise if he is to convince this significant section of opinion.

The difficulty is that the true case for cruise, in particular, is a complex one which does not lend itself readily to the simplicities of conference rhetoric. But Mr Heseltine's reputation as a conference speaker rests upon his refusal to be deterred by the difficulties which inhibit others.

It is not enough to make the case for cruise and Trident in seminars and learned journals. This argument needs to be won in public debate. It is one of the principle challenges that remains for Mr Heseltine in his present office.

Soldier tells how he burnt and buried A-bombs in the Australian desert

A former RAAF armoured soldier in Brisbane yesterday said he had burnt then buried two unused British atomic bombs in the South Australian desert in 1956.

Mr Mark Earner, aged 69, who lives in Brisbane, told the Royal Commission investigating British nuclear tests in Australia that he had been ordered to dispose of the two bombs at the end of testing at Maralinga.

He said the bombs were on a vehicle similar to a front-end loader and he and a number of other servicemen drove into the desert about 10 miles from Woomera, where they burnt then buried the devices in

From Tony Duboudin, Melbourne

trenches 10ft wide, 10ft deep and 50ft long.

Mr Earner said that he had been engaged with 45 other servicemen in assembling 11 atomic bombs shipped from England in lead-lined crates. Nine bombs were taken to a hangar for "drops".

When the two surplus bombs were burnt they left a white powdery dust. A thick black cloud of smoke shaped like an egg was emitted by the bombs. It rose more than 300ft into the air and did not seem to dissipate as it drifted north.

Interviewed outside the Royal Commission, Mr Earner said that he was sure the bombs he disposed were intact as he would have been engaged in any

dismantling work. He said that the disposal party, which he was in charge of, was not given any specific place to dispose of the bombs but just told to take them into the desert, burn them to a cinder and bury them.

Mr Earner said that when the party arrived at the place they had selected for the burial they came across an aborigine driving a tractor. They made him dig the trenches for the bombs.

He also told the commission that he helped to remove the gun turrets from a Lincoln bomber used in November, 1952, for tests at Montebello Island, off the West Australian coast.

Two poll blows for Hawke opponents

The Opposition's chances of winning the December 1 Australian Federal election, already counted as extremely unlikely, received more setbacks yesterday, only two days after the poll was announced.

The first was a Morgan Gallup opinion poll, published in the *Bulletin* magazine, which showed a trend towards Labour bordering on landslide proportions. It showed Labour's popularity had jumped from 50 per cent to 55 per cent in a week. The Coalition Oppo-

sition's popularity had slumped from 42 per cent to 37 per cent. The rest was split between the minor parties.

The size of the task facing the Opposition can best be illustrated by translating the figures to a two-party preferred vote, which would represent a swing of 6 per cent to Labour. A uniform swing of that order would mean that Labour would be returned with a majority of 82 seats. The state of the parties would be: Labour 115; Liberals 22; National Party 11.

In another poll published in the *Age* newspaper, in Melbourne, 54 per cent said they regarded Labour as better economic managers than the Liberals, a severe blow to the Liberals who have always regarded themselves as the party of business and economic management.

The approval rating for Mr Bob Hawke, the Prime Minister, however, increased by two points from the previous week to 69 per cent and his disapproval rating dropped



Horse fanciers: The Queen viewing mares with Mr William Farish (right) her host at Lane's End Farm near Lexington, Kentucky, and Mr Michael Oswald, her farm manager.

Malta's biggest strike for 20 years

From Our Correspondent Valletta

Success was being claimed yesterday for the general strike called by the Confederation of Maltese Trade Unions in protest against the Government's lock-out of teachers.

Early yesterday, when the figures were still being counted, the Union of United Workers,

which represents employees in both government service and the private sector, said that 27,000 workers, or 25 per cent of the workforce, had obeyed the strike call and that the stoppage was the biggest in Malta for 20 years.

The Movement of United Bank Employees claimed that 90 per cent of its members in

the various state-controlled banks had joined the strike.

● The Minister of Justice, Dr Josef Caffer, has brought a motion before the Maltese House of Representatives deploring the fact that Mrs Margaret Thatcher would not accept British responsibility for clearing Maltese harbours of wartime wrecks and bombs.

Reforms for Unesco fail to impress Washington

Paris (NYT) - The United States has expressed dissatisfaction with proposals for improving the way Unesco operates and said it would seek to strengthen them by making additional proposals of its own.

The delegate to Unesco, Mrs Jean Gerard, told its executive board on Tuesday that the special 13-nation committee formed to consider Western criticisms of the UN agency had failed to make the kind of far-reaching recommendations needed or to propose ways of ensuring that changes it did recommend were carried out.

The United States would soon propose additional changes in several areas of operation to the 51-member executive board.

The board is meeting here to examine US and other Western complaints about Unesco and to consider changes in the way it promotes educational, cultural and scientific cooperation.

The new American demands - which include steps to keep the Western industrial members from being outvoted by the Third World majority - appear to represent the Reagan Administration's minimum conditions for remaining in the organization after the end of this year.

Mrs Gerard said the United States wanted to see a new monitoring body created within Unesco to ensure that all changes agreed by the executive board were carried out.

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China blames foreigners for talk of dissent

From David Bonavia Peking

Mr Hu Yaobang, General Secretary of the Chinese Communist Party, has criticized foreigners who say there are "antagonistic views" in the party about the present economic reforms.

"That is not true," he told visiting Japanese politicians. "The thinking of some comrades has lagged behind developments. Those who are against reform are few."

Mr Hu also said: "The reform does not concern the fundamental system of socialism, which China will stick to, nor does it concern only individual systems. It concerns a series of concrete systems in the field of economic management."

The economic reforms begun in 1979 centre round private farming and quasi-capitalistic enterprise in agriculture, and managerial reform. The farm reforms have been fairly successful, but the industrial reforms have been less so because of entrenched bureaucratic interests.

German defence secrets found

Stockholm, (Reuters) - Sweden has seized stolen computer tapes containing vital West German military information during a customs raid, Swedish security police sources said yesterday.

They were commenting on a report in the Stockholm independent daily newspaper *Dagens Nyheter* that said the tapes had been copied at an unidentified West German state computer centre on behalf of an unnamed Eastern block country. The information included satellite intelligence.

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Spanish envoy released unharmed after Beirut kidnap ordeal

By Our Foreign Staff

The Spanish Ambassador to Lebanon, Señor Pedro Aristegui, was freed last night after a few hours after he was kidnapped by two men armed with assault rifles half a mile from the Embassy in west Beirut.

There was no immediate indication about what was responsible for the kidnapping. Señor Aristegui was on his way home when he was seized by the men at 3.50pm local time.

It was the fifth kidnapping of a diplomat in the mostly Muslim sector of the city since the start of the year, and it came less than a month after the shadowy Jihad Islami, or Islamic Holy War group issued a threat against Spain.

The embassy said that two men armed with Kalashnikovs, stopped the Ambassador's car, forced him into a waiting green Mercedes and sped off.

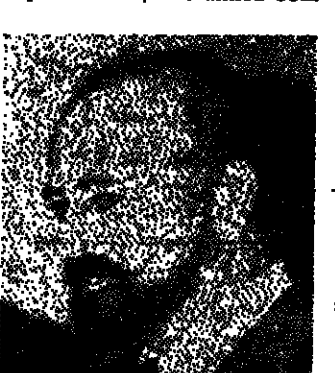
A Lebanese police guard at the Embassy said that the Ambassador had been offered a police escort to his home in the Christian suburb of Hadath, about three miles to the south-east of the Embassy, but had refused.

"The Ambassador said there was no need for an escort," the policeman said. "He got behind

the wheel himself and he and the chauffeur drove off. About 10 minutes later, the driver came running back to report the abduction."

Spanish diplomats have been worried about security in recent weeks. In mid-September, all seven diplomats of Spain's Embassy here moved out of their residence after the Jihad Islami threat.

The threat, telephoned to a news agency in Beirut on September 15, was aimed both



Señor Aristegui: Threats against Spain.

at the Spanish and the American Embassy in Beirut. Five days later, the US Embassy "amen" in the suburb of Ankar, east of the capital was devastated in a truck-bomb attack.

The anonymous telephone caller said that Jihad Islami claimed responsibility for "what happened in Marbella." This apparently was a reference to the killing of a Saudi Arabian engineer and wounding of his companion in the Spanish city on September 14.

The caller also demanded that two Lebanese men, arrested in Madrid in connection with the shooting of a Libyan diplomat, be released.

● MADRID: The decision to move diplomats out of the Embassy last month was taken, according to reports here, after tip-off from the CIA that members of the Islamic fundamentalist Musa Sadr Brigades were plotting to kidnap Señor Aristegui of a member of his staff (Richard Wigg writes).

The Ambassador established contact with Lebanon's Shia Mufti Abdul Amir Kabalan, and the Amal militia and it was decided it would be safe to reopen the Embassy.

Refugee aid blocked by Israelis

Beirut (AFP) - The Israeli Army is preventing United Nations food and medical aid from reaching Palestinian refugees in south Lebanon, the UN Relief and Works Agency (Unrwa) said yesterday.

Mr William Lee, the agency's spokesman, said that since September 19 no Unrwa vehicle had been allowed to cross the only point into south Lebanon at Bateer, 30 miles south of the capital. Even ambulances had been turned back.

Three weeks ago the Army tightened regulations for crossing into Israeli-occupied south Lebanon, forcing goods to be transferred to another vehicle already on the occupied side, and obliging people to walk four miles.

Mr Lee said that though the agency considered that its vehicles should be exempt from the Israeli rule it had agreed to secure a special permit for each.

He complained, however, that despite these concessions on Unrwa's part, a vehicle from the capital had again been turned back on Monday along with an ambulance from Tyre.

Happy Peres flies to see Mondale

From Mohsin Ali, Washington

President Reagan has promised Mr Shimon Peres, the Israeli Prime Minister, more American economic support for Israel's ailing economy and has received from him politically potent praise as a "true friend of Israel."

Mr Peres yesterday ended three days of talks on Israel's economic recovery programme, the withdrawal of Israeli forces from Lebanon, and prospects for Middle East peace.

It was Mr Peres's first visit to Washington since becoming Prime Minister. He flew to New York yesterday to meet Mr Walter Mondale, the Democratic presidential candidate.

President Reagan said after a two-hour meeting at the White House with Mr Peres on Tuesday, that ties between the United States and Israel remained unbreakable and continued to grow stronger.

Mr Peres said yesterday that the US had agreed to provide economic aid of \$1.2bn (960m) in the first quarter of the fiscal year 1985, rather than spreading payments over 12 months.

President Reagan stood by his deadline September 1, 1982 Middle East peace initiative which called on Jordan to enter negotiations on Palestinian autonomy. Mr Peres, in a television interview, did not rule out dialogue with Jordan. The Reagan Administration is keenly awaiting the outcome of the visit of President Mubarak of Egypt to Jordan.

● TEL AVIV: Prominent members of Mr Peres's Cabinet said yesterday that the promised American economic help would not relieve the Israeli Government and people of prime responsibility for the country's economic recovery (Moshe Brilliant writes).

Mr Gad Yaakobi, Minister of Economic Planning, said the American gestures which included transferring the entire annual economic grant in one lump sum, instead of in instalments, would ease Israel's foreign currency predicament but, he added, "What matters more is what's being done here in this country."

PLO heads Amman agenda

Amman (Reuters, AP) - President Mubarak of Egypt said in Amman yesterday that he had discussed with King Husain the prospects of finding a just solution to the Palestinian issue, according to the official Jordanian news agency. The President was on the second day of a three-day state visit.

The agency quoted Mr Mubarak as telling reporters: "Jordan is a principal element in the Palestinian cause by virtue of its organic link with this just cause."

He urged the Palestinians to

unite "so that efforts being made for a just settlement of your cause do not go to waste." The President was apparently referring to splits within the PLO over the leadership of Mr Yasser Arafat, whom Syrian-backed groups want to remove.

At a banquet hosted by the King in Mr Mubarak's honour on Tuesday night, the Egyptian leader mentioned peace strategy while praising Jordan's resumption of ties with Cairo, Egypt and Jordan resumed diplomatic ties two weeks ago after a five-year break.

"Unity of words is our path and establishment of justice and peace our goal. You (Husain) have valiantly opened the door for unifying positions and for a fresh struggle under a peace strategy," Mr Mubarak said.

His remarks were widely seen as the clearest indication yet that an important purpose of Jordan's restoration of ties with Egypt was to create a united front to press for Middle East peace.

The King said Jordan was firm about upholding the legality of the PLO

The miners' strike comes to Strasbourg



Flying the flag: British Euro MPs in Strasbourg holding aloft a Welsh miners' lodge banner when they attempted to break through the rules of a procedure and introduce a discussion on the strike.

Botha angry at Labour mission

From Michael Hornsby, Johannesburg

Mr R. F. Botha, the South African Foreign Minister, loosed another diplomatic salvo at Britain yesterday over its handling of the Durban consulate affair.

He gave a warning that a proposed visit to the consulate by an emissary of Mr Neil Kinnock, the Labour leader, would be regarded by Pretoria as a breach of international law.

Mr Kinnock has announced that he intends sending Mr Donald Anderson, a barrister and Methodist lay preacher who is the Opposition spokesman on southern African affairs, to South Africa next weekend to hold talks with the three political fugitives still sheltering in the British consulate.

Mr Botha learnt of the Anderson visit only hours after he had sent a sharply worded aide memoire to London complaining about an interview with the fugitives shown on Independent Television on Sunday night.

The consulate staff were unaware that the interview - conducted via a radio microphone smuggled on to the premises - had taken place.

Mr Botha said that Mr Anderson did not require a visa to come to South Africa, he added: "While the South African Government has said it would welcome fact-finding missions by leading members of the British Labour Party, it feels constrained to call attention in this instance to the blatantly political nature and purpose of Mr Anderson's intended visit."

By allowing Mr Anderson access to the consulate to visit the three South African nationals still granted illegal refuge, the British Government will be in further breach of its solemn international obligations and undertakings.

● LONDON: Britain has told the three political fugitives that it takes a "very serious view" of the clandestine interview given by one of them to a television reporter (Henry Stanhope writes).

Mr Simon Davey, the Consul, who has been playing reluctant host since the Durban South sought sanctuary there last month, has demanded new assurances that it will not happen again.

The Foreign Office emphasized last night that there was no change in the Government's policy.

Tokyo's four points for Gulf peace

From Zdzislaw Fysarzewski, New York

Iraq sees ships as fair game



GENERAL ASSEMBLY

Iraq has said that it will continue to attack foreign vessels approaching the Iranian oil terminal on Kharg Island, as well as the installation itself, despite international protests and efforts to ensure free navigation in the Gulf.

Mr Tariq Aziz, the Iraqi Foreign Minister, said in an address in New York that the blame for the death of two British officers in the Iraqi air attack on the supertanker World Knight on Monday lay with Britain for continuing to deal with Iraq.

Countries which continued to import Iranian oil, such as Britain, Japan and West Germany, were simply funding Iraq's oil coffers and should not expect anything less from Iraq.

The Iraqi threat came after Japan put forward a four-point proposal for phasing out the Gulf war. Experts believe it provides the only realistic basis for bringing Iraq and Iran to an accommodation.

Combining the immediate interests of both sides, the plan dispenses with the need for formal negotiations.

The plan's first point

limited ceasefire to halt attacks on civilian targets, is already largely effective through the efforts of Señor Javier Pérez de Cuéllar, the UN Secretary-General.

The proposals then call for a commitment by Iraq to forgo further use of chemical weapons. The military supplies pouring into Iraq from the Soviet Union and other countries have sharply reduced its need to rely on chemical weapons.

United Nations confirmation that chemical weapons were used has partially met Iraq's political need for the international community, however indirectly, to identify Iraq as the aggressor.

The remaining aspects of the Japanese package are a pledge by both sides to allow free navigation in the Gulf, meaning an end to Iraqi attempts to blockade Kharg Island, and an agreement by Iran to permit the dredging and reopening of Iraqi ports and harbours.

Each country could satisfy its honour by interpreting some of the points, for domestic reasons, as an overt surrender on the other side, or choosing other points to remain as tacit understandings.

Mr Luce has found the Japanese eager to play a part in the Middle East along side countries like Britain.

There is no question at this time of Japanese vessels patrolling the Gulf. Although a recent Japanese-American study suggested that Japan should start dispatching its forces abroad on peace-keeping missions, Mr Abe has denied any such intention.

Hurricane threat to Challenger

From Our Correspondent, Washington

Hurricane Josephine, with winds of 85 mph about 500 miles east of the Florida coast, was causing concern to Challenger mission control officials last night as it drifted northwards.

They were monitoring the storm closely because if it headed westward towards Florida it could delay Challenger's planned landing on Saturday at the Kennedy Space Centre on the Atlantic coast.

The spacewalk, due today, by Kathryn Sullivan and David Lee, may be delayed by a day if Challenger's landing is put off and the mission extended to nine days from the scheduled eight. It will be the first by an American woman.

Officials said they would be watching the hurricane closely before deciding what to do. President Reagan is due to talk to the crew today.

US to seek extradition of arms case Britons

Chicago (AP) - Two men from the Chicago area, charged with conspiring with three Britons to ship military parts to Iran, are expected to surrender to authorities later this week, US Federal officials said.

Mr William Fowler and Mr George Veio were charged on Tuesday in a 20-count indictment with attempting to export implements of war from the United States without the necessary licences, and with falsifying export-control documents, the officials said on Tuesday.

Mr David Sofaer, and Mr Howard Freckleton of London and Mr Gerald McDevitt of Surrey also were charged with the crimes in the indictment which alleged they were acting on behalf of Iranian military procurement offices in London.

The Justice Department would pursue the extradition of the men from England, Mr Allen Wilk, a US Customs officer in Chicago, said.

The two Americans were charged with shipping spare parts for Iranian ships, helicopters and fighter aircraft to the other three men between June 1982 and February 1984, officials said.

In January, Customs agents at O'Hare international airport, Chicago, secretly intercepted aircraft parts which were being sent to London by Mr Fowler and Mr Veio, the indictments said. The agents replaced the parts with dog food, equal to the weight of the shipment, and then sent it to London, where it is alleged they traced it to the three British men, an assistant US attorney in Chicago said.

● KARPPOV helped by Karpov's insipid opening

Moscow (Reuters) - Anatoly Karpov, the reigning champion surprised grandmasters observing the eleventh game of the world chess championship match yesterday by choosing a new opening variation which many of them described as insipid.

Karpov, playing white, used the Rait opening, noted for leading into quiet positional games.

Experts in the audience said the decision must have come as a surprise and a relief to Gary Kasparov, the challenger, who has lost his two previous games with the black pieces.

Karpov leads 4-0 in the series.

Eleventh game			
White Karpov		Black Kasparov	
1-10-82	10-10-82	1-10-82	10-10-82
2-10-82	10-10-82	2-10-82	10-10-82
3-10-82	10-10-82	3-10-82	10-10-82
4-10-82	10-10-82	4-10-82	10-10-82
5-10-82	10-10-82	5-10-82	10-10-82
6-10-82	10-10-82	6-10-82	10-10-82
7-10-82	10-10-82	7-10-82	10-10-82
8-10-82	10-10-82	8-10-82	10-10-82
9-10-82	10-10-82	9-10-82	10-10-82
10-10-82	10-10-82	10-10-82	10-10-82
11-10-82	10-10-82	11-10-82	10-10-82
12-10-82	10-10-82	12-10-82	10-10-82
13-10-82	10-10-82	13-10-82	10-10-82
14-10-82	10-10-82	14-10-82	10-10-82
15-10-82	10-10-82	15-10-82	10-10-82
16-10-82	10-10-82	16-10-82	10-10-82
17-10-82	10-10-82	17-10-82	10-10-82

Leading article, page 13

Blinded wife to cut out husband's eyes

By Hazhir Telsomarian

The hopes of millions of Iranians that the zeal of the Islamic leaders might diminish with time have evaporated with the decision of an Islamic court to allow a jealous husband to be blinded by his wife as punishment for infidelity.

According to reports from Tehran, the act may be televised. Mrs Maryam Zavarei, aged 22 has already chosen the instrument she will use: a pair of scissors.

Mrs Zavarei says she was forced by her family to marry Mr Tahvil Zavarei when she was only 12 and he 14.

She told the Tehran press that her husband recently drove her to the desert outside the city to enable her to visit their children, over whom he has custody. There he let out two men from the car boot and, while they held her down, he removed her eyes with a knife.

The court decided she was entitled to similarly blind him.

Gorbachov at centre of Soviet leadership changes

From Richard Owen, Moscow

There is speculation in Moscow that Mr Mikhail Gorbachov, the Number 2 in the Kremlin, may be relieved of his responsibilities as secretary in charge of agriculture at the forthcoming Central Committee plenum. But opinions differ on whether this would improve or reduce his chances of succeeding the ailing President Chernenko as Soviet leader.

Senior Soviet officials confirmed this week that a plenum would be convened later this month, in addition to the regular Central Committee session next month on the eve of the meeting of the Supreme Soviet (Parliament). Tuesday, October 23, has been mentioned as a likely date.

The special plenum will discuss agriculture, according to some sources, although others say the new party programme and "organizational matters" are on the agenda as well. This could involve changes in the 12-man Politburo.

Mr Chernenko's position as General-Secretary is not now thought to be in doubt. Since rumours of the Soviet leader's physical and political weakness arose in August and September, Mr Chernenko has been built up in the Soviet media to underline his formal authority. Yesterday, Pravda carried a full account of his talks with President Ali Abdullah Saleh of North Yemen, which were also featured on state television.

Mr Gorbachov, although by far the youngest Politburo

member at 53, is the most powerful challenger for the leadership. He controls cadres (appointments), as well as agriculture, and has overall

responsibility for economic matters as well as a say in ideology.

A high-level exposure of agricultural shortcomings could be used against Mr Gorbachov. On the other hand, he might be glad not to have the traditional millstone of Soviet politics hanging round his neck.

"If he was free of farming problems, Gorbachov could concentrate on more general matters," one Kremlin watcher said. "He could act as general secretary in all but name."

Mr Gorbachov made the main speech at a Central Committee conference of regional secretaries in March, but there was no mention of a plenum on agriculture, suggesting that it has been convened at short notice.

There are unconfirmed reports of a reshuffle involving officials responsible for Moscow's relations with Eastern Europe after a period of contentious East Germany.

Mr Konstantin Ruskov, head of the department for liaison with Communist parties in the socialist countries, may be replaced by his hardline first deputy, Mr Oleg Rachmanin, informed sources said. Mr Rachmanin wrote an article in April (tasting the pen name Borisov) harshly critical of liberal East European countries, such as Hungary.

There may also be new faces in the Politburo itself. Mr Nikolai Tikhonov, aged 79, who is Prime Minister and a Politburo member, is rumoured to have renewed his request for honourable retirement.

Mr Gorbachov's chances of succession reassessed.

member at 53, is the most powerful challenger for the leadership. He controls cadres (appointments), as well as agriculture, and has overall

Nicaragua loses loans from World Bank

Washington (AP) - The World Bank has cut off \$2m worth of loans to Nicaragua because it has fallen behind by 90 days in repaying some of its debt, a spokesman said.

The bank is talking to the Nicaraguans in the hope of getting them to resume regular payments.

Push-button sun house

Paris - What is believed to be the world's first rotating house, which can be turned to face the Sun or the shade by pressing a button, has been built by its French inventor. M Francois Labbe in the village of Saint-Isidore, near Nice (Diana Geddes writes).

The all-metal house, constructed on a central pivot through which essential supplies such as gas, water and electricity, are piped, has attracted foreign interest.

Civilian prison for junta chief

Buenos Aires (Reuters) - An Argentine court has ordered the former president, General Jorge Videla, and a member of his former ruling military junta to be transferred to a civilian prison pending trial on charges of human rights violations, court sources said.

General Videla and the retired Admiral Emilio Massera were awaiting court martial in military barracks.

Russian protest over arrest

Oslo (Reuters) - The Soviet Union has protested to Norway over the arrest and detention by police of a Soviet diplomat's wife for attempting to cash and allegedly fake \$500 bill.

The Soviet Embassy accused security police of provocation and of violating diplomatic immunity.

Stepping down

Toronto (NYT) - Mr William Davis, Premier of Ontario, has announced his intention to resign after 13 years in office. The Tory leader, aged 55, said he would remain until a leadership convention he had requested for January. He will then continue to sit in the provincial Parliament until an election is held.

Airport reopens

Reykjavik, (AP) - The University of Iceland reopened after an airport blockade by pickets was lifted yesterday during the seventh day of a government employees' strike.

Jail transfer

Madrid - the three suspected ETA terrorists extradited by France to Spain have been transferred to Alcalá high-security jail outside Madrid from the Carabanchel prison hospital to await preparations for their trials on murder charges.

Smoking curb

Los Angeles (Reuters) - Employers in Los Angeles who fail to provide non-smoking areas for their workers could go to jail for up to six months under a by-law.

Belize plea

New York (Reuters) - Belize yesterday urged neighbouring Guatemala to abandon what it called "false claims" to Belize's territory. Guatemala calls Belize a province.

Passenger burnt

Melbourne, (Reuters) - An Australian man aged 25 set himself alight in the lavatory of a Philippine Air Lines DC-10 on a flight from Manila, police said.

3-D Kung Fu

Peking (Reuters) - A Chinese film crew has started shooting the country's first three-dimensional Kung Fu movie, a Sino-Japanese called *The Chivalrous Woman Shismei*.

French clampdown on illegal migrants

From Diana Geddes, Paris

In response to the rising tide of racism in France, which is being so successfully exploited by the extreme right, the Government announced new measures yesterday, to crack down on illegal immigrants.

From now on, members of the family of an immigrant already resident in France will not be allowed to join him on a visitor's visa, while awaiting authorization for permanent residence, but will have to obtain the necessary papers before his departure from his country of origin.

Airlines will be asked to check at the moment of embarkation that passengers have the correct papers permitting their entry into France. In addition, the strength of frontier and airport police are to be increased by about 1,000.

Any foreigner found to have entered French territory illegally, or who does not possess

the correct papers, will be automatically expelled and banned from returning for a specified period. That will prevent would-be immigrants from trying to get back into the country on the pretext of a private visit.

From next April, the Government hopes to be ready to enter into a centralized police computer details of identity of those foreigners who have been expelled.

500 years of Christianity in Americas

Pope in the footsteps of Columbus

From Peter Nichols

Rome
The Pope sets foot today in the Dominican Republic following this time in the footsteps of Christopher Columbus, rather than the shoes of the Fisherman, as he opens solemn celebrations marking the five-hundredth anniversary of the arrival of Christianity in the Americas.

He is, of course, nine years before time. Columbus made his landfall there on the night of October 11, 1492, and the first Mass in the New World was celebrated on the Feast of the Epiphany in 1494 in what he named "Hispaniola".

But the intention of the Pope and, in particular, of the Latin American bishops, is to have a long period of festivities culminating in a special jubilee year for Central and South America.

In this, the Pope is following the example of the late Cardinal Wyszyński who, when celebrating the thousandth anniversary of the conversion of Poland to Christianity, spread the commemoration over nine years. The Pope is by no means prepared to ignore a good Polish example.

The journey is his twenty-fourth outside Italy, one of his briefest in terms of time, yet eagerly awaited. His overnight stop last night at Saragossa was arranged to meet King Juan Carlos's personal request to recognize



Father Boff: In vanguard of liberation theology.

Spain's crucial role in taking Catholicism to what became known, as a consequence, as Latin America.

He is now scheduled to spend an afternoon and evening in Santo Domingo, and then briefly visit Puerto Rico before returning to Rome. It is a highly concentrated journey of deep historical importance and of immediate contemporary significance.

This will be the second time the Pope has been to Santo Domingo. He stopped there in January, 1979, on his way to Mexico on the first leg of his first journey as Pope, and he recalled then that it was there that "the first cross was placed, the first Mass celebrated and the first Ave Maria said".

This time the visit is much more solemn. Waiting to meet him will be all the cardinals of Latin America with the chairmen of the episcopal conferences of Spain, Portugal, the United States, the Philippines and the countries of Latin America.

He meets them in the midst of the controversy over "liberation theology" - the approach to the Church's role in Latin American affairs devised largely by Latin American theologians - which has come under heavy criticism from Rome.

Last month, the Brazilian theologian, Father Leonardo Boff, was summoned to Rome to explain some concepts in his latest work.

At the same time, the Sacred Congregation for the Doctrine of the Faith, the former Holy Office, issued an "instruction" pointing to alleged errors in the work of some liberation theologians, including dependence on Marxist methods of argument.

The Pope upheld his own opinion that ideological methods could not be allowed to enter theological discussion. But he was relatively mild to the extent that some writers saw his call as a mediation between the bishops and the Congregation.

In the end the Peruvians and the Congregation, after some

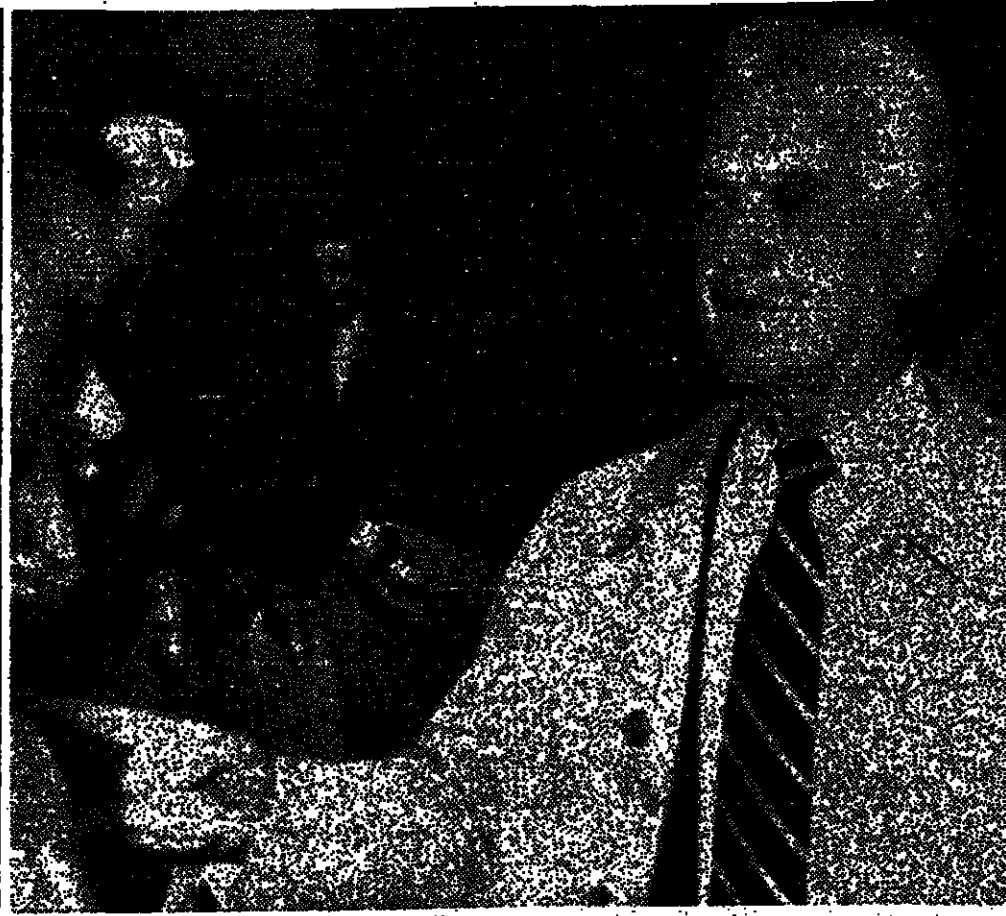
tense discussion, managed to agree, rather surprisingly, of a final document which will be published once the Pope has approved it.

The Pope has still to see the solution of the problem of the three priests holding ministries in the Nicaraguan Government who have been instructed to resign on the ground that such office is incompatible with the priesthood.

One, Father Fernando Cardenal, is a Jesuit, and there had been hopes that the Jesuits would have been able to conclude the affair in the course of a meeting this week of provincials with Father Peter-Hans Kolvenbach, the Jesuit Father General, who is at the moment in Latin America.

Last February the general began arrangements for a meeting of Jesuit provincials in Central and northern Latin America and chose Santo Domingo as the place. In the meantime the Pope decided to go to Santo Domingo apparently unaware of the general's plans.

The Jesuits preferred, however, to go elsewhere, shifting their talks to Caracas. Not everyone perhaps can happily countenance nine years of festivities, and some of the Jesuits in Central America have inclined towards the liberation theology themselves.



Court battle: General William Westmoreland, the former US commander in Vietnam, leaving the federal courthouse in New York after jury selection began for his libel action against CBS television over a report on the war.

El Greco gets Greek President's attention

From Harry Debellus

President Constantine Karamanlis of Greece dedicated much of his attention yesterday on the next to last day of his official visit to Spain, to another Greek - El Greco.

He visited the El Greco museum in Toledo, where many of the masterpieces painted by Theotokopoulos, the Greek artist who made his name in Spain and went down in history, because of his difficult name, as simply El Greco, are on display.

Another prominent Greek was the president's hostess on Tuesday night: Queen Sofia of Spain. At the formal dinner in his honour given by King Juan Carlos and the Queen, Mr Karamanlis recalled that he had known both of them since their youth, and he said: "I'm pleased because my plans and wishes for their future have been fully justified by developments."

In speeches at the dinner, neither the Greek President nor the King made any direct reference to Mr Karamanlis's action when he headed the Greek Government following the end of the dictatorship. He then put the question to the Greek people in a referendum as to whether the country should be a republic or a monarchy. Greece rejected the monarchy and thus the chances of Queen Sofia's brother, King Constantine, of recovering his throne vanished.

At the dinner, the President said he was happy that his country supported Spain's efforts to enter the EEC. He also expressed confidence in "the great role which Europe can play in strengthening international peace".

He added, however, that European countries gave the impression "of being afraid of precisely what can save Europe".

Thai troops quit villages on border

From Neil Kelly

Bangkok
Thailand has withdrawn most of its forces from three disputed villages in its northern border with Laos, according to a Foreign Ministry spokesman who said last night that the Army was expected to withdraw the remainder shortly.

Since the start of the dispute, Laos has insisted that progress towards a settlement was impossible while Thai soldiers occupied the villages which are claimed by both countries.

The withdrawal has gone ahead despite reports by Thai officials on the spot that Laotian artillery is continuing to shell the villages.

These developments coincided with statements by Thailand and Laos to a special meeting of the United Nations Security Council in New York. Laos accused Thailand of military aggression and expansionism. Thailand invited the UN Secretary-General to send a fact-finding mission to the border and said it was ready to accept impartial arbitration.

The Security Council adjourned without any decision. Despite the bitter border dispute the annual boat races between Laos and Thailand are going ahead. These are designed to foster friendship between the two countries and are taking place on the Mekong River.

Eight Turks killed in Kurd ambush

From Rasit Gurdilek, Ankara

Eight Turkish soldiers were killed, and another soldier and a non-commissioned officer were injured in an ambush on Tuesday as their vehicle passed near the town of Cukurca on Turkey's border with Iraq, it was announced here yesterday.

The attack is believed to have been carried out by Kurdish separatist guerrillas forming the military wing of the illegal Kurdish Labour Party (PKK).

The ambush came a week after a similar attack in which an officer, and NCO, and a soldier were killed. That attack coincided with a visit to the area by President Evren.

Tuesday's ambush coinciding this time with a visit by Mr Turgut Ozal, the Prime Minister, to the region, was reportedly accompanied by clashes between troops and guerrillas in Adiyaman and Agri near by.

Mr Ozal echoed President Evren in blaming unnamed foreign enemies for instigating ethnic unrest.

A brigadier general in charge of border security told the Prime Minister that difficulties of communication in the mountainous area precluded effective combat.

He said that a 10-mile stretch of territory in northern Iraq was "a lair of criminals".

German couple on spy charge

From Michael Binyon, Bonn

An insurance manager, aged 54, from Trier, and his wife, aged 42, have appeared before a special court charged with spying for East Germany.

The charges come as police are still investigating the mysterious disappearance of a lawyer in the Bavarian Finance Ministry who is thought to have been linked with the spy who gave away secrets of the Tornado combat aircraft.

The Trier couple were arrested in November on charges of systematically spying out German and American military installations in the area, and

giving the East German Ministry of State Security information about members of the Army or police they got to know.

The man, whose name has not been disclosed, is said to have received training in East Germany and was sent to Strasbourg with a new identity in 1964. A year later he moved to Trier, and began spying with his wife after their marriage in 1968.

The disappearance of Herr Hartmut Goers from his office in Munich is more potentially damaging and embarrassing to

Bonn as there appears to be a connexion with the arrest of Herr Manfred Rotsch, the engineer at Messerschmitt-Bölkow-Blohm (MBB) aerospace, on charges of spying for the Soviet Union.

The lawyer reported sick the day after Herr Rotsch was arrested, and has since vanished with his wife and two children. The Bavarian Finance Ministry said Herr Goers did not have access to classified material, but Herr Rotsch is thought to have severely damaged Western security by revealing plans for a new five-nation fighter aircraft.

Indonesian ex-minister arrested

From Our Correspondent

Jakarta
Security forces have arrested Mr H. Muhammad Sanusi, a former Home Industries Minister and one of the signatories of a statement for a commission of inquiry into the Tanjung Priok riots in which 18 people died last month.

Reliable sources in the group of 50, a loose organization of retired civil servants, academics and generals disaffected with some aspects of the Suharto Government, told *The Times* that Mr Sanusi, who is 64, was arrested at his home in Jakarta between 11pm and midnight on Tuesday.

Most of the other 21 signatories have been undergoing intensive questioning by district attorneys since Monday.

Indo-Pakistan tensions

Peace pact on ice until after elections

From Michael Hamlyn, Delhi

Relations between India and Pakistan, which generally fluctuate between open hostility and guarded friendliness, are taking a downward curve. While both sides have expressed a desire to reach a non-aggression pact, India is putting everything on ice, at least until after the forthcoming elections.

Indian officials are still bitterly sore at Pakistan over the training camps they believe exist across the border from Punjab and Rajasthan where Sikh terrorists receive instruction in murder and mayhem. The belief was expressed forcefully a few days ago by Mr M.M.K. Wali, the senior civil servant in the Home Ministry, who said in Srinagar that India now has sufficient evidence to prove it.

The belief was given a further impetus yesterday with a report that as the armed forces searched various lockers in the offices of the management committee of the Golden Temple of Amritsar before handing the buildings back to officials. They found Pakistan currency notes and rounds of ammunition marked as originating at the Pakistan ordnance factory.

The subject was said to have been at issue when a senior Indian External Affairs official, Mr Gopalaswamy Parthasarathy, met the Pakistan Foreign Minister, Sahasrabada Yaqub Khan in New York. The latter is reported to have asked whether the dialogue towards a non-

aggression pact or a treaty of peace and friendship could be resumed. He was told that India needed to be convinced of his country's good intentions, and that handing back the hijackers would be convinced of his country's good intentions, and that handing back the hijackers would be as good as a token as possible.

Sahasrabada Yaqub said that he was not able to do that and was brusquely told that the United Arab Emirates had managed to do so.

A visit to India by the Pakistan Planning Minister due last month has not happened, and arrangements made earlier in the year during a visit to Islamabad by the Indian Information Minister for an exchange of radio and newspaper correspondents have still not come to fruition.

Under these circumstances the constant irritant of border incidents along the line of actual control between the two parts of Kashmir tend to become inflated beyond their real importance. Shots have been fired a number of times in recent months in the high glaciers and also lower down the line.

Mr Rajiv Gandhi, the son of the Indian Prime Minister, has allowed himself to suggest that there could be a real outbreak of hostilities before long. Available indications are that some sabre-rattling is likely before the elections to Parliament, but that progress may well resume afterwards.

Sofia executes bomber

Sofia (Reuters) - A man was executed in Bulgaria for sending parcel bombs which killed five people and injured nine, Sofia radio reported yesterday.

Quoting an announcement from the chief prosecutor's office, it said Plamen Antonov Penchev, from Sevlievo in central Bulgaria, was sentenced to death by the Supreme Court on July 4. It did not say when he was executed.

The parcel bombs were sent in Sevlievo and Gorna Oryahovitsa in the north-east. The radio gave no details of the bomb victims or the attacker's motives.

Earlier, Sofia-based Western diplomats had told journalists that bombs exploded in Plovdiv and several other Bulgarian cities throughout the summer. This was denied by the authorities when journalists sought confirmation.

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SPECTRUM

'Praises of the best-Irish-poet-since-Yeats variety make him squirm. He bears an Irish literary tradition that is at once a crown and a yoke'



Seamus Heaney lives in a large, Edwardian house in south Dublin, facing the bay, and near Sandymount, the birthplace of W. B. Yeats. Joyce's Martello Tower is a short car ride away, and Joyce "appears" twice in Heaney's new book. Fires burn in the Heaney home; there are big soft sofas, books and pictures; the atmosphere is comfortable and welcoming.

Marie Heaney (the subject of many intense love poems, often written when he is away from her) is the lovely, intelligent wife who guards her husband's time and his reputation, yet offers to the outsider the warm hospitalities of her Devlin clan. Marie in the kitchen making spinach soup, the two bright teenage sons, Michael and Christopher, watching Paula Yates in *The Tube*, the enchanting Catherine Ann, 12, giggling with a friend... all this laps around Heaney, delighting the 45-year-old poet at the height of his powers.

Yet *Station Island*, his sixth book of poetry, but the first after a five-year gap, contains very little of laughter or comfort, nor rhetoric, nor affectionate nostalgia. To read it is to stalk a different Heaney through the covers of his imagination, and out into a wintry landscape.

Praises of the "best-Irish-poet-since-Yeats" variety make him squirm. He bears an Irish literary tradition that is at once a crown and a yoke; the star poet who was once a country lad is uncomfortable with both accoutrements. Very influenced as a student by T. S. Eliot's seminal essay "Tradition and the Individual Talent," Heaney laughs wryly that, despite the tradition he is an individual talent. Please. In fact, Yeats has little

Poet, pilgrim, fugitive . . .

The Times Profile: Seamus Heaney

relevance. Heaney's first masters were the Anglo-Saxon poets, and Gerard Manley Hopkins. His new book owes more to the former than the latter, with echoes too of Eliot and Dante. The texture of the verse is plainer than before, and deeply personal. It is a brilliant, ruminative quest backwards and forwards in time, a pilgrimage during which the only sustenance is roots.

Heaney was the son of a Roman Catholic farmer and cattle dealer in Co. Derry, the oldest of nine children. Home was a thatched house in a place called Mossbawn, and the first essay in his volume *Preoccupations* describes it lushly and softly, like the bog that was all around. That Heaney household was not at all literary; words impinged only in the form of the catechism, the radio weather forecasts ("Dogger, Rockall, Malin, Irish Sea"), and the old Ulster rhymes of division - loyalist, and nationalist.

Despite the camaraderie of brothers and sisters, Heaney says, "I think I spent a lot of my time just standing looking, gazing with eyes and ears open, timorously. The inner place of your first being is a large solitary gaze out on the world. In that sense I was certainly a solitary child." Years later the memories came back: the grandfather cutting turf, the father bending over potato drills, whilst the boy Seamus was told "Aye, the pen's easily

The clever son won a scholarship to St Columba's boarding school in Londonderry, where he was acutely homesick: "Certainly it set me apart from my family." Then it was another scholarship to Queen's University Belfast, a First in English - and the seal was set upon him. Such passages cut you off from your roots, inevitably; thus loosened, you float guiltily between worlds, belonging nowhere. Heaney says he started teaching with "a sense of not having defined anything." He felt inadequate, with no confidence in himself or in the world. The poetry came then - out of that quarrel with himself. "I felt it was a path I could follow, towards some self-justification, some kind of verification."

It is impossible for anyone growing up in Northern Ireland to remain unaffected by what Heaney calls "the submerged cultural politics", as well as the surface divisions of history and bigotry. "I have two inheritances, although that is too haughty and big a word. (Always he gives unpretentious disclaimers). "There is the desire to get on in the world of books, and of writing in English. But then there was another kind of effort - to be in touch with the Irish thing itself. I learnt the Irish language, and there was a strong sense of otherness, of alternative tradition. And of course there was the political disaffection from Unionism, so that the sense of linking oneself to Irish roots was congruent with that disaffection."

Seamus Heaney has remarked that being a poet in Belfast in a group of highly talented writers, in the late 1960s was a stretching experience. Poetry gave tongue to the experience and confusion of the people. It finds its strongest utterance in his volume "North" (winner of the W. H. Smith Award, and the Duff Cooper Prize in 1975), where Heaney identifies himself as caught between "civilized outrage" and the implacable demands (inherited since birth) of the tribe.

Again and again, in his writing, we observe him poised on a pivot, a one-man dialectic in whom opposites are - uncomfortably - unified. Ulster v. Eire; English learning v. Irish culture; education v. roots; the language of debate v. silence and acceptance; liberalism v. Catholicism; comfort v. guilt; love v. loneliness and restlessness; belonging v. exile... It is all there. He knows it well.

He wrote a poem the other day that pleased him. "It's called 'Terminus'. Where I grew up was on the edge of two parishes. I lived in one and went to school in the other. There were two different catechisms to learn. I also lived in one place and played in a different football team. I always had a sense, from an early age, of division. So Terminus was the God of Boundaries; and I thought I would write about him."

That poem contains these lines: "Is it any wonder when I thought I would have second thoughts? Inceptus was his pen name as a student."

In 1972 the Heaneys got out of Ulster, moving south to Wicklow. He saw the move as an escape into silence and safety; others saw it as a political act in itself. *The Protestant Telegraph* gave good riddance to the "well-known Papist propagandist". The borrowed cottage was "a haven" for five years. Heaney, the "inner emigre" found space to reflect on what he calls the "whole bloody politics of the thing". It still seems to irk him: "In one way, I'm not interested in it anymore, in another way the whole northern thing is like a permanent burden. This is the nub of these poems in *Station Island*."

Everybody in the north is born with a sense of solidarity with one or other group. It is packed into them. So the emergent self grows up carrying responsibility for the group - holding the line, keeping up the side. But as you come to different awareness you know there are complicated concessions to be made, truths to be told beyond the official shibboleths. Yet the minute you do set down your burials, as it were, in a situation like that of Northern Ireland, you become consciously aware that you aren't just yourself, you are part of the group. I suppose a lot of self-censorship goes on. So the idea of a freed self becomes very attractive."

In *Field Work* (1970) Heaney wrote a beautiful poem, "The Strand at Lough Beg" in memory of a second cousin, Colum McCartney, who was a victim of sectarian hatred. But a poem in this new volume rejects the easy statement of the last one, as the poet encounters the young man's ghost, and bows before his accusations: "You confused evasion and artistic tact" and "you whitewashed ugliness".



Warm hospitality: Marie Heaney with her husband in 1967

1939: Born, April 13. Education: St Columba's College, Derry; Queen's University, Belfast. 1962-63: Teacher, St Thomas's Secondary School, Belfast. 1963-66: Lecturer, St Joseph's College of Education, Belfast. 1966-72: Lecturer, Queen's University, Belfast. 1967: Somerset Maugham Award. 1968: Cholmondeley Award. 1972-75: Freelance writer. 1975: W. H. Smith Award; Duff

Cooper Prize. 1975-81: Lecturer, Carysfort College. Publications: *Eleven Poems*, 1965; *Death of a Naturalist*, 1966; *Door into the Dark*, 1969; *Wintering Out*, 1972; *North*, 1975; *Field Work*, 1978; *Preoccupations: Selected Prose, 1966-1978*, 1980; *Selected Poems, 1965-1975*, 1980; *Sweeney Astray*, 1984; *Station Island*, 1984. All published by Faber and Faber.

Heaney explains that he has long been aware of the tension between a desire to write pleasing cadences, and a responsibility to tell the truth. So after "Field Work" he made a kind of pact with himself, that he would wait a while before publishing again: "Perhaps there was some kind of awareness that something had to be gone through."

At this point, Sweeney must be introduced into the story, for Sweeney is Heaney's new voice-temperament, at least. When he moved south his began a translation of the Irish work, *Bullfinch* (the frenzy of Sweeney) as a way of passing the time in the unfamiliar countryside, and (you suspect) as a penance too. It is a strange verse tale of how the arrogant seventh century king, Sweeney, was cursed by St Ronan, and turned into a bird, who must endure a series of purgatorial adventures in his tree-exile.

Heaney has reworked his

Sweeney Redivivus
1. stirred wet sand and gathered myself to climb the steep-flanked mound, my head like a ball of wet twine
desire with soakage, but beginning to unwind
Another smell was blowing off the river, bitter as night airs in a scutch mill. The old trees were nowhere, the hedges thin as penwork, and the whole enclosure lost under hard paths and sharp-ridged houses.
And there I was, incredible to myself, among people far too eager to believe me and my story, even if it happened to be true.
© Seamus Heaney

translation "in a much more chilled style", and Faber & Faber have published *Sweeney Astray* at the same time as *Station Island*. Both works gain by being read in conjunction. In the introduction to his haunting, elegiac translation Heaney explains: "Insofar as Sweeney is also the figure of the artist, displaced, guilty, assuaging himself by his utterance, it is possible to read the work as an aspect of the quarrel between free, creative imagination and the constraints of religious, political and domestic obligations."

It is significant that the third section of *Station Island* is a collection of lyrics called collectively, "Sweeney Redivivus", in which the Sweeney-Heaney voice is as one. "I had a notion that I would enter him or he would enter me."

Despite success, and sales, and sympathy for those who ask about the meanings in his work, there is in Seamus Heaney what he calls a "solemn refusal" who wants to turn his back on things-poetry which pleases, the comforts of the middle years, being pigeonholed, saying what people want you to say. He uses phrases like "the fraudulence of excellence", and there is a note of near-defiance in his book.

Invited out to dine in Boston, where for four months a year he is a visiting lecturer in English at Harvard, he was appalled to be asked by an earnest lady "What's it like to be lionized?" The old lion grows little aloud, but often inwardly. A big, kind man with an amiable face and twinkling eyes, he dissembles well. In truth, he dislikes publicity, hype, and summing up. Quite right: it is the uncertain excitement of the poetry which counts.

There is a sense that perhaps Heaney is anxious about the new poetry, though at the same time his nonchalance is not a sham. Certainly, *Station Island* is his most important achievement to date. Interestingly, the two symbols of the book have a religious significance. They are the pilgrim (*Station Island* sequence) and the fugitive (*Sweeney* sequence) - yet who is to say that they are not the same? Might it not be that he who is travelling towards knowledge may also be fleeing from truth?

His Catholic upbringing, he says, is entirely relevant here: "A whole part of one's life, week after month, spent going down on one's knees and accusing oneself in the confessional". Much of that buried guilt is present in the book: *Station Island* is a general confession in a new context. It is saying, accept your own emptiness."

In two poems he invokes the story of the rich young man who was challenged by Christ to give up his possessions and follow him... into exile from class, from tribe, from root. The Irish writer and broadcaster W. R. Rodgers once noted, "There is... for Irishmen, the need to distance themselves in order to turn the telescope on their native country."

It is too glib to say that Seamus Heaney has exiled himself to the south, although he certainly misses Belfast far more than Marie does. No - his real exile has nothing to do with place, but much to do with spirit. It is fitting that he has alighted on the symbol of the bird - "emblematic of the soul", as Yeats puts it.

But Heaney's alter ego, this odd bird-creature, has nothing in common with Yeats's famous, enamelled, creature, who sat upon a golden bough, with gifts of rhetoric and prophecy. Its origins are with other dead masters. Heaney loves Bede's famous image from the Anglo-Saxon world, of a sparrow who flies through the stormy night and chances upon the open eaves of a great warren-hall. For a few seconds it knows light and warmth, before passing through the opening on the other side, out again into the merciless landscape. It is that bird who now sits in Heaney's covert.

It has much in common with Hardy's "Darkling Thrush": a shabby, ruffled and doleful creature, isolated like the mad bird-king - yet daring to sing in the teeth of the gale a song that is all the finer for its courage.

Bel Mooney



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HENRY KISSINGER, EAT YOUR WORDS.

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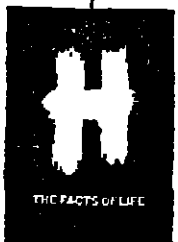
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THE ARTS

Caroline Moorehead meets Angela Lambert (right), whose story of a forgotten and fascinating group is published today

Souls in ferment

"The greatest single stroke of luck in my entire life." That is what Angela Lambert calls falling on a remarkably little written-about group of late Victorian, the Souls. They were so called, Lord Curzon once suggested, because you needed a soul above the ordinary to belong to them. They, and their children, the Coterie, known to their parents as the "Corrupt Coterie", dominated one side of London and country house society between the mid-1890s and 1914, with wit, lack of pomposity and above all intelligence, a characteristic that, says Angela Lambert, whose *Unquiet Souls* is published today (Macmillan, £14.95), had never before been valued among the English upper classes.

There is a purposefulness about Angela Lambert that makes you feel that luck is not, really, the right word. True, she caught sight of the Gang's existence - the "Gang" is how they referred to themselves - by chance, reading other biographies of the period. But then she heard herself telling people at dinner parties that what she really intended to do with her life was write a book - and, come to that, why not a book about the Souls? A synopsis, of 10,000 words, was written in a day and a half, in a "blaze of clarity, intensity and extra energy" in the spring of 1982.

And then she was off, tracking down descendants, boring a contemporary history. Research, she says, is what she loves most and what she is good at, the "unravelling of tangles". It was not an unfamiliar field: a degree in PPE had given her "the bedrock of knowledge, even if its furniture was shrouded in dust sheets". In eighteen months, the book was done.

The speed, given the cast of some 50 to 60 characters who made up the Souls (Aquith, Balfour, Blunt, Curzon, the Grenfells and the further 40 or so of the Coterie (Duff Cooper, the three Manners sisters, more Grenfells) is startling. What makes it more so is that during that time Angela Lambert was hard at work at her "real" career as a current affairs reporter for Thames Television.

A lifetime of deadlines had given her a framework for application; it had also instilled in her a ferocious self-discipline not to be led away down marginal avenues. The grandson of Etienne Grenfell, a leading Soul, threw open a cupboard in his house saying "How wonderful it would be if you could arrange this for us". There were engagement books, diaries, letters, all the paraphernalia of Edwardian high society. With admirable self-restraint, she did not rummage far among them.

Angela Lambert did not come to this life by chance. The daughter of a diplomat, sent to a "good girls' school in leafy Sussex", at 11 she knew precisely what she wanted: a



degree from Oxford or Cambridge and a job as a journalist. She got the first, though not as well as she might, having fallen in love with the man who was to become her husband four weeks before finals. The second proved troublesome. Finding no one long to employ her when she left university, she took a job cleaning for Lord and Lady Listowel. Occasionally they asked her to stay to lunch.

One day Lord Listowel suggested she could do more than clean and sent her to see a friend at Cassels, where she began work on French and German dictionaries (her mother is German). From Cassels she went to a magazine, *Modern Woman* ("so modern that they sacked me when I told them I was pregnant"), and then became principal private secretary to Lord Longford.

At 26, her marriage broke up. She had two small children and says that she "went mad for nine months". Eighteen years later, she considers the whole episode extremely fortunate. "If I hadn't divorced then it would have been much harder later to have such a mainstream career". Mainstream it has been: 12 years in television, with articles and radio on the side, all will-power, she says, and the paramount need to earn money to keep three children. But the work has been better than that constantly occupying her mind, boredom and depression, the "fears and self-doubts and loathing of women in their forties who, their children gone, have to face up to their own mortality".

Twelve years ago Angela Lambert bought a small house in the Dorset for her children. She hopes it makes up for not being the perfect mother "sitting around chewing the cud in charming idleness". She plans not less work but more, a new book on the Nabis, the turn-of-the-century Paris painters. She has obviously acquired a taste for "group" biography. "After that, I'll look for a group between 1945 and 1959-1959, the years my grandfather died and I was 19. The age when you start living life: I would like that - discovering my roots."

If she has a regret about *Unquiet Souls* it is that she forced upon herself too harsh a deadline. Another three months would have permitted a more leisurely contemplation of what it all meant and what the elegant, articulate and often tricky Souls actually amounted to. It would, for instance, have allowed further reflection on their double standards, their appalling disregard for servants. "After all, why I was attracted to this kind of book in the first place was that it sets up people's expectations - and then shows they're not all right."

Philip Howard reviews *Unquiet Souls* in next week's Books Page.

Bruson and Verrett rise above everything

Macbeth
Paris Opéra

Massimo Bogliandino has started his second season at the Opéra, as he began his first, with an Italian work adapted to the taste of Paris audiences in the middle of the last century. The choice has fallen on Verdi's *Macbeth*, surprisingly the first time it has been heard at the Opéra, given with all the Act III ballets and - a slight cheat here - Macbeth's death scene which Verdi excised when he reworked his Florence opera for France. Musically the evening is a tremendous success under the baton of Georges Prêtre, very much the local hero now in the Bogliandino regime after spending years in the Parisian wilderness.

Cappuccilli and Brusson are Europe's rival Macbeths at the moment and a high standard they set. At Salzburg a couple of months ago Cappuccilli triumphed over an indifferent production to prove what an outstanding Thane of Cawdor he still is; Brusson in Paris, a house debut, shines through a staging that is not much better. Brusson, who in some roles can be a rather introverted figure, now gives the more dynamic performance. His Macbeth begins as a man only half aware of what he is doing, always having to pull himself together when realization does at last steal over him. Full stature comes when the crimes pile up and, at the end of Act III, he and Lady Macbeth vow themselves to a fresh bout of carnage, the single moment in the opera when their hearts and voices are as one. Act IV is resplendent as Macbeth acquires full self-knowledge in "Pietà, rispetto, amore" before tumbling down the stage to death and oblivion, although not as unceremoniously as Cappuccilli was made to do at Salzburg.

Brusson's baritone now sounds in peak condition, infinitely malleable and showing no sign of effort even at the end of a long evening, three full hours of music in Paris. The eyes may roll melodramatically in the old-fashioned Cabotti style, but who quibbles about that when the tone is so firm and lustrous? His interpretation in the Philips *Macbeth* recording out in a few days (412 133-1) is eagerly awaited.

Bruson prefers to build up his Macbeth brick by brick. Shirley Verrett in contrast prefers to begin with a bang. "Vieni, l'affretta" was delivered with a punch designed to rock the audience back on its heels, and that it did together with the following cabaret. Verrett, a dominant Lady Macbeth right from the days of the best production of Verdi's opera I have encountered, Strehler's at La Scala in 1976, cannot keep the force up throughout the evening. The Sleepwalk-



The Macbeths (Renato Brusson and Shirley Verrett) in front of Yannis Kokkos's loathsome line

ing scene, unhelpfully staged in Paris, lacked the shiver that voice and orchestra together should send through the house. Until that point it was an imperious performance which spurred Brusson to his best - and what have Lady Macbeths to do but urge on their husbands?

The supporting cast is of high calibre. John Tomlinson's Banco is a sympathetic figure, younger than usual - no greybeard warrior here. The Japanese tenor Taro Ichihara has been upgraded from his Malcolm at Salzburg to Macduff. The voice is large, even a bit on the hoarse side, and Mr Ichihara looked justifiably pleased with himself after he had delivered his Act IV aria. The Paris chorus is now one of Europe's best and *Macbeth* gives them ample opportunity to show their paces.

Yannis Kokkos's single set is hideous in every sense of the word. A vast flight of steps runs up the stage as if for some

old-fashioned *Turandot*. On the left is a row of crumbling, terracotta-coloured pillars, which might have been snatched from some ancient Mediterranean site, surrounded by the figures of men and horses, both flayed and maimed, their entrails spilling into the air. After the first visual effect of the horrors of war has worn off, and it does not take too long, this loathsome line merely becomes an encumbrance. The costumes, especially for the witches who employ a whole aviary of night birds, are more successful.

I have never been a great admirer of the opera productions of Antoine Vitez, from the TNP, and *Macbeth* does not alter that view. His staging, bathed for the most part in a steady light, lacks all atmosphere. In *Macbeth*, where the elements and the time of day play such a key role, this approach is perverse. There are moments of curiosity such as the entrance of Duncan and his retinue,

played by dwarves who solemnly circle the Macbeths, and other moments which add nothing to the music, as when a huge puppet figure of the king crashes on to the stage to interrupt the Act I finale. To add to the debit side, the construction of the set makes the Act III ballets all but impossible, a pity when a dancer as fine as Jean Guizerix is in the line-up. Vitez's main successes are the deployment of the chorus and the clearing of stage space so that the principals can be both seen and heard. And it is for them that this *Macbeth* should be caught and also for Georges Prêtre's highly coloured, highly committed view of the score. It is time Covent Garden re-engaged him.

John Higgins

Macbeth runs until October 29 with Ghena Dimitrova and Franz Gruber sharing performances with Verrett and Brusson.

Concerts

RPO/Litton
Festival Hall/Radio 3

Geoffrey Burgon had the misfortune to lose his intended soprano soloist some hours before the first performance of his fantasy *The World Again* at the Royal Philharmonic Orchestra's concert on Tuesday. Happily Jane Manning was able to replace the indisposed Elise Ross, to sing the short setting of lines by T. L. Beddoes, "Deeply have I slept", from which comes the work's title, a setting which forms the musical as well as poetic resolution of the fantasia as a whole.

Beautifully crafted in instrumental tones, it comprises an extended rondo, about 25 minutes long, of which the episodes evoke varying dreams interrupting the sleeper's repose. The rondo theme is delicately silver-pointed by the woodwind in parallel with the strings, affording a central focus in the key of C major or minor, with open harmonies from

which tensions quickly develop and disappear again as is characteristic of dreams.

The composer's music often relates a mystical and poetic imagination to theatrical effect, and his response to this RPO commission is a work that can be enjoyed for its purely musical appeal and attractive character. It was given an assured performance under the conducting of Andrew Litton, who also obtained a tender and modestly expressive account of Fauré's Requiem later in the programme.

Miss Manning is so often kept busy solving the problems of new music for us that it was a pleasure to hear the pure and unaffected lyricism she brought to the angelic "Pie Jesu" solo. David Wilson-Johnson was a persuasive baritone soloist and John Birch an organist of musical understanding as well as skill. The Brighton Festival Chorus was unduly prosaic in

its verbal phrasing but blended well in sound.

Between these serious-minded works there was diverting contrast in the high spirits and sometimes urchin mood of Poulenc's Concerto for Two Pianos, with the Fekini sisters, identical twins, as fleet-fingered soloists. They conjured up the Balinese gamelan effect in the first movement, set even the Mozartian tribute of the slow movement on a jaunty course, and were accompanied throughout by a vivacious orchestral partnership.

Noël Goodwin

The New Opera Company is to present the British premiere production of Ernst Krenek's jazz opera *Johnny Strikes Up* in collaboration with Opera North on their first visit to London, at Sadler's Wells on November 14, 16 and 17. David Lloyd-Jones conducts, and the producer is Anthony Besch.

Amsterdam Baroque
Orchestra/Koopman
St James's, Piccadilly

... compared, with painting, music occupies only a relatively modest place in the cultural legacy of the Dutch...

Frits Noske's words in his introduction to this series of concerts, *Music from the Age of Rembrandt*, do not invalidate the notion of matching music to the paintings on view at present at the Royal Academy, even though the music revealed is not of such unquestionably high quality as in the concert series that accompanied and illuminated the *Glory of Venice* exhibition.

The chance has been taken instead to uncover some real rarities, and this programme by the Amsterdam Baroque Orchestra was crammed with them. Not a great work in sight, one is tempted to add wistfully, and yet the presence here for contrast of even one piece by Bach or Handel might well have devalued the exceptional inter-

est of the rest. I would have thought room might have been found for Holland's newest rediscovered composer, the Count van Wassenaer who wrote "Pergolesi's" Concertino, but there were plenty of unknown figures to hand.

And they demonstrated one facet of Dutch culture in its "golden age"; that whereas its painting is absolutely characteristic, its music is wholly eclectic. There was the Italian canzon-like fanfarings of sonatas by Benedetto a Sancto Josepho (though one movement used a thematic fragment as cadence in an almost Haydnian manner). There was the amiable J. C. Bach-like prattling of a harpsichord concerto by Johann Nicolas Lentz. There were the Vivaldi-inspired virtuosity of De Fesch's violin concertos, and the quasi-French baroque intricacies of the cantata *Apolo, die pour les femmes* (deftly, warmly sung by Max van Egmond), a riposte to Campra by the exotically named Quirinus de van Blankenburg (whom the notes informed us was

heavily involved in controversy about the range of the carillon, poor man).

The Amsterdam Baroque Orchestra is directed by the harpsichordist Ton Koopman with largely Dutch wind players and mainly English string players, and, as the wind were entirely absent on this occasion, it was a rather native-heavy group that presented itself for the first time in London.

There were numerous small hiccup in the playing which began in an almost darkened church, but the unity of spirit in the group was never in doubt, and as the evening warmed up, so did the players. Monica Huggert's fiery yet relaxed way with the multiple stoppings of the De Fesch Concerto in F was especially invigorating. Max van Egmond was, as usual, effortlessly aristocratic, but even he seemed a little puzzled by the twists and turns of Carel Hacquart's music, which never quite knew which way it was pointing.

Nicholas Kenyon

Television

Religious curiosity

"Ancient Rome was once like this," explained Don Cupitt in The Sea of Faith (BBC 2) as he wandered through the Festival of Mind and Body - and, with posters proclaiming The Third Eye or The Rebirth Society, there may well be a certain resemblance. Don Cupitt's purpose was to discover how "all this confusion" started: these various phenomena, however, by as heterogeneous and confused as they seem, springing as they do from the same need for belief and the same appetite for certainties.

Mr Cupitt, who is a very articulate presenter, placed such things in an historical perspective by suggesting that the

translation of Indian religious texts in the late eighteenth century marked the first invasion of an alien set of beliefs which nevertheless had a profound impact upon philosophers such as Schopenhauer. But Mr Cupitt ranges very widely, and he leaps at once from the Pessimist to the Theosophist in the forbidding shape of Mrs Annie Besant. What became clear in his recital, however, was the fact that Indian religions offered a

way of channelling disaffection with, or distrust for, the established faith and conventional society. "I wanted the truth," Mrs Besant once explained: "I was longing to have it intensely" - thus echoing the cry of all those who seek in the most unlikely cultures for the "secret" of life and faith. This is a most interesting series, although its very objectivity - Christianity being presented as only one of a number of available faiths - will

bring little comfort to the uncertain. Mr Cupitt talks rather vaguely of "Religion", almost as if he were propounding the old saw that "all religions are one" - a doctrine of "universal mysticism" which is vacuous where it is not positively destructive. And one gets the impression from programmes such as this that "Religion" has become largely a subject of historical curiosity: it can be presented in a television series because it has in a sense come to an end, a completely observable and comprehensible phenomenon with much the same status as the French Revolution or the Gobi Desert.

Peter Ackroyd

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BOOKS 1

Our recent life and Hard Times

Lord McGregor of Durris, Chairman of the Royal Commission on the Press, reviews the latest history of The Times

Like Stanley Morison, the great typographer and main architect of the first four volumes of *The History of The Times*, published between 1935 and 1952, Mr Iverach McDonald, author of the fifth, is not a detached historian. He served *The Times* for 40 years, mostly in senior posts, becoming a member of the Board at the end of his career and so he writes with a feeling for the inwardness of personalities and events. McDonald's chief aim is, first, to write a history of *The Times* between the eve of the second world war and its purchase by Lord Thomson in 1966 without being "carried away into a history of the times". Second, "to tell the paper's story in a full and rounded way" that takes into account far more than changing political positions and opinions. He succeeds admirably.

The volume opens with "the very deep rift in Printing House Square" between 1937 and early 1939 caused by the fervent advocacy of appeasement by the editor, Geoffrey Dawson and his deputy, Robert Barrington-Ward, which greatly damaged the reputation of *The Times* then and later. They had many opponents in the office, including the co-chief proprietor, Colonel Astor, who nevertheless maintained the independence of the editor from any interference.

Mr McDonald himself is described by Thomas Barman in an appendix as being so upset by the paper's policy that he could be heard muttering to himself words of Old Testament vengeance as he left the office. In 1939 the editor and his deputy were quickly converted from appeasement to waging war.

Dawson retired in 1941 and Barrington-Ward, in outlook a Tory radical, succeeded him. He believed that *The Times* should use its voice to argue both for a peace settlement more stable than that of 1919-20 and

THE HISTORY OF THE TIMES
Volume V. *Struggles in War and Peace, 1939-1966*
By Iverach McDonald
Times Books, £20

for fundamental social reconstruction at home. His vision for the paper, recorded in his diary, was "to create a central bloc of opinion agreed on a national minimum and prepared to see it through peaceful revolution".

The last editor under the Astor ownership was Sir William Haley. Appointed in 1952 from the BBC, where he had been director-general for eight years, he came with a high reputation as a journalist, editor, and administrator. More than half the book is devoted to his editorship, and many notable events are recalled. But behind the pages of news and comment, already giving greatly extended cover of economic and industrial affairs, the financial foundations of the newspaper were crumbling.

From an economic point of view, newspapers are an industry like any other, but seen as essential contributors to the maintenance of political democracy, they are an industry like no other. They have to be profitable to be stable, and they have to feed the public interest. The history of the national quality papers during the last thirty years is a running commentary upon the conflicts bred by this quality. Mr McDonald holds that the late 1930s were "the golden age" of newspapers in Britain when they were still the chief source of news and comment, and "the *Times* had its high and distinctive place". This was possible so long as the profits were steady and unimpaired. However, for the first time in more than a century and a half, there was a loss in 1940,



though the paper remained in profit for the next 16 years. Like most of its contemporaries, *The Times* did well commercially during the war and its aftermath. Most of the industry found that the rationing of newsprint, fewer copies, smaller papers, the blunting of competition, and a general reduction in expenditure resulted in easier and more assured profits that lasted until the mid-1950s.

Then *The Times* took the initiative in attacking what its editor and manager regarded as the two most important restrictions on the freedom of newspapers—the rationing of paper and the collective agreement of all members of the Newspaper Proprietors' Association, the trade association of the national newspapers, to stop publishing if any one of them was prevented by direct or unconstitutional trade union action. In his most unconvincing chapter, Mr McDonald seems to wish to justify these managerial decisions. Whatever the possible advantages of destroying



The day the news ousted the Agency Column from the front

the paper rationing scheme at that time, the subsequent history of industrial relations in the newspaper industry demonstrates the folly of undermining the agreement among employers to take joint action when faced with strikes. What would the Thomson Organization have given for such an agreement?

In 1957, *The Times* made a pre-tax loss of £97,000. This undermined the warnings about the company's vulnerability which the Astor family had been receiving from their own financial advisers. As a result, Cooper Brothers undertook "a review of the organization, administration and financial position of *The Times* Publishing Company". The accountants concluded that "we do not overstate the position by saying that unless there is a radical improvement, the future of *The Times* is in jeopardy", and they urged several measures to increase circulation. Among these was Francis Mathew's advertising campaign: "Top People Take *The Times*. Do You?" In the event, modernization was a leisurely process and took five years to get fully under way. Even then it did not diminish the problem of rising costs and sluggish revenue.

By 1966, the Astors were searching for a lifeline. After the establishment of commercial television in 1954, Gavin and Hugh Astor had suggested that *The Times* should follow other newspapers by going into or investing in the new development. The proposal had been rejected by Colonel Astor, the Board and Haley. Ten years later, such an expedient would have been a ploy to cure an earthquake, and a new partner or a new proprietor had to be found.

Playing it all for laughs

Basil Boothroyd

GREAT DISASTERS OF THE STAGE
By William Donaldson
Arthur Barker, £4.95

I guess a couple of hundred stories in this shortish compilation: something old, something new, mostly borrowed and often blue (fearless use of very mild words). I say mostly borrowed because some of the disasters anguished the compiler personally.

His introduction, admitting to the borrowings, gaily disclaims responsibility for their truth. This strikes me as no way to run an anthology, even for laughs, particularly since a lot of the incidents are pinned to eminent names. "Orson Welles was once appearing..." "When Gladys Cooper was playing Peter Pan..." "Sally, the range is wide." Appearing in a senior citizen's away-day talent contest at Bognor, 76-year-old Mr Bert Hodges...

Whether telling of an improbable on-stage comment by Gielgud after angrily kicking a Shakespearean under-study, or recounting how a Miss Thundersbird "remained in the cannon while her knickers were blown across the Thames", all the material has been re-vamped, or re-written, in the best style and the prize goes to the mercurialness of an after-dinner speaker's gag book. Many would serve such a performer's purpose: no doubt have so served; though not perhaps for sceptical theatrical diners—and

Suspension of disbelief is all right, but you need something to suspend it on. Edmund Kean may have been too drunk to play Hamlet that time, but did the performance, as he asserted, proceed with the Prince omitted, causing Sir Walter Scott,

present on the night, to call it "a great improvement"? Questions arise. Someone must have done Polonius in Gertrude, perhaps. Again, it's hard enough to take that Richard Burton and John Gielgud, alternating as Iago and Othello, came back from a heavy lunch one misty day and both played Iago; but harder to take our narrator's assurance that "the audience noticed nothing unusual". This was at the Old Vic in 1954. The customers were choosy.

Not all is instantly rejectable. Singing cowboy Roy Rogers, dodging anti-air missiles, may well have shot his horse Trigger "up the air". Bernhardt, on her line, "Take this tower", may have landed her lower stage-hand's half-eaten carrot. But whether Coward, privately auditioning Kenneth More, played seductive music to subdued lighting and wore "a polka-dot dress", causing More to reject his advances because "you remind me of my mother", I leave to your judgement and Mr Donaldson's literary conscience.

Artist Bernard Cookson loyally strives to add conviction by illustrating straight quotes from the text. Supplementary comments might have been easier. To depict actors and animals being hurled into the stalls from a runaway revolve could have had even Tenniel biting his pen.

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THE FIELD

There is life after the Raj

FICTION

Gay Firth

IN CUSTODY
By Anita Desai
Heinemann, £7.95

PEEPING TOM
By Howard Jacobson
Corgi & Windus, £3.95

BEYOND THE DRAGON'S MOUTH
By Shiva Naipaul
Hamish Hamilton, £12.50

CLASS DISTINCTIONS
By Tim Heald
Hutchinson, £8.95

Images of India have been stereotyped, if not distorted, by Raj literature from Kipling through E. M. Forster to Paul Scott and the recent celluloid revivals. The forthcoming film of *A Passage to India* will be different in degree, but not in kind, from these dreadful *Far Pavilions* (never, never far enough, except by determined assault upon the "off" switch). Anita Desai changes the lens and sharpens our focus.

In Custody is a wonderfully sensuous Song of Experience: life grating against art; friendships and intellectual riches tarnishing under the wretched indignities of poverty. Deven Sharma is a temporary lecturer in Hindi at a clapped-out college in Northern India; shackled by his fearful lack of confidence, a marriage as arid and dusty as the landscape, precarious finances, and the purity and immensity of the passion for poetry. Hurrying miserably between conflicting intimations in small-town, small-time academia and the rapacious alleys of Delhi, he cuts a craven figure.

The calamities which befall his mission to capture for posterity, in a clapped-out tape recorder, something of the genius of the aged, clapped-out Nur, India's greatest Urdu poet, conjure images recognizable by any of us who may have glanced, smiling in affectionate remembrance, at an unobtrusive little statue in Leicester Square. Charlie Chaplin needed neither language nor national identity to authenticate his art. Using both, in pragmatic English prose, Anita Desai makes us perceive similar effort and sincerity; innocence no more alien for its contemporary Indian setting; foolishness no less touching for being funny.

Harold Jacobson comes from behind the "tropic swamps of the imagination" to drag admirers into them again, kicking and screaming and laughing our heads off. His second novel, like its narrator, is "best slightly off the knees" under its weight of obsessions, hilarious guilt, gallows humour, and a seriously impressive literary talent.

Will you welcome, please, "another ordinary Jewish boy trying to make sense of things". This one "looks as if he is called Barney Fugleman". He is born in North London 100 years to the day, maybe even to the minute, after Hardy ("As in Laurel and Hardy"). "No. Not as in Kiss Me, As in Thomas." "I of 'Tess of the D'Urbervilles' and other 'rural plots hatched over the centuries, thrashing vines; the English there is an indivisible connexion between literature and lakes, between meaning and mountains, between poets and peasants'. More: Barney was born 200 years to the day (maybe even the minute) after the Marquis de Sade; he of "The 120 Days of Sodom"; a book which gives Barney's second wife, Camilla, "more amusement than any other book I'd seen her read".

Whether in spite of this or

because of it, readers will be crazy about Camilla, Barney certainly is. His first wife, Sharon, "a wild and one might even say careless dancer" who runs a bookshop, is really rather a sweetie, but "Camilla, I ought to make it clear, hated Hardy even more thoroughly than I did".

Camilla for President, say I. T. Hardy's rural, sexual, and romantic obsessions peep from every page. "The miserable old..."—the previous incumbent of Barney's boss body—a fact first spotted by Harry Wilber, the friendly neighbour-hood hypnotherapist in Mr Jacobson's Wild West Finchley and Wesssex County Show. *Peeping Tom* is crammed with wholly preposterous, wholly believable characters and situations; all dementedly serious, desperately funny.

Shiva Naipaul and Tim Heald both know that "a British passport cannot shield you from everything". Both perceived the "sub-world of racial prejudice" when "the word racist did not yet exist"; and both understand "class".

Mr Naipaul's ticket out of Trinidad through the "Dragon's Mouth", the strait between Port of Spain harbour and the open sea, was an Island Scholarship; first to Oxford, thence to a nomadism which "has become second nature to me". His book is a collection of eight short stories and 18 international journalistic "pieces". It opens on an elegant, melancholy, autobiographical essay first published earlier this year in the New Yorker; a curio-rider to this period, sharply critical retrospective of a literary life so far.

How different, how very different from Tim Heald's "semi-autobiographical" story set in an English prep school "not an Eton prep" in 1956. Where Shiva Naipaul's performances come close to the centre of a national and international literary stage, Mr Heald is a reliable cheerful tap-dancer in the middle row of the chorus. "You could play in the same team but you hobbled with different nobis." Just so: Tim Heald is jolly clever. Fast on his feet. Useful chap.

Up the Khyber and on

Gontran Gouliden

TO THE FRONTIER
By Geoffrey Moorhouse
Hodder & Stoughton, £9.95

Geoffrey Moorhouse is truly hooked on the Great Sub-Continent. He has returned again to produce a book that traces the boundary between Pakistan's Frontier Provinces and Iran and Afghanistan. He has used the main South-North routes starting from Karachi and climbing the Bolan Pass to Quetta, then doubling back and forking North-East to Lahore, thence to Rawalpindi, Islamabad and Peshawar, with a dash up and down the Khyber Pass, and continuing to Chitral and finally Gilgit. A remarkable journey using most forms of transport including foot-slogging. Old "Koi hams" with long memories will appreciate his comparisons between the old and the new.

From time to time Moorhouse stops for breath, or waits for permits or travel bookings. He makes good use of his breaks to see sights and to meet both simple and well-informed and amusing people. Some of them have been badly used under the present regime, and even confined under torture, others banished to the remotest parts for retaining their honesty.

Moorhouse combines strong feelings about the intolerably harsh Islamic laws, and for the old Imperialism of the Raj, while being, at the same time, proud of the latter's military records and monuments. Many existing regiments such as the Khyber Rifles and the Gilgit Scouts still retain relics of the past, in particular their game-books and their ceremonial.

The penultimate stage of the journey was made through mountains, on foot, in company with a western woman diplomat. She was all girl guides and jolly hockey sticks, a feminist

with a strong leaning towards camping in tents. Moorhouse much preferred stately hotels and restaurants, but was happy to eat food.

His descriptive writing is excellent, and in particular his account of a hectic drive in slushing rain on a narrow mud-crumbed rock-faced track with a sheer wall on one side and an unprotected precipice on the other. Mostly he keeps you jogging, often rather short of breath, but always with profound pleasure.

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MICHAEL JOSEPH

The Sunday Telegraph



Have we made the new *Field* too fascinating?

BOOKS II

Art for art's sake, but once more with feeling, dear boy

POETRY

Robert Nye

Craig Raine is the man who put the art in Martian. Truth to tell, I was not one of those who applauded the verse in his collection *A Martian Sends a Postcard Home* (1979), finding its attempts to see and report on the world as if through the eyes of a visitor from another planet rather too successful in their trickiness; the work of a clever verbal decorator with nothing much to say. A new Donne, some declared. More like an old Swinburne, I thought. So let me remark straight away that a number of the poems in this writer's latest book *Rich* (Faber £5.95, £2.95 paperback) seem to show a welcome change of direction.

Raine still jizzes about with his material, desperate to hold the reader's attention, or perhaps to engage his own, piling up jokes and metaphors in little verbal castles spun of intellectual candyfloss. But there is a fresh note of true feeling in such pieces as "Inca", which reaches towards the remote world of his daughter's childhood, and in "The Widower" which commemorates a dead woman, and in "The Man Who Invented Pain" which tells the story of a soldier, shot for releasing a basket of carrier pigeons, who spends the hours before his execution writing, for his parents' sake, a year's supply of letters home, to be posted at regular intervals after his death:

in which the last began
Dear Mother, Dear Dad
Thanks for yours
Today, a Tuesday
we shot a man
at 10.00 hours

Interesting, I think, that the new warmth which has begun to enliven Raine's whimsies is inspired for the most part by parent/child relationships. In this regard the prose piece, "A Silver Plate", which affectionately honours the poet's eccentric father, an ex-boxer turned faith healer, stands at a crucial point in the middle of the book. Raine begins to emerge as a genuine and ingenious one. The Martian is learning that art is not enough.

Appearances to the contrary, the American poet John Ashbery strikes me as having known this little lesson from the start. He is of course master of that New York school which

flirts with nonsense, delighting all fans of the difficult and the obscure, eschewing any kind of clear expression of thought or feeling. There are times when this leaves the reader frustrated, as though the poet's sole object was the deliberate avoidance of meaning. But then meaninglessness is not so hard to achieve, and Ashbery - even at his most coy and opaque - succeeds in writing lines of uncommon memorability. It is as if he says: "What this means is that I make you remember it." And in his new volume *A Wave* (Carcanet Press, £4.95 paperback), such sayings work often enough to be impressive.

The blackboard is erased in the attic
and the wind turns up the light of the stars.
Someone now. Someone will find out.
Someone will know.
And if somewhere on this great planet
The truth is discovered, a patch of it,
dried, glazed by the sun,
it will just hang on, in its own
innocent, laundry room
till it's better for it, but things can't
get any worse.
Just keep playing, mastering as you
do the very
fun-damental of this one mean.
The step into disorder is, I
think, Ashbery's own, and he
does mean it, every strange
word of it, and his injunction
that we should "just keep
playing" is as serious as
Auden's.

No Martian, this guy, but a neighbourly intelligence at work on common human experience, whose jokes and inventions are informed by an all too familiar despair. I recommend Ashbery's teasing yet often very beautiful and funny poetry to readers who have not yet made its acquaintance. The nearest thing I know to it in English - to try to define its peculiar flavour - is the prose of Ronald Firbank. Like Firbank, too, he is irresistibly readable in large doses. There are not many new books of verse which one wants to read right through, from cover to cover, as soon as they come from the press, but any new Ashbery always has that effect on me.

The best of Ashbery's English disciples is without doubt

Anthony Howell, and his volume *Notions of a Mirror* (Anvil Press, £3.50) deserves the attention of anyone who cares for poetry at all. In fact, I do Howell an injustice by speaking of him as anyone's follower, since ever since his remarkable first book *Inside the Castle* (1969) he has been quite capable of standing and running on his own poetic feet. But his early work was that of a young man of great natural talent unable or unwilling to much refine or even define a capacity for sensual confusion which was shamelessly employed to keep a poem going when inspiration failed. And he has learned from Ashbery's example how to look at genuinely intense feelings through a splendidly literate quizzing-glass of wit.

Much less vainly might you feel
I dragon seek by scale by scale
Than fashion how Medusa fixed the hair.

Howell tends at times to produce poems where an over-decorative usage of adjectives blurs definition, in that the poet pursues the pattern suggested by the decoration rather than the object he set out to describe or define. But his faults are those of a real poet, a fellow with too much feeling, and a working mixture of delight and despair at his own capacity to find forms for his expression.



Billy Wilder fighting a cigar, LA 1982

Pictures in snaps; art in collage and joiners

Michael Young

CAMERAWORKS
By David Hockney
Thames & Hudson, £30

Why does a painting invariably hold one's attention while a single photograph does not? The question is one that has long fascinated David Hockney. His answer is deceptively simple. A painting, because it is made over a period of time has time layered into its surface and can therefore convey the impression of time. So it captures one's attention. The instantaneity of a photograph, dealing as it does with the coinage of the ephemeral moment, robs it of the ability to convey time. Capricious creatures that we are, we quickly pass over it, ever hungry for the next fragment of the real world, the next frozen moment.

Hockney - always a passionate snapper himself - wanted to develop a technique that denied photography's individual moment and subverted its traditional monocular ways of seeing. He constructed what he calls his "joiners" - hundreds of tiny, coloured, Polaroids stuck together, to substantiate his theory.

If the actual technique is not unique the application certainly is. By denying a fixed border he also denied photography's traditional window effect while simultaneously shattering its perspectival conventions.

Often these joiners - later called "photocollages" - are of events as they unfold before Hockney's camera. *Look at the British Embassy in Tokyo* was shot over a period of 40 minutes, as the meal progressed. People are allowed to appear more than once, and the camera is allowed, an omnipresent freedom to roam at will and explore the minutes of the event, if Hockney feels it will contribute to the impression and the experience of that event.

It is as though one were half listening to a discursive conversation. Fragments are heard and clutched at and gradually the overall picture emerges.

When seen on the walls of a gallery the colour saturated photocollages are incredibly seductive. Herein lies the nub of the problem. In a gallery they are possessed with an awe-inspiring monumentality and excitement, as the abutting, overlaid, disjointed tiny prints arrest one's attention, emphasizing and creating the illusion of time and space. All this is lost when the originals, perhaps measuring six feet across, are reduced to a few inches on the printed page.

As a postscript it must be said that Hockney has never really regarded these works as any-

thing other than an experiment leading to a way of seeing which is akin to the principles of cubism. Sadly this book does not elaborate on this. More the pity because recently he drew my attention to two photocollages which post-date *Cameras at Work*: a photograph of a desk and a recreation of the famous Marilyn Monroe calendar. These two collages, although couched in the terminology of the photocollages, are very different and seem to be as near as Hockney could possibly get to constructing a genuine cubist photograph with all the multiplicity of vision and movement which that implies.



Brooklyn Bridge, New York, November 1982

'Sweeping, chaotic brilliance...'

The Times

ANYONE who appreciates a good book will find such a quote irresistible; a direct challenge to read the novel, and judge for yourself.

And you'll find comments like it on all of the books below. Comments so intriguing that there's little more for us to say.

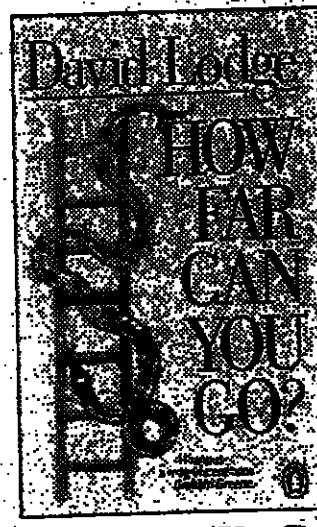
Except that to find out which writer merited our original quote, you'll have to make a trip to W.H. Smith and choose your own challenge.



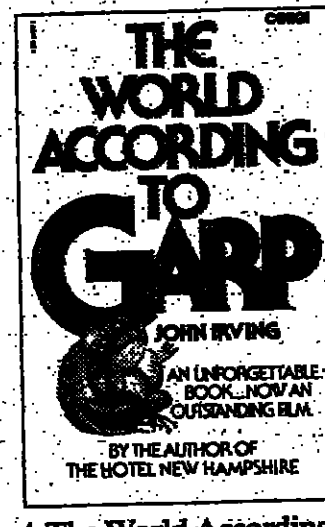
1. Time After Time by Molly Keane/Sphere/£2.95.



2. Heliconia Spring by Brian Aldiss/Granada/£1.95.



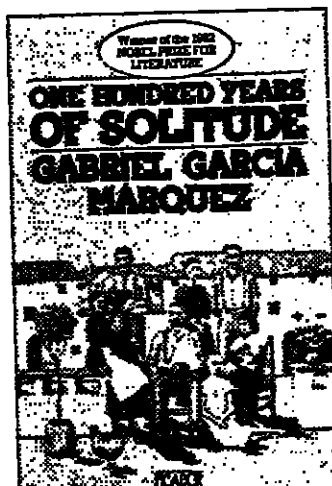
3. How Far Can You Go? by David Lodge/Penguin/£1.95.



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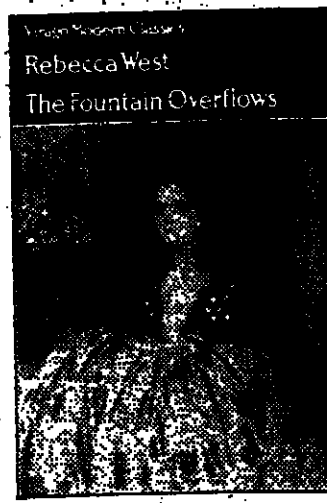
5. Miss Mapp by E.F. Benson/Black Swan/£2.95.



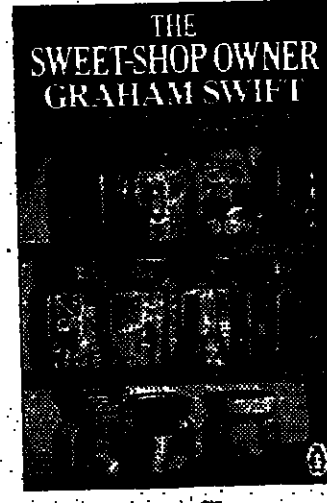
6. One Hundred Years of Solitude by Gabriel Garcia Marquez/Picador/£3.50.



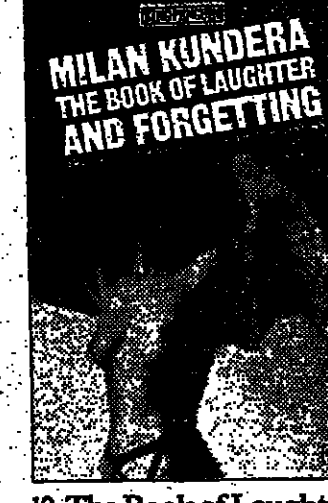
7. The Chandler Collection by Raymond Chandler/Picador/£2.95.



8. The Fountain Overflows by Rebecca West/Virago/Modern Classics/£2.95.



9. The Sweet-Shop Owner by Graham Swift/Penguin/£2.25.



10. The Book of Laughter and Forgetting by Milan Kundera/King Penguin/£2.95.

WHSMITH

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THE TIMES DIARY

High-tech lowdown

CIA agents, it is claimed, have been spying on British companies suspected of smuggling high-tech secrets to the Soviet bloc. They have photographed incriminating documents and flown them to Washington, where the CIA has a list of 300 guilty companies. My source, I must admit, is not the most authoritative. It is a giveaway magazine called *In Business Life*, which circulates in southern England, claims the story as an exclusive, and says it leaked out after CIA head William Casey carelessly mentioned the list to businessmen at a Californian cocktail party. The magazine also goes on to claim that George Lauder, an official CIA press officer, had admitted the story. Yesterday another CIA press officer, Patty Voie, denied that Lauder had made any such remarks. "It is categorically absurd," she laughed.

Brought to book

Sir Anthony Kershaw has yet to convince sceptics that as Tory chairman of the Foreign Affairs Committee investigating the Belgrano sinking he has not prejudged the issue. Certainly he did not put his name to any report that concludes that Mrs Thatcher was "an old woman with lots of money and guns" who "wanted to buy the little island." That is the gist of Raymond Briggs' new picture book allegory of the Falklands war, *The Tin-Pot Foreign General and the Old Iron Woman*, a copy of which publishers Hamish Hamilton thoughtfully sent to Sir Anthony. He wrote back angrily: "I think it is the contemptible product of a sick mind and have thrown it away."

● Employment under-secretary Alan Clark had to cancel his engagements in Brighton yesterday and flee back to London. His wife confided that he had forgotten the key to the bag containing his official despatch box. Tory colleagues assumed that, like so many others, he was just bored.

Bush telegraph

President Reagan seems hell bent on exposing himself to ridicule. After his appalling double act on TV with Walter Mondale, a senior Tory politician confided at Brighton that it is little wonder that the Russians do not take Reagan seriously. During his recent talks with Gromyko in the White House, aides apparently placed idiot boards for him in pot plants and the shrubbery.

Hot and Colditz

If this year's Booker Prize judges want a controversial winner, they need look no further than the current front-runner, J. G. Ballard's *Empire of the Sun*. While critics hail it as the great Second World War novel, intimates at the Japanese camp that Ballard describes are reacting with outrage. The latest batch of angry letters appear in today's *Listener*, two of them from people held captive with him at Lungkuang, near Shanghai. "The descriptions of the dirt and disease in Lungkuang are almost all fantasies," writes one, while another insists there was minimum Japanese brutality and inmates even enjoyed hot showers for a year. Ballard's editor at Gollancz, Malcolm Edwards, says charges that Ballard had sensationalized history to make money showed "a complete ignorance of Ballard's career." He was aiming at "a fictional, metaphorical truth."

Capital

The Bishop of Durham will live to regret his unkind description of Ian MacGregor, Norman Tebbit, addressing a Brighton fringe meeting, claimed that Labour espouses class battles and economic doctrines which were avant garde in the late nineteenth century and still appeal to octogenarians in the Kremlin. They spring, he said, from the works of "an imported, elderly foreigner."

BARRY FANTONI



"My client's not in court, but he will be making a statement on Channel Four this evening"

Message received

The Police Federation learns fast. Last week its chairman, Leslie Curtis, found himself embroiled in controversy for his undisguised attack on the Labour conference condemnation of "police violence" on miners' picket lines. This week its magazine, *Police*, carries a subtler political message - a captionless front cover photograph of two policemen looking up to a "Get Stuffed Scargill" banner being flown along Brighton seafront.

PHS

Rates: how to cap the cappers?

by Hugh Clayton

It is more than 10 years since Mrs Thatcher, then Shadow Secretary of State for the Environment, talked jauntily about getting rid of local council rates. Her government effectively conceded yesterday, albeit without admitting as much, that it had barely begun to tackle the problem.

Hounded by supporters and scorned by opponents, it resorted to its ultimate weapon, an inquiry. The investigation will go far beyond rates alone to cover the whole of local authority financing.

Rate-capping, which allows ministers to pick lists of councils and tell them how much they can spend, is the Government's only answer to the rates problem at present. But supporters have been telling ministers for months that rate-capping is only a quarter of an answer to half a question.

Yesterday's announcement at the Conservative Party conference was a surrender to a host of critics in the party and in business. It was a tacit acknowledgement that years of effort had produced few results.

The announcement of a full inquiry will take even more steam out of the tortuous rate-capping process, which is now aimed at holding down rate rises in the highest-spending boroughs. Next year, the inquiry will be led by Mr Kenneth Baker, the new Minister for Local Government, who is content to be portrayed as the hard man chosen to wrinkle Ken Livingstone

and his Labour colleagues out of their fortress at the Greater London Council.

Yes, Mr Baker informed an increasingly doubtful capital soon after his appointment as minister, the GLC definitely will be scrapped on time. He then went much further than Mr Jenkin in dismissing with near contempt the warnings from Conservatives on the doomed council that the Government's plans for administering London after abolition were unworkable.

But, abolition affects only a minority of councils and voters. The rating system affects and annoys millions of people who are represented by every council across the country. Mr Baker will find it hard to produce something from his inquiry that has not been thought of before.

There was, after all, the immense Layfield report into local government finance eight years ago. But that said things unpalatable to Conservatives. It favoured local income taxes and the levying of rates on farmland. Detailed survey that it was, Layfield was not allowed to settle the argument either by the Labour government to which it reported or by its Conservative successor.

It is now more than two years since Lord Whitelaw was elbowing aside by the Prime Minister when he

was chairing a Cabinet committee that was grappling with rating reform. Last year the Rates white paper concluded lamely that evil as rates might be, they were the least of many evils. The Government then invented "rate-capping" which allows it to tell the spendthrift councils how much they can spend.

That was the best answer it could think of to the critics who said that rates were unjust because those who paid the most had the least influence on the councillors who charged them. Business pays the lion's share of rates while only a minority of voters actually have to pay rates. Commercial ratepayers do not regard rate-capping as an answer to their complaints about taxation without representation.

Cynical and knowing observers of local government politics predicted a deal early this year. They expected the Conservative shires to be persuaded to swallow rate-capping as a valid weapon against high-spending Labour councils in return for more favourable treatment for themselves from the state grant-giving mechanism. The favour was duly given, but the Conservative-dominated Association of County and District Councils have stuck implacably to their view that rate-capping amounts to unreasonable central interference in local affairs.

Since then the blows have rained down on the Government. In the summer the long dance executed by the Government and Liverpool City Council encouraged a host of Labour politicians in other cities to assume that "ministers" were frightened to use the law against them. They reasoned that the Government would be even more frightened to use it against a collection of councils acting with Liverpool next year.

Then along came the Audit Commission, a quango set up by the Government to investigate profiteering among councils. In August it said that Government policies were to blame for many of the rate rises of recent years. In September it said that the high spending of Basildon district council in Essex was caused not so much by extravagance as by a different view of local needs.

Basildon is one of the 18 councils chosen by ministers for the first phase of rate-capping on the grounds of extravagantly high spending. No wonder the commission now prefaces its reports with a prim statement that it does not intend to comment on Government policies.

But the Government cannot abandon rate-capping now even though its own legislation may offer opportunities for "capped" councils to make legal challenges against it. Mr Baker can scarcely conclude his inquiry by saying that rate-capping is a bad thing. But the history of past attempts at rate reform gives him little scope for saying that it is a good one.

Nora Beloff, back in Paris after her expulsion from Yugoslavia, describes the climate of oppression in a country which the West still vigorously courts

Tito has gone: terror survives

My expulsion from Yugoslavia, at precisely the time I was about to leave at the end of the last of my journeys before completing my book, could be laughed off as characteristic bungling of the secret police were it not almost certainly part of a sinister and fairly successful campaign to identify the Yugoslav dissidents with foreign interests and to brand them as traitors to their country.

Before stamping the expulsion order into my passport, the police tried unsuccessfully to induce me to sign "a receipt" for the documents they were taking which, on inspection, turned out to include an admission that I had met "hostile elements" and carried "enemy material".

In all my many visits to Yugoslavia in the last four years - and the police who have been watching me know very well - I have frequently met those who believe, as I do, in the rights of the individual against the party and state: an indissoluble partnership in Yugoslavia as in other communist countries. I have never once been to Belgrade without paying my respect and hearing the views of Milovan Djilas, the only man in the communist world who rose to the top and sacrificed power and privilege to disavow the corruption and incompetence of those he was the first to name "the new class". He spent nine years in jail and now lives in a police-supervised house, treated as a political leper by western diplomats who share his values but not his courage.

Most of my non-conformist friends are very much younger. The police found two photographs in my luggage: the first of Dobroslov Paraga who in 1980, when Tito died, had helped collect the signatures of 43 Croat intellectuals demanding an amnesty for non-violent political prisoners. The document was read at the Madrid conference on European security and, as a reprisal, Dobroslov, then 19, was arrested, starved for six days, beaten up, sustaining four fractures of his foot and permanent damage to his thumb, and told that if he refused to admit connections with terrorists they would do away with his brother Domagoj, a gentle intellectual who, as the police know, has become one of my closest Yugoslav friends.

Coming from a pious Catholic family, Dobroslov agonised for the religious rights of his fellow prisoners. A penalty he was placed in solitary confinement in a cage where he could not lie down, went on hunger strike and is now in the prison hospital.

The second picture was of Milan Nikolic, one of the small group of men arrested, released after a hunger strike, and now awaiting charges for organising unauthorised meetings. The officials could have chosen any of several dozen involved in this seven-year-old "flying university".

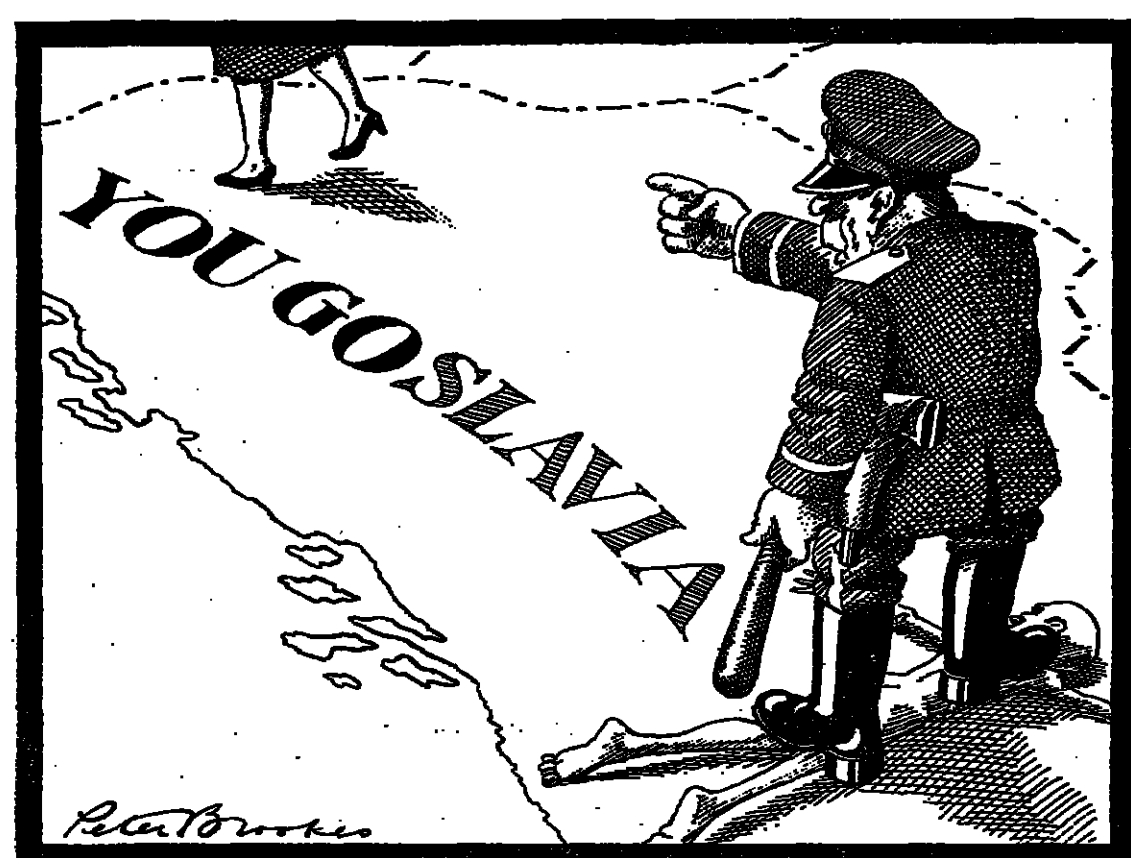
I was disappointed not to see myself in the autumn issue of *Argos*, which described itself as "PRO Dogs News for members". Not that I am a member of anything much, but I had been assigned to cover one of their events, an early silly-season story, which turned out to be a sponsored dog walk round the Serpentine in Hyde Park.

I know my picture was taken because Lesley Scott Ordish - Founder, Director and Editor, it says here - kindly sent me a print. Considering that it was pouring with rain and I was hung over, soaking wet and miserable, I thought I looked rather benign. But the pictures Mr Scott Ordish chose to use were mostly of dogs, which I suppose is only fair as they did raise a grand total of £759.30 for two charities. PRO Dogs being one of them.

Still, "Mr Samstag from *The Times*, together with a photographer, were present and many people remarked on the lovely photograph of Ms Nina Musker, with an armful of chihuahuas (belonging to Iain Gordon and herself) which appeared the next day bringing good publicity for us.

As its name suggests, PRO Dogs looks after the interests of man's best friend and his owners, in that order. It also does good works, provided that dogs are involved somewhere along the line.

A logo on the front cover of *Argos* appears to show a small child and a large dog licking each other. The



In Nikolic, they selected a graduate student of Brandeis University and the Massachusetts Institute of Technology: the surest way of undermining the pro-Titoist tradition of the American Eastern establishment.

Knowing he was being followed by two policemen, Nikolic defiantly met me in a central cafe and told me the police were bringing a new charge of hostile propaganda after discovering a copy of the *New Left Review* in his flat. It carried an article which argued that the Serbs should allow the Albanians of Kosovo to form a separate federated republic. The police say that Nikolic had inspired the piece; in fact, he had written to London objecting to the over-simplification which left out the economic and social reasons for Kosovo's distress.

The most brilliant of my non-conformist friends is Kosta Cavoski who will shortly be spending a primrose as guest of Harvard Law School. He has already spent two years in jail for describing the inherent lawlessness of Yugoslav society. Last year, underdressed in his search for truth, he managed to get published a detailed account of how Tito, using familiar Popular Front techniques, started off with a coalition government, as agreed in 1944 with the British, and then systematically destroyed all its non-communist members.

As every visitor to the US and British embassies will be told, the

dissidents represent a small and often unpopular minority. In the other communist regimes, ordinary people concerned with their jobs and families accommodate themselves to the system, cheat if they cannot make ends meet and say in private what my dissident friends dishonour them by saying out loud.

Another friend is Serdja Popovic, a combative lawyer ready to take up civil rights cases anywhere in Yugoslavia and now also internationally renowned. The authorities are hoping to detain him from defending Nikolic's group by having him subpoenaed as a witness.

In Popovic's view, aggravated repression reflects panic among the leaders. After four years of declining living standards it now takes three times as much labour on average to buy a pair of shoes and 10 times as much for a kilogram of coffee - when this is available. No capitalist country is as divided as Yugoslavia into haves - those who, through emigrant labour or illegal devices, have accumulated hard currency - and the have-nots living on the wretched dinar.

Inflation is indeed the only way the weak and divided rulers can squeeze the workers' incomes (their own is untouched) and so pay off the interest on the huge debt raised by Tito and his associates when western capital was available. They live in constant dread of a link-up

between the fearless intellectuals and the frustrated, but ethnically divided workers.

As the US and British governments see it, my friends are trouble-makers interfering with the really important struggle within the Yugoslav leadership between the goodies who are determined Yugoslavia should pay its debts and the baddies who, in my view more logically, argue that as communists they should not be following an economic policy laid down by the IMF.

Sitting opposite me in the first-class compartment, when I left Belgrade, an old party member was insisting against the present rulers for ruining the country. I showed him the incriminating document which I had refused to sign and he chorused as he read it aloud to the assembled company. Yugoslavia's leaders, he told me, were now behaving like cornered animals.

Certainly, the system is in an advanced state of putrefaction: everybody shuns responsibility and nobody is accountable for the hugely overmanned state-controlled economy. It is impossible to predict how many months or years it may take before the collapse. But one thing is already sure: the Titoist version of communism is already too corrupt and too demoralized to be reformed from within.

Nora Beloff's book *Tito's Flawed Legacy* is due to be published next summer by Victor Gollancz.

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Hounds' watchdog

Small Worlds: an occasional series on unlikely magazines

masthead on page 2 strikes a more serious note, however: a silhouette of a noble-looking hound on a plinth and the legend, "faithful... even unto death". The front-page news is good news indeed: "PRO Dogs Wins the day", that is to say its fight to stop the electrocuting of unwanted dogs at Battersea Dogs Home. The RSPCA is also phasing out use of "the box".

A long opinion piece makes it clear that PRO Dogs does not support proposals to increase dog licence fees. "I did not enjoy the opportunity I had in the *Today* programme publicly to criticise the line vets have taken... and some of our best friends are vets. But I had to say that surely vets should be supporting dog owners and shouting the benefits of dogs, not supporting measures advocated by those who think dogs are dirty, dangerous animals needing new laws to curb them." One fear is that higher licence fees will mean "many more stray dogs turned out".

There seems to have been a bit of

Correction

Dr Amos Sawyer and Major-General Podder, mentioned yesterday, have been released from detention in Liberia.

a flap about some brands of dog chews possibly being cured with arsenic. Members are reassured on that score, and a juxtaposed advertisement for Chewdles ("we make them clean and we wrap them to keep them clean") reinforces the point.

The other charity that benefited from the sponsored dog walk was the Hearing Dogs for the Deaf scheme, run by the Royal National Institute for the Deaf with the help of PRO Dogs and others. The analogy with the blind is fairly obvious: hearing dogs are trained to alert their deaf owners by touch or movement to boiling kettles, doorbells, fire alarms and the like. It is quite a new scheme, and "firsts" therefore come far too thick and fast for a two-yearly magazine to keep up. It seems a pity that this issue had to miss out on the first-ever chihuahua hearing dog, presented to a Mrs Foley of Watery Lane, Bath. It would have gone nicely with the sponsored walk.

PRO Dogs, Hearing Dogs and the rest lead more or less logically to PAT (Pets As Therapy), based on the experience of mostly American behaviourists, predictably, who have found that elderly people tend to

live longer, the sick to get well quicker and the wicked to reform, if animals are somehow involved in their lives. PAT Dogs and their owners visit such unfortunate on a regular basis, with heartening results all round.

"Sir Peter Baldwin, KCB, chairman South-east Thames Regional Health Authority: 'As we look at some of our most pressing needs in the South-east Thames Region of the National Health Service, we find that looking after people is a matter not only of making them well, or keeping them well, but of making them happy.'"

"Elderly people are often very lonely. So are mentally ill people. The marvellous value of PAT Dogs is that they go straight through that barrier of loneliness. The result: happiness - so simply given."

Finally, advance notice of the annual Awards Dinner and Ball. Champagne buffet reception, four-course dinner of melon terrapin, mushroom vol-au-vent, roast turkey with all trimmings, cherry flambe and ice cream, coffee and fresh fruit. Not bad for £20.80 a head, even if Willstedt on a November Sunday is not everybody's cup of tea.

Tony Samstag

Argos, vol 8 no 2 40p. PRO Dogs, Rocky Bank, 4 New Road, Dilton, Wiltshire, Kent ME20 6AD. Tel. 0132-84899

Ronald Butt

What the Tories want to hear

The class hatred and intolerance that was the dominant mood of Blackpool in, of course, conspicuous absence from Brighton. It would have been impossible for a working miner and a working miner's wife to have spoken at Blackpool as they did at Brighton. But I do not think the Tories would have refused a striking miner a hearing for a reasoned account of his case.

This year, Tory contempt and dislike is focused entirely on Mr Scargill personally as the only beguiling and manipulative of the mischief brought upon so many deluded miners against their own real interests. It may be replied that it is easy for Conservatives in conference to take a more tolerant line. They and their families are not out of work. Yet the truth is that many bring a breadth of social experience and background that the Conservatives' claim to be a classless party and to understand the impact of unemployment.

I do not mean by this simply that the Conservative Party relies on working-class votes; it always has. What is significant is that the activists at the conference represent all classes and a wide occupational spectrum. The debate on drug abuse was as good a testimony to the party's social concern as any other. I do not believe that Labour in its present state would ever take time to hold a reasoned and non-partisan discussion of this character on a social problem.

The Conservative Party is still respectful of money and success. It attracts people who want to "get on" and who have personal aspirations for their families for which they wish to take personal responsibility. They are the sort of people who cause despair in the Labour Party, which finds it very hard to sympathize with any kind of responsibility that is not collective.

The Conservatives in conference 25 years ago might have been described, not unfairly, as a party of rich men (who did not imaginatively know how the poor lived but understood that they should be kept happy) in dialogue with lower to better-off middle-class people who did not really want to know. Today the party's composition is radically different, not at all inclined to reply to class hatred with class contempt, or even to counter Mr Scargill's intransigence with its own.

On the contrary, it is a party of ordinary men and women genuinely disturbed by what is happening in the coalfields and puzzling over what should be done. There is understanding that unemployment and the fear of unemployment have been the weapons without which Mr Scargill could not have waged his anti-government war as long as he has. There is also a feeling that the Government must act more decisively to diminish unemployment - although there is no significant demand for a retreat from Thatcherite monetarism.

A party whose principal historical concern has been to maintain the fabric of society intact throughout social change, the Conservatives are nonplussed to see part of the country becoming used to political and social violence. Yet the appearance given by this conference season of something like a balance in politics between the Conservative

Party and a Labour Party hitherto to Scargill's policy of constitutional destruction, in the name of the unemployed, wholly distorts the true balance in the political nation. Even in the labour movement itself (quite apart from Labour voters) there is a hidden rejection of Scargillism which does not show itself. It should be an object of Government policy to release it.

At the Labour conference last week I talked with a younger trade union leader who may well lead a major union in due course and who, in his own words, a moderate who does not mind being called a right-winger. He made it clear that he had no time for what Mr Scargill is doing but pointed out that he could not possibly say publicly, but he wanted Mrs Thatcher to win. His attitude was more than obedience to a Labour imperative. It also plainly came from the heart because of unemployment.

When I pointed out that he could not want a Scargill victory through intimidation that undermined the whole concept of negotiations on which trade unionism was based, he did not dissent. He simply came back to unemployment and pointed out that the miners' strike was over a dispute that was political because it involved government decisions about the level of subsidy which, he said, determined unemployment in the industry.

I suggested to him that any private employer would have to base his actions on reasonable commercial criteria and on the availability of investment funds. That, he said, was something he fully understood from his own industry, and it was why the union did not press its employers unrealistically. I remarked that he had just given me a perfect argument for the denationalization of the coal industry to take the politics out of it. He did not dissent.

With leaders like this still in the trade union movement, with ordinary working men and women willing to defy pickets' intimidation, with the Government still leading in the opinion polls despite unemployment, it is surely clear that the apparent balance of political force between Conservative and Labour is a travesty of the underlying reality. There is no evil revolutionary movement of any breadth against this government. There is, however, an evil revolutionary intention on the part of a small Marxist minority who are able to use unemployment as a weapon in such a way as to make it difficult for responsible trade unionists to denounce them.

The Government's task now is to deprive the unconstitutional left of the strength it receives from the passivity of those in the labour movement who fear to denounce it because of its historical reaction to unemployment.

The Government must now produce a much more imaginative response to unemployment, which is not simply the consequence of economic policy but results from technological and social change. That is what the Conservative Party at Brighton and in the constituencies wants more than anything else from Mrs Thatcher, and she would make a great mistake if she supposed that it was merely a resurgence of the old case of "wets" against the "drys".

Paul Jennings

Thursday's child has lots to learn

Perhaps it takes a writer - indeed, a freelance writer, dependent on all sorts of other people's whims - to sympathize with or even spare a single thought for those who compose, presumably not without some kind of effort, words they just know are going to be ignored. The utterly redundant prose on cereal packets, for instance, all that stuff about "one third of a child's recommended daily intake of these vitamins, and one sixth of their iron needs" or "then they are gently roasted to bring out the full flavour, and sprinkled with real apple pieces". None of your artificial apple pieces here, eh?

Who has read, for instance, some words sprayed or painted in big white letters on the Embankment wall, only visible from the Westminster landing stage or the river itself: in that utterly different world down there, all postcards, children's police helmets, ice cream and little green sheds, this is the message I am ready to bet I am the only man in the world to have noticed. Let alone joined down on the back of my cheque book and subsequently thought about:

HUMANITY THREW ANARCHY
Actually it gives one quite a lot to think about, or should one say imagine. Was it done by some romantic G.K. Chesterton figure from *The Man Who Was Thursday*, that marvellous allegory in which one wicked anarchist after another turns out to be a goodie policeman in disguise, misspelling *through* to leave some complicated clues? Some kind of river smuggler, bringing diamonds or drugs or illegal immigrants in fast launches from Amsterdam, taunting the hated river police who once did catch him with a load of Bols off Deptford and got him sent down for two years?

Perhaps the slogan arose from a tremendous rift between splinter groups, as in all radical parties; in this case between highly literate, elderly working men well up in Kropotkin and Bakunin, veterans of Hyde Park Corner, able to argue their case, and ferocious young men who think that to believe in "correct" grammar or even spelling is to be already half way to fascist

authoritarianism, and have daubed this message to enrage their seniors? Or some quiet civil servant, with those all-the-same-old glasses, deciding that things have gone far enough, a passionate believer in order and good old English public decorum, thinking up this slogan, to mean exactly what it says, getting a friend to lower him with ropes at 3am with the paint for a message visible (at least with binoculars) to the hated Ken Livingstone across the river, to taunt him as Ken's messages on the GLC building are meant to taunt Mrs Thatcher?

Alas for the writer of this message. I've only just noticed it on the back of my cheque book because I've got that on the day it was new it was the one in my pocket when I was walking from the memorial service to John Betjeman (whom, apart from admiring his poetry, as who didn't, I'd adored since the first day I met him a good time ago now. We were in some marvellously frivolous radio programme, in the Aeolian Hall of happy memory - heavens, it sounds *Edwardian*. A hot summer day, he was wearing his boater. With the other participants, Randolph Churchill and Nancy Spain, we went to an old pub of mine, the Coach and Horses. The beer was served by a very pretty barmaid. I mentioned this to Betjeman. "Oh, do show me," he said. Then, "Oh, you're right, she is, isn't she? You don't think I'm a sex maniac, do you?"

So, excusably, I see the writer of this message as a Betjeman girl; for this is what came when I got to the end of the cheque book and remembered:

O Wendy, trendy feminist, you're Pantaloon-suited, on the landing stage
And spray sweet anger on the trippers there
Who, like us all, inhale the bourgeois air
O let me take you back to Curlew Town
For tea when you have thrown the Government down
Sorry about that, whoever wrote those words on the wall. But at least I read them.



P.O. Box 7, 200 Gray's Inn Road, London WC1X 8EZ. Telephone: 01-837 1234

SNACK FOR THOUGHT

It cannot be said that Mr Nigel Lawson's speech to the Conservative Party conference yesterday was his finest twenty minutes. He was, of course, unlucky: an awkward month's money figures have delayed a very necessary, but also popular, cut in interest rates. Mr Lawson is a man at home in his subject, respected in the City, able to argue monetary economics with anyone; normally, his inability to whip up the ranks of Tory faithful would class as almost an admirable defect. At just this moment, it was a little dangerous. The economic argument in Britain is in danger of being overtaken by fear. Were it not for the cement of opposition to Mr Arthur Scargill, the Tory Party would be cracking up into all kinds of policy divisions. The air is thick with suggestions that we could live with more inflation in pursuit of more employment, as if that were not the prime purpose of the Tory Party. But this soft-headedness is born of a very real worry about unemployment. Both the Tory Party, and that wider audience of those who voted for Mrs Thatcher in 1983, needed to be reassured that the Government is actively engaging in policies whose effect would be to contain and reverse the frightening unemployment trend.

Mr Lawson gave one necessary, if thankless, reassurance. He reaffirmed the Government's

commitment to "sound money" (the Chancellor has at least learnt to save the technicalities for technical audiences) and to the continuity of macroeconomic policies designed to reduce inflation.

He also offered promise of further tax reforms and tax cuts. Neither was exactly news: scope for £2 billion of tax cuts next spring is built into the Chancellor's medium-term strategy, provided he can hold his spending colleagues in line - this still allows room for a further reduction in public borrowing. It was also known that the Chancellor was intending to swing the balance of taxation further from income to expenditure.

Where he did offer food for thought was in his views on economic growth. The Treasury is, apparently, expecting output to rise as strongly in 1985 as it did in 1983, which means by at least 3 per cent. One percentage point of that, admittedly, represents bounce back from the coal strike, even so, the whole would add up to a modest continuation of recovery rather than the onset of recession. The Treasury has no mean forecasting record on both output and inflation, so Mr Lawson's optimism on both at least deserves to be taken seriously.

On unemployment, however - the Government's "outstanding worry", as Mr Lawson himself

put it a fortnight ago - the Treasury has consistently been proved far too optimistic. Even the growth foreseen by Mr Lawson cannot be expected to reverse the upward trend. So what does the Chancellor propose to do? Mr Lawson returned to his attack on wages: the main cause of unemployment in Britain is, he said, the determination of monopolistic trade unions to insist on levels of wages that price people out of work.

Leaving aside, for the moment, the other causes of British unemployment, Mr Lawson's views rebound with questions as to what he intends to do about this. He promised the Tory conference "a good look" at restrictions which tend to make people more expensive or less attractive to employ. The conference and the country wanted to know more. Mr Lawson is traditionally inhibited by the production of an Autumn Statement, and the conception of a new Budget, from sharing too many of his detailed thoughts with his party conference. Maybe we shall learn more about employment policy today from Mr Tom King. Just the same, it would have been encouraging to learn from Mrs Thatcher's senior economic spokesman that the microeconomic revolution trailed in his Maitre d' lecture earlier this year had more immediate substance.

JUST DESERTS

The fines imposed on Mr Scargill and the NUM by the High Court yesterday are appropriate, both for the individual and for the group. If the contempt is not purged, the court can proceed by way of sequestration, as well as against an individual as against a trade union. This case has no connexion, in precedent with the case of the 1972 dockers. It has nothing to do with industrial relations. Mr Scargill and his union, have not been fined for violating any of Mr Prior's laws, or Mr Tebbit's - but for disregarding sterling everyday laws - the common law of the land - established time out of mind, designed to protect members of any kind of association from abuse by its leaders contrary to natural justice.

For all Mr Scargill's fulminations about "class justice" and "non-elected judges", the truth is that the case was brought by

ordinary members of the very class and category he was elected to serve. They won it because they had not been given the opportunity to cast their votes in due form for or against the course he sought to ram down their throats. The cost to each of them amounts to many hundreds of pounds of lost earnings. This is not a case of the bosses invoking the law to do down the workers, but of the workers invoking the law to protect them from their defaulting representatives.

The trade union movement will indeed have lost its soul if it can rally its legions against such a cause. The fines were imposed only after the judge had delayed more than long enough to give time for second thoughts, and are in the lower range of what the offences might appear to deserve.

The Court will have its way, and so it should. There is no

martynism awaiting Mr Scargill here and he probably knows that in his heart. If he persists with his contempt it would be better to imprison him than to seize his capital assets. That is both because imprisonment is the traditional and frequent punishment for individuals who defy the authority of the courts and because it would be a more appropriate and condign response to the nature of Mr Scargill's challenge to all legal authority.

With the Union it is different. A fine of £200,000 should be only a start of a graduated and persistent seizure of all its assets until the contempt is purged. Only in the face of such a process might the rank and file members of the NUM come to realize to what a lamentable state their union has been brought by the arrogance and intemperance of Mr Scargill and his co-conspirators on the Union Executive.

MORE THAN AN OFFSHORE ISLAND

One of the many questions raised by the draft agreement on the future of Hongkong is its likely effect on relations between China and Taiwan. Mr Deng Xiaoping and other Chinese leaders would like it to be seen as a blueprint for an agreement between Peking and Taipei. This much, was evident from their National Day speeches in Peking last week, which appealed to Taiwan to come to terms and described the Hongkong settlement as a suitable way to solve problems "left over by history". Mr Deng and his supporters have repeatedly called upon Taiwan to become a Special Administrative Region of the Chinese People's Republic, just as Hongkong is to become in 1997. And they have tried to make this offer more attractive by being even more generous towards Taiwan than they have been towards Hongkong, saying, for instance, that Taiwan can keep its own armed forces if and when it rejoins the motherland. But these gestures of friendship have cut no ice in Taipei. The authorities there remain adamantly opposed to any direct dealings with Peking, and this week in his only National Day speech President Chiang Ching-kuo - son and heir to the late Chiang Kai-shek - denounced the Hongkong agreement as a

fraud and the Chinese Communists as liars and traitors.

Chinese Communists and Nationalists thus remain as bitterly divided as they were when civil war between them first broke out more than half a century ago. It is easy to forget that but for events elsewhere this civil war would have come to an end many years ago. Only President Truman's decision to protect the Chinese Nationalists on Taiwan at the outbreak of war in Korea in 1950 prevented them from being overrun by the Chinese People's Liberation Army. Had he not taken this decision Taiwan would have been absorbed into China, just as it had been absorbed into China by the newly-established Manchurian dynasty in the 17th century.

As it is, Taiwan has developed into a prosperous modern state with American help and protection, while China has had to weather the storms of Maoist radicalism. As a result the two sides are now further apart culturally and economically than they have ever been. Nonetheless the sense that China is one nation, and that its division into two entities should one day be brought to an end, is still strongly imbued in Chinese on both sides of the Taiwan Strait - though not, it must be added, in

those native Taiwanese for whom Chinese Nationalism is as alien a creed as Chinese Communism.

Still, it will be many years before Taiwan modifies its present hostility to the Communists in Peking. The agreement on Hongkong, it is true, may help sway opinion in Taiwan; but only after it has worked and been seen to work - in other words, well into the 21st Century. In any case, it will take far more than the Hongkong agreement to convince Taipei that the Chinese Communist Party will not break its promises to Taiwan just as, say, it broke its promises to Tibet in the 1950s. For a degree of trust to be re-established the new generation of Chinese leaders now emerging in Peking will have to assure their counterparts in Taipei that China is set firm on a course of political moderation, and that Peking no longer regards national reconciliation as a pretext for Communist domination. These would be hard assurances for a Communist party to give at the best of times. After what has happened in China during the past two decades, no leader in Peking will be able to give them credibly or convincingly for decades to come.

Falklands leaseback

From Mr Alastair Cameron

Sir, At last week's Labour Party conference Mr Roy Hattersley argued that in view of the fact that, four years ago the British Government was prepared to give the Falkland Islands to Argentina under a leaseback arrangement, they should not now refuse to discuss sovereignty.

He should perhaps be reminded that leaseback was in fact one of three options put to the Falkland Islanders in 1980. Not only was this rejected by them, but the Foreign Minister responsible, Mr Nicholas Ridley, was roundly attacked in the House of Commons by MPs of all parties on this very issue and the then Labour spokesman on foreign affairs, Mr Peter Shore, asked:

Will he (Mr Ridley) reaffirm that there is no question of proceeding with any proposal contrary to the wishes of the Falkland Islanders? ... Will he, therefore, make it clear that we shall uphold the rights of the Islanders to continue to make a free choice about their future, that we shall not abandon them and that

in spite of all the logistical difficulties, we shall continue to support and sustain them?

It is a pity that the Labour Party seems to have such a short memory. Yours faithfully,

ALASTAIR CAMERON,
Representative,
Falkland Islands Government,
London Office,
29 Telford Street, SW1,
October 9.

Chatsworth drawings

From Mr Neil MacGregor

Sir, Your editorial, "Free trade in art" (October 8), suggests that it was not necessarily in the interests of the British Museum to add to its "already sumptuous collection of old master drawings" by acquiring all the drawings in the Chatsworth package. It does not, however, address the question whether the interests of the nation as a whole have been well served in this affair.

Responsible only for the institution in their charge, the trustees of

the British Museum declined a group of drawings which, dispersed, could greatly have enhanced a number of our public collections.

Whether or not in this particular instance such an arrangement would have been acceptable to the vendors, the lack of any machinery for coordinating the interests of all the nation's collections has become distressingly apparent.

The whole system of our national museums makes it extremely hard for trustees to look beyond the needs of their own institution and take the wider, national view. At the time of writing, for example, the British Museum has not disclosed which of the Chatsworth drawings it will try to buy, thus materially handicapping any purchase attempt by other institutions.

As it is by no means impossible that other package deals may be proposed in the future, some new arrangement is now an urgent necessity.

Yours faithfully,
NEIL MACGREGOR, Editor,
The Burlington Magazine,
Elm House,
10-16 Elm Street, WC1,
October 9.

Keeping quiet at water meetings

From the President of the Guild of British Newspaper Editors

Sir, When the doors were closed to the press last year on water authority meetings the promises given to Parliament suggested that the public's interests would, to some extent, be protected.

Before every meeting the press would get a list of items to be discussed and afterwards reporters would be able to ask questions about the decisions taken.

Those promises were given three times to the Commons by the minister responsible. Since then, the Lords have been told that a code of practice enshrines as rights those procedures promised to Parliament.

It doesn't. The existing code - never agreed by the Guild of British Newspaper Editors, though this was also the Government's announced intention - says only that a list of items to be discussed at press conferences will be issued and that press conferences will "generally" be held.

After months of pressure from the Guild the water authorities' association has offered only a published agenda, omitting any business regarded as confidential and any on which there was not to be an immediate decision. Press conferences would be held, but they have given themselves a let-out by saying "other than in exceptional circumstances".

This we believe to be a blatant disregard of the promises given to Parliament and an invitation to authorities to please themselves what they say to the public.

It was enough to swallow the loss of direct accountability to the public without also having to accept a refusal to follow parliamentary guidance on procedures which would at least keep people informed about what was happening to their money.

Yours faithfully,
J. V. ADDISON, President,
Guild of British Newspaper Editors,
Cumbrian Newspapers Group Ltd,
PO Box 7, Newspaper House,
Oakston Road, Carlisle,
October 9.

VAT on books

From Mr Victor Sutcliffe

Sir, Having spent the morning carrying cartons filled with books, I was amused by Professor Maurice Cranston's notion (October 3) of books underpinning literature and scholarship. Contrarily, it occurred to me that literature and scholarship might sag less if publishers were to publish fewer dressed-up doctoral theses and indifferent fictions. The imposition of VAT on books would be unlikely to have the desired effect.

Professor Cranston draws a distinction between "serious" books and books for the mass market. He fails to point out that, by and large, these are published by two distinct kinds of publisher. Free enterprise may be a force in the mass market, but is hardly noticeable in the elevated spheres of serious publishing.

It is true that the profitability of serious books is marginal, but it is also true that this profitability is assured. The unit cost is calculated on a predicted sale, which is easy to calculate. Only the most draconian taxation would deter, for example, an academic institution from Hoovering up every serious book in its field of interest.

The occasional Montaigne or Booker Prize winner keeps publishers in the style to which they are accustomed, but it is fantasy to suppose that a smaller sale of these would reduce the number published of less readable books.

The Chancellor will determine whether or not the imposition of VAT on books would increase revenue and simplify tax collection. In a country where theatre tickets and television are subject to VAT, he will not waste too much time unravelling the semantics of the idea of the free dissemination of ideas.

Yours faithfully,
VICTOR SUTCLIFFE,
36 Parklands Road, SW16.

WS - his marks

From Mrs Jane Cox

Sir, Patricia Clough (October 1, p3) refers to the existence of three Shakespeare signatures. There are, in fact, six so-called "authenticated" signatures, four of which are, on permanent display in the museum of the Public Record Office in Chancery Lane; another is in the Guildhall Library, London and the sixth is held by the British Library.

The cash value of even these is in question as the marked discrepancies between the signatures lend credence to the views of most extreme anti-Stratfordians. Could the man write his own name, let alone anything else?

The signatures are discussed in a Public Record Office handbook to be published in the new year.

Yours faithfully,
JANE COX,
Principal Assistant Keeper of Public Records,
Public Record Office,
Chancery Lane, WC2.

Expert witnesses

From Mr Derek Davis

Sir, In calling for a royal commission on expert evidence (*Times* report of the International Conference of Forensic Scientists, September 25) Professor Stuart Kind considers that it is inconceivable that any court should qualify a witness and then condemn him as incompetent, or a liar, in the judgment.

Professor Kind is supported (report, September 26) by Dr Carol Goodwin Jones, who refers to an expert trying to introduce information not sought by either counsel, being classed by lawyers as a "bad expert witness", resulting in his not being used again. She implies that to

Rail parallel with pit closures

From Dr P. J. Giddings

Sir, There are signs that the proposal for some independent procedure for determining whether to close uneconomic pits is being resisted on the ground that it would abrogate the NCB's right to manage. Yet there is a close, if inexact, parallel in another public industry - the railways - where an independent procedure has been operating for many years without violating the managerial rights of the Railways Board.

I refer to the procedure under the 1962 Transport Act which requires a public hearing before Transport Users' Consultative Committees, who report to the minister on the degree of hardship entailed in the closure proposal. Closure can only take place with ministerial consent.

This was the procedure under which many uneconomic branch lines have been closed in the last twenty years, and many saved. After 1968 the cost of keeping open such lines on social grounds was met by the Exchequer rather than the industry and its customers alone.

There is surely a parallel here for coal. A similar type of procedure would mean that the NCB's

judgment on economic viability could be openly tested. It would enable the effects of closures on local communities to be taken into account. And it would enable decisions to be taken on a case-by-case basis, thus alleviating the sense of hopelessness felt by those threatened by a general programme of pit closures.

That should please the NUM. But equally it would provide the board, and the Government, with a procedure for closing some uneconomic pits after an open and independent assessment of all the consequences.

If the final decision rested with the minister, and that became a matter of political and parliamentary debate, so much the better - for that is how issues of such vital concern to our society should be decided, rather than by clashes on the picket line. It is a procedure worth exploring.

Yours faithfully,
P. J. GIDDINGS,
University of Reading,
Mansfield Hall, Kendrick Road,
Reading, Berkshire,
October 6.

Stepping delicately with Dr Runcie

From the Reverend A. V. Benjamin

Sir, When the theologian, Van Buren, came to address us as ordinaries at Cuddesdon, on a particularly dicey issue the Archbishop of Canterbury, then our principal, thanked him for his talk, likening him to a cat walking across a piano top littered with champagne glasses without knocking one off. It is good to see the archbishop, on your back page today (October 9), continuing to display a like expertise.

It is obviously appropriate for the figurehead of the established Church to be versed in the rites of Janus; but his summons to us to follow him in exploring the middle ground itself needs exploring before it is obeyed. It can hardly be a recommendation that all Anglicans should join the stampede of pink clericalism currently attempting to fill the gap left in the centre through the adoption of extreme positions by the two major parties and the ineffectual posturing of the Alliance.

The virtue of the Church of England is not that it provides a golden mean, but that it contains within it both ends of the spectrum of thought. It will thus blackball neither John Selwyn Gummer nor Kenneth Leach. Our Bible would be a thin book and our pulpits mere museum pieces without violent words and extreme positions. The strength of the Church of England lies in its ability to contain these within it and the same is true of our Constitution. While violent attitudes can be struck and expressed within such family structures the less chance is there of that festering anger that can erupt into acts of physical violence.

The opposition within the Church to the present governmental policies should therefore address itself to answer the logic of their inherent honesty. The Good Samaritan was able to promise the innkeeper that if he spent more than the paid penny he would be repaid.

Those who would join our archbishop in asking when we are to have jam today must prove to the grocer's daughter how, other than by her present means, our credit might hold as good as the Samaritan's obvious wit.

Yours faithfully,
ADRIAN V. BENJAMIN,
All Saints' Vicarage,
14 Oakleigh Park South, N20,
October 8.

From Dr R. L. Marshall

Sir, After looking up this morning, with many satisfactions, to the Archbishop's elaboration of the need for consensus rather than confrontation, particularly in the mining dispute, there are, still, at least two important issues on which I do not feel fully fed.

First, how can consensus of any stability be reached if the leadership

of one side is guided by a conviction and doctrine of the inevitability of confrontation and class war, modified only by tactical considerations, until that side is victorious?

Secondly, is it not likely that any consensus with such a leadership will be, not only temporary, but inadequate to the problems to be dealt with?

Yours faithfully,
R. L. MARSHALL,
High Church,
15 Beacon Road,
Woodhouse Eaves,
Leicestershire,
October 8.

From Lord Boyd-Carpenter

Sir, It appears that the "in" word for some occupants of the episcopal bench who are not insensitive to the allure of wide publicity is "confrontation". It appears to be assumed that this is evil. But when one is faced by people who seek to get their way by violence and intimidation and whose leader avows his purpose of smashing a democratically elected government it is surely right to confront them.

The antithesis to confrontation is appeasement.
I am, Sir, your obedient servant,
BOYD-CARPENTER,
House of Lords,
October 7.

From Mrs Virginia Stevens

Sir, Mr Edward du Cann calls the Archbishop of Canterbury "naive". Surely it is he who is naive. How can he, and other of his fellow Conservative MPs, dismiss with such unconvincing and distasteful epithets the reasoned, intelligent, unbiased and compassionate view of the social and political implications of the miners' strike revealed in Dr Runcie's interview with *The Times* yesterday?

In contrast to the repetitious, unyielding dogma laddled out by Government spokesmen during these past weeks the archbishop's truth-seeking insight offers a welcome shaft of light - from heaven perhaps?

Yours faithfully,
VIRGINIA STEVENS,
Hydon Barn,
Upper Vann, Hambleton,
Gedling, Leicestershire,
October 9.

From Mr L. J. Norcross

Sir, Having deserted theology for ethics, our spiritual leaders now seem intent on abandoning philosophy for sociology. Meanwhile, Religion blushing veils her sacred fires, And unawares morality expires.

Whichever way you look at it, we could do with a Pope!

Yours faithfully,
LAWRENCE NORCROSS,
Headmaster,
Highbury Grove School,
Highbury New Park, NS.

Future of Hongkong

From Professor David Gwill

Sir, Dr Mark Elvin (September 21) argues that the future of Hongkong is to be seen in the state of Shanghai. He argues that the majority of young professionals have secured or are securing the means to leave Hongkong and that, because communism is a system, it is incompatible with the capitalist system at work in the present Hongkong.

Of course there is evidence that many people are making sure of an escape route. There is also much evidence for those of us who live in Hongkong that, having secured their escape route, they firmly intend to stay for as long as Hongkong remains a vibrant and viable commercial centre. Indeed, in recent years, and even in the present year, former graduates of my university have returned to work in Hongkong in preference to overseas, thus showing a greater confidence than does Dr Elvin.

That the two political systems are incompatible is true. However, the

agreement recently initiated between China and Britain clearly states, I think very significantly, that travel between the PRC (People's Republic of China) and Hongkong will be restricted, just as it is now after sovereignty has returned to China. This shows, I think, that the PRC is well aware of the problem, and is determined to overcome it.

It would seem clear that what the PRC has in mind is a long enough transition period, that is, from now until 2047, for Hongkong and the PRC to grow together naturally - something which is bound to happen if it is allowed to.

Finally, there is really no meaningful parallel to be drawn between Shanghai and Hongkong, the circumstances of Shanghai in the 1920s and 1930s being quite different in many respects from those of Hongkong now.

Yours sincerely,
DAVID GWILL,
The Chinese University of Hongkong,
Department of Music,
Sha Tin,
New Territories, Hongkong.

Social action for the young

From Mr Mark Goyder

Sir, Anyone reading the extraordinary letter from Francis Catermole (October 6) would be forgiven for believing that he was the director of the council against and not for voluntary youth services.

He pooh-poohs the impressive statistics that 84 per cent of 15 to 24 year-olds would welcome the introduction of a nationwide community service scheme. He then goes on to imply that because there are a small number of opportunities through existing organizations like Community Service Volunteers, there is therefore no call to increase those opportunities.

I would ask your readers to consider the following simple propositions:

1. That the majority of young feel "counted out" at present, unable to participate in solving society's problems, labelled indeed as part of those problems rather than part of the solution.
2. Any initiative which would increase the number of opportunities for full-time social action by the young would be productive.
3. As demonstrated by Professor Marsland's survey, there are something like 300,000 opportunities for social action, and at the very most at present there are barely 20,000 young people involved in anything that could be described as full-time community service. There is a huge gap there to be bridged.
4. The case for a national initiative to boost the number of social action opportunities for the young would be unanswerable even if we had full employment. Social action by young people could improve the quality of life of the elderly, the mentally handicapped, the hospital patient, and of the volunteers themselves.

A pioneering new initiative is called for, not because we have mass unemployment, but because we have young people who could contribute much and gain much, and social problems which will never be solved by paid and professional care alone.

Yours faithfully,

MARK GOYDER, Chairman,
Tawney Society "Count us In" Group,
18 Victoria Park Square, E2,
October 9.

From Mr Robert Pettigrew

Sir, I write to welcome and applaud your third leader in today's *Times* (October 4).

It may not generally be known that the basis of a statutory youth and community service already exists in all those local education authorities who have striven manfully to observe the duty imposed upon them in sections 41 and 53 of the 1944 Education Act.

Additionally both statutory and voluntary sections of the youth service already make a substantial voluntary contribution of "service to the community" through the wide-ranging programme of activities offered by the Duke of Edinburgh's Award Scheme, surely the most inspired, sustained and significant advance in social, physical and recreational education this century.

Sir, the systems are already in existence: all they require are the modest resources which are commonly in inverse proportions to the benefits conferred on the young people concerned.

Yours truly,
ROBERT PETTIGREW,
Oriental Club,
Stratford House,
Stratford Place, W1,
October 4.

Electricity prices

From Lord Stoddart of Swindon and Lord Bruce of Donington

Sir, Recent reports, including those in *The Times*, suggest that the costs of the miners' strike are to be recovered, by Government direction to the electricity supply industry, directly in the form of a surcharge to the consumer.

We find this a little odd in view of Mr Lawson's statement in the House of Commons on July 31 last that the costs of the miners' strike "represent a worthwhile investment for the nation", a sentiment warmly endorsed the following day by Mr Norman Tebbit.

For our part we profoundly disagree with the Chancellor's opinion on this matter, but surely if the extra cost is to be regarded in these terms the nation as a whole, not merely users of electricity, should be invited to participate.

In any event it would seem that the Government has no power to impose such price increases. As the Earl of Avon announced in the House of Lords on December 8, 1983 (*Hazard*, col. 26), "the Government have neither the power nor the wish to impose price changes on the industries".

Yours sincerely,
STODDART,
BRUCE,
House of Lords,
October 8.

No cash on delivery

From Mr Tim Connolly

Sir, British Rail is finding ingenious new ways to make ends meet. Travellers at Sevenoaks station were recently informed that, when the new ticket machine was installed in the car park on Monday, October 1, 50p pieces would be among the coinage that could be used to pay the daily charge of 45p.

The notice went on to say that change would not be given.

Yours faithfully,
TIM CONNOLLY,
Kingswood Cottage,
Mount Pleasant Road,
Sevenoaks Wcald,
Kent,
September 30.

Travellers who pay from a corporate pocket are welcome passengers for the travel business. We look at some of the ways in which business travel can be both pleasant and profitable

Business travel

This year's special entry in the annals of civil aviation does not belong to the bellicose politics of privatizing British Airways, nor to the arrival of youthful multi-millionaire Richard Branson's cut-price Virgin Atlantic Airways on the knife-edged transatlantic route: it belongs instead to the rise and rise of a superior Business class known as J class. Innocuous as this new classification certainly sounds, it has nonetheless been responsible for the death of first class on certain intra-European routes, astute travellers will have observed that the first class facility has been retitled by British Airways, Air France, KLM, SAS, Finnair and Iberia on flights other than the intercontinental ones.

To ensure the confusion of travel agents whenever they consult their dreadful tomes on fares and rules, what is offered instead of first class is not necessarily "J" class often it is "C" class. This should not be mistaken for Club class, the name (also used for Business class) given to seats allocated to passengers who pay full Economy fares and which, in any case, are coded "Y".

As dangerous as generalizations always are, they are at their most lethal in the alphabetical dyslexia of

The Anglo-Scottish route: how air transport compares with train and hire-car

With Avis: three days' unlimited mileage at £30.50 per day plus VAT in a Ford Fiesta or Vauxhall Nova.
With British Rail: five-hour one-way journey-time at £50 one-way, £98 return.
With British Airways super shuttle: One-way peak £44
Excursion £26

the codes airlines use to denote different degrees of comfort and service; however, "C" and "J" tend to offer the same levels of service when they are on separate aircraft. This is not the case when they both apply on a single aircraft - for example, on British Airways' long-haul flights which offer First, Super Club, Club and Economy, with as many as seven different fares being paid by those at the back of the plane.

There are indications that the demise of short-haul first class

facilities will not be mourned except perhaps by the 25 per cent of non-paying passengers: the airline inspectors, catering controllers and Head Office boffins. According to a recent survey commissioned by the monthly *Business Traveller*, only 4 per cent of frequent travellers (those making at least one flight a month) choose to travel first class on short-hauls. On longer flights, those lasting five hours or more, 20 per cent travel first class.

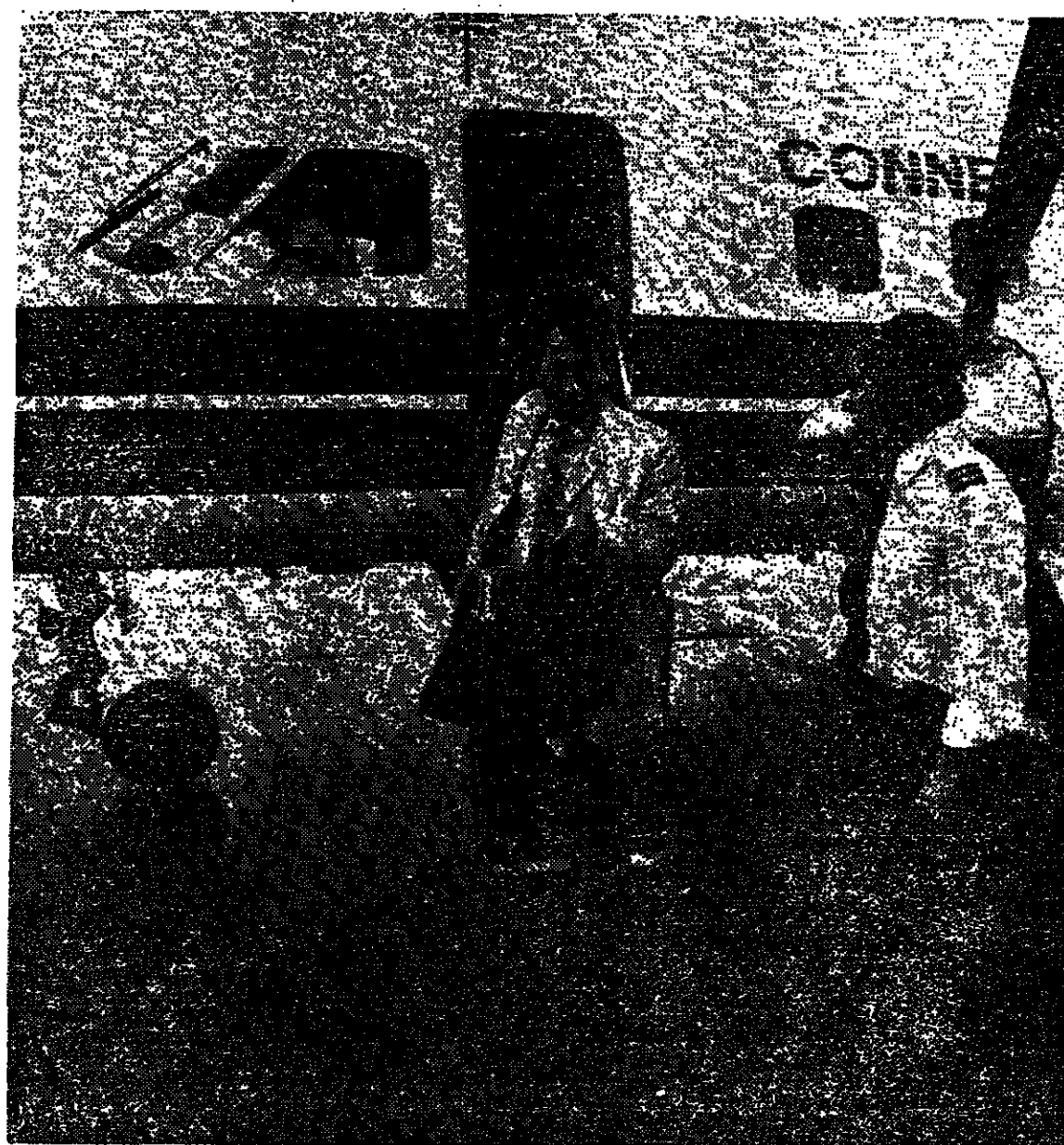
Meanwhile, as service in Business class continues to improve, some airlines are evidently having difficulty in maintaining the superiority of first class. Thai Airways has tried to win this particular battle by firstly eliminating Business class altogether, on regional routes and secondly by adding M66 and Chandon to the Business class wine list on long-haul flights while replenishing the glasses of those in first with Dom Perignon.

Elsewhere, the problem is one of distinguishing the class by name: on North West Orient's Scottish-USA route, the best seats are those in the Executive Suite, a zone combining First and Executive class with First class service ("J") replaces First on routes serving North, South and Central America and Africa. Grand class passengers are invited to take their "Siesta Dreamer" seats.

In the decade since the bravest airlines (TWA and Qantas) first introduced the Business class concept, most major carriers have come to appreciate that business travellers are worth cossetting and that they wish to arrive at their destinations in the best possible condition.

Although this has led to a degree of rivalry over adequate seat pitches, cushion widths and advertisements proclaiming the "widest seats in the sky" (not forgetting MORE LEG ROOM), it has not led to the recognition of Business class by that most divisive body, the International Air Transport Association (IATA). In fact there is no minimum level of service which airlines offering Business class are obliged to provide.

This means that carriers vie for consumer loyalty with frills: matching sockettes and eye-sockettes, neck pack sleeping aids and other uncomfortable-sounding gadgets. Where the business traveller's stomach is concerned - although it is the number of bottoms on seats which concern the airlines - he or



Business travel, 1984: more options than just jumping on a jumbo

she is engaged by "three-course, multi-treed cuisine, prepared by internationally-acclaimed chefs, all dishes to be accompanied by a generous selection of fine wines, champagnes and liqueurs". Whether or not this is what "Sir" or "Madam" really wants, as far as European airlines are concerned, this is all that they will get. For "something a little stronger", the traveller is advised to look to the other side of the Atlantic.

Few people, even the harshest critics of deregulation, would argue that the ebullient nature of domestic travel in the United States leaves the European market looking anything other than moribund. Former president Jimmy Carter's 1979 "freedom of the skies" campaign

turned the business of buying airline tickets into a bonanza of freebies, free car rentals and home videos.

The disparity between domestic fares paid by an American and his European counterpart cannot be explained satisfactorily with the usual arguments: oil prices, crew costs, landing charges, maintenance; discussion always returns to the price/competition factor. Is it incidental that the volume of America's domestic traffic is equal to all the rest of the world's domestic traffic and that America's overall airline traffic currently accounts for some 40 per cent of the world's total?

The best news for European air travellers came with July's Anglo-

Dutch agreement that carriers from either country could charge whatever fare they liked between the two countries, an interesting move which brought the lowest London-Amsterdam fare to £49. This was followed by a breakthrough between British Airways and Lufthansa which cut Apex return fares between the United Kingdom and Germany by up to £50.

Encouraging as these developments are, they should not be mistaken for a break in the dirty cotton-wool clouds that continue to enshroud some of the most expensive regional air fares in the world.

Carol Weingott

Deputy Editor, *Business Traveller*

Rosie Boycott spots the bargains

Two years ago when flying from London to Aspen, Colorado, at my own expense, I fell to chatting with a fellow passenger and felt one of the most galling humiliations in modern travel - I discovered I had paid far more than I needed, and could afford, for an identical service.

My airborne friend's journey was costing £350 or so less than mine. The only difference between us, except for the additional irritation that she had a window seat, was know-how, or horse-sense. She had bothered to inform herself, and I had not.

The cost of my round trip was a little over £800. Had I taken a discounted flight - bought with a "bucket shop" ticket - I could have made the same trip this year for under £500 (the full executive fare is £1,368). If I had pursued the matter I could have discovered a firm called Travel West (01-434 1078) and bought a London-Denver return for a derisory £270 and found a way of completing the Denver-Aspen section at a discount as well.

At the time I omitted to shop around for a cheap ticket because I wanted to be punctual, I was also ignorant of the well-established

tickets through bucket shops. Since the airlines often disavow bucket shops, and deny that they offer discounts (even though their economic survival may be geared to them), this ignorance is forgivable. No wonder that even experienced passengers fail to grasp that bucket-shop tickets and regular tickets are the same animal.

From the moment that the aeroplane door closes, every empty seat is worthless. To survive economically, the airlines have been forced to discount unsold tickets and space that they know from experience will be available on a very high percentage of their routes. Long-haul flights offer the best discounts.

Discount tickets are available to nearly every destination in the world and the savings are worthwhile. For example, from London to Tokyo you might pay between £745 and £778 for a restricted economy flight bought "officially", but a discount ticket would cost £620 from Euro Asian Travel (01-499 8485) £635 at Natrabu (01-491 4469) or £640 at Tourworld (01-734 3535).

A return trip to Sydney, booked in advance and subject to restrictions, costs £710 (an open economy costs as much as £1,334). A variety of discount operators such as Astral Travel (021-643 2077), who offer a £562 return, or Linkair (01-437 6117) with £595, or Travelbag (0420 88724), who have returns for £599, will undercut the official fare.

The savings are naturally greater on long-haul flights but many discounts are available to European destinations. The official London-Frankfurt fare, for example, costs

between £108 and £190, depending on the restrictions, but Euro Asian Travel and Seasavers (0533 431527) both offer Frankfurt returns for £70, while Davies Turner (01-622 6477) charge £92.

Discounts can also be obtained on first or business class tickets. Many discount agencies negotiate deals with companies offering them club or first-class seats at economy rates, in return for perhaps £50,000 worth of business each year. For instance, the official first-class return to Kuala Lumpur is £2,970; the discount price from Bestways (01-930 3985) is £1,400, while Hogg Robinson (01 242 1091) and Pickfords Travelmart (01-253 1000) offer a variety of discounts on similar tickets.

Unoccupied hotel rooms generate no more revenue than empty plane seats and you can therefore find discounts on hotel rooms. Natrabu specialize in the Far East and offer up to 50 per cent discounts on selected hotel rooms; one night at the Jakarta Mandarin would normally cost £108, but with Natrabu it would be £54.

It is worth remembering, too, that most hotels will not hold bookings after 6.30 pm. At the end of the day the manager's duty

is to fill the establishment, so if you arrive with your luggage at about 7 pm the price might already have dropped by a third. There is often a ritual involved in claiming your reduction. Offer your business card to the receptionist, and ask if you qualify for a discount.

Excess luggage charges - particularly for sales staff - can often cancel out savings made on other areas of travel, or even cost as much as the flight itself. Airlines charge 1 per cent of the first class fare for each excess kilo.

To take 30 kilograms excess to Hongkong would cost £1,241. The London Baggage Company is the only company I have heard of which intends to beat these prices. By buying freight space in advance, LBC are able to transport those 30 kilos to Hongkong for £135; they will pick the luggage up from your home or office and if enough warning is given they will get it onto the same flight. (They can be contacted on 01-828 2400).

Insurance can be a major expense while travelling and the costs vary greatly. To take an extreme example, if you needed to be in the US for six months, you could pay as little as £15 or as much as £182 for the same insurance cover. The cheapest policy is offered by Pan-Am in their "Fly-drive" programme. It costs £15 and is valid from the time you land in the US until your return trip (not more than six months).

The travel business is complicated and has a great variety in its price structures. It really does pay to be well informed. The author is Editor of *Discount Traveller*.

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Irene Farnsworth reports on the clubs that really hit the high spots

Living in luxury at 30,000 feet

Cossetting the business traveller has become a preoccupation with major airlines. Survey after survey has been carried out in an attempt to pinpoint needs, but not all the whims of business travellers can be accommodated. A survey by Scandinavian Airlines System revealed a desire for showers on aircraft, but even on a long-haul flight, it would not be feasible. The prospect of 100 people lining up for a 15-minute session in the shower was daunting, but SAS installed showers in its rest room at Copenhagen airport instead.

The airline has been able to meet the businessman's most important requirement. It was named the most punctual airline in a recent international survey in which it took fifth place in a poll on the world's best airlines.

In winter, 60 per cent of SAS passengers travelling between Great Britain and Scandinavia are businessmen. When a \$15m "new look" investment programme, now nearing completion, was begun, Lander Associates, the world's largest strategic design consultants, were engaged to re-define SAS's corporate image with specific emphasis on the needs of the business traveller.

In line with other carriers, SAS operates a club for frequent flyers, the Royal Viking Club. Privileges include the use of 17 Scanorama lounges, including one at Heathrow.



Two approaches to easier travel: David Antrabus (nearest LearJet), managing director of Northern Executive Aviation, at Manchester Airport, with passengers and David Whitehead, operations manager, far right; and above, symbols of discount travelling

The use of an exclusive lounge with amenities such as newspapers, magazines, telephones and complimentary refreshments, is one of the main advantages of belonging to an airline club.

If you have ever seen anyone at an airport knocking three times at a discreet door, then disappearing behind it, the chances are they have the credentials for admission to a VIP lounge. Some airlines charge an annual subscription for club membership, other clubs are open to travellers regularly using the carriers operating them.

British Caledonian, the first airline to introduce a business cabin on planes six years ago, maintains regular contact with the 6,500 members of its Chiefchain Club. Qualification

for membership is eight return long-haul trips; a weekly European flight; domestic flights twice a week; or a combination of these criteria. Quarterly bulletins are issued, highlighting special packages and Chiefchain members may use the 21 lounges throughout the network.

Free service

British Airways Executive Club, which was started in 1982, operates a wide range of services for business travellers featuring an exclusive reservations service, a special check-in desk for members at most airports and more airport lounges than any other airline. Discounts are offered on car rental and hotels and there is a free message and mail service

through worldwide business centres. Membership subscription is £55 a year and a colour magazine is circulated monthly.

Swissair is extremely selective in granting membership to its Travel Club. With quality of service as its watchword, the airline does not want to overload the amenities for frequent long-haul travellers. Swissair, used to flying high in surveys, emerged as the international businessman's favourite airline in an independent survey for *Business Traveller* magazine. British Airways came third, after Singapore Airlines, and British Caledonian sixth.

In addition to running clubs, airlines are offering a complete package of organizing and monitoring business travel for companies. Sales through Pickfords Travel's 60 business

international carriers mean that transatlantic crossings made with them to connect with domestic flights in the United States can earn free travel points. Travellers must have an address in the US.

Entertainment

With an estimated £13 billion a year spent on travel and entertainment by British-based companies, specialist travel agencies are prepared for the business. American Express, the third largest business travel agency in the United Kingdom, has launched Travel Management Services to offer a complete package of organizing and monitoring business travel for companies. Sales through Pickfords Travel's 60 business

travel centres, equipped with high technology systems to provide instant access to the reservations centres of all major airlines, are up by 23 per cent this year.

The concept of providing an all-embracing personal and professional service for the business traveller gave birth to the Executive Club International. Members are issued with a "gold card" guaranteeing a number of concessions, including access to night clubs and health clubs, facilities for entertaining clients at top sporting events, discounts on car hire and free travel insurance. The club, a limited company with a £250,000 turnover started five years ago as the London Executive Club but expanded its service worldwide in response to demand.

a bargain. The Sheraton Executive Traveller (SET) scheme guarantees room rates for a year, makes available special offers and holiday bonuses, car-hire discounts of 10 to 20 per cent, and free reservation and cancellation services.

Guests who use any of Hyatt's 115 hotels 10 times a year or more are entitled to a "Gold Passport", which brings a 10 to 15 per cent discount on the superior room rate, special cheque-cashing facilities, and weekend and holiday hospitality at most hotels; a husband or wife can stay free and (if the room is available) a second night's stay will be complimentary.

But even at this level, corporate clients are expected to have an eye for

Why self-fly is taking off

Businessmen with their heads in the clouds are cutting costs and saving time. They are qualifying as pilots and hiring planes for business trips within Europe. Flying is being looked on as "an additional useful tool," said Colin Heathcote, managing director of the Cabair group which runs flying schools at Epsom, Biggin Hill and Denham.

Cabair, founded by Captain Heathcote in 1969 as a charter air-taxi service and now with a £2.5m to £3m turnover, is experiencing a steady increase in the number of people learning to fly.

Captain Heathcote said: "I think it is because we are in a very good catchment area near London. And we have put a lot of our energies into the good management of the flying schools. We deliberately set about encouraging businessmen to learn how to fly by operating a professional unit."

The schools have 350 people in various stages of training and a high percentage are businessmen. A Private Pilot's Licence (Instrument Rating) course is run and about 25 pilots a year are trained. For those wanting to make use of their new skill, Cabair can offer an efficient hire service. The group operates a fleet of more than 70 planes.

Self-fly costs 30p a mile and with two passengers the charge per person drops dramatically. "It then makes phenomenal economic sense before you take into account time saved, because of the flexibility, and cutting out overnight hotel expenses," said Captain Heathcote. "Every day, several planes are hired by someone going somewhere on business. It is a trend I see growing."

Despite the fact that it now costs more than £2,000 to learn to fly, there has been no drop in the number of applicants. But self-fly is popular in the South-East rather than in the country generally, said Larry Flowerdew of the Air Transport Operators Association.

The recession, competition from inter-city rail services, greater frequency of scheduled airline services and shuttles, have all diminished the need for charter flying. Business in some parts of the country is in the doldrums but there are signs of a return to charter flying.

"We have been through a very difficult time, but in the main the feeling is that things are on the turn. Companies are returning to transporting teams of people by charter," said Mr. Flowerdew.

Northern Executive Aviation, based at Manchester International Airport, is one of the companies getting back to the level of activity it was experiencing before the recession. During the first week in September, 110 passengers were transported to a number of destinations.

David Whitehead of Northern Executive said: "We carry businessmen from a wide range of companies. Chartering can be cost effective especially if a group of people from one company are travelling. Manchester to Paris works out at £150 per head for eight passengers which is £20 less than the full economy return fare on a scheduled flight. Manchester to Dublin costs £65 per head for a full load of nine compared with £110 full air fare. There is also the advantage of being able to get them there and back when they want to travel."

With 200 airfields in Britain and good facilities throughout Europe for the operation of air-taxi services, it is possible to provide direct links to a towns and cities without major airports.



Captain Colin Heathcote, managing director of the Cabair Group, which teaches business executives to fly

Hotels to fit all types of executive

fasts, constant supplies of coffee and other drinks, newspapers, magazines and books, with hostesses and stewards in attendance.

Separate rapid check-in and check-out services, and often a separate lift to the executive floor or lounge, suggest an analogy with first-class treatment at an airport. Secretarial help, telephones and telex, photocopying and banking services will also be plentiful, and sometimes at very competitive prices.

"Executive fitness centres" have also proliferated at the top of the hotel range, with swimming pools, tennis

and squash courts, saunas and gymnasiums of a very high standard. Medical specialists are often on hand to ensure that the pampered executive does not overdo it.

Trusthouse Forte's 200 hotels in this country (800 worldwide) offer a variety of business services according to the category of hotel. They also offer corporate discounts by special arrangement and in-house credit cards, some of which entitle regular users to discounts. The second-largest British-based hotel chain, Crest, also operates a "Business Club" by which discounts are arranged on a corporate

basis according to the volume of business.

The Sheraton chain, with 455 hotels worldwide housing almost 21 million guests annually, describes its "Towers" as offering "an hotel within an hotel to cater for the needs of the harassed business traveller... a uniquely personalized service and supreme comfort all at a cost of approximately 20 per cent above the normal rates". A further attraction here is "ice-cold champagne on tap" in the separate check-in area.

But even at this level, corporate clients are expected to have an eye for

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Derek Harris looks at the battle for car-hire customers

Car rental is getting more popular with business travellers. Last year the usage of short-term car rental was up 5 per cent and though the influx of American tourists has swelled rentals this summer, a large part of the volume increase is coming from the increased use of rented cars by industry and commerce, according to David Hardman, managing director of Godfrey Davis Europcar (GDE).

While GDE claims to be the biggest operator in car rental, it still accounts for only 14 per cent of this fragmented market. Swan National, part of the Trustee Savings Bank group, is running at about the same level of market share and is strongest in the corporate market. Avis and Hertz also have a strong presence. Avis and Hertz are subsidiaries of American companies Avis of Norton Simon and Hertz of RCA Corporation.

The only other big national operators of any size are Kennings and Budget Rent a Car which has been widening its United Kingdom chain of franchised outlets. Budget, which is another American offshoot now has 108 of these. But all these national operators together account for barely half the near £300m-a-year rental market because there are so many small, localized car rental operations, most run by single garages or car dealers. Their rates tend to be the lowest.

Chauffeur transfers from the airport

One strength of the national chains is that they can readily cope with the demand by business travellers for car pick-up in one place and drop-off elsewhere in the country. Most offer this service at no extra cost but the position on an individual journey should always be checked.

Though the use of rented cars is growing, the biggest single reason why business travellers turn to hiring is temporarily to replace the car already being used, either their own or a company pool car. This is why business users look most for

National or local: the good, the bad

convenience and reliability, according to Mr Hardman.

GDE has desks at 20 airports and uniquely at 73 British Rail key stations. It has 273 offices altogether around the country. Airports produce the highest volume of business.

A recent GDE initiative has been to offer chauffeur cars for the transfer of business groups from airports, for three-hour hire over lunchtime in London (£30) and also for four-hour evening periods.

Swan National has deals with some 350 hotels which allow it to offer combined car hire and hotel packages at rates which are much cheaper than if the two services were booked separately. A night in a small hotel with a day's car hire might be about £32, including a full English breakfast. Swan's Coverdrive service includes a national chain of garages and repair workshops.

Freddie Aldous, Swan's chairman, said: "We have to be careful our industry does not go down the path of the airlines industry. There are so many different tariffs for so many different uses."

But he forecasts a continued growth in corporate demand for rental cars, partly because the regular company user can secure considerable discounts - 15 to 20 per cent are not uncommon - from the big companies.

Mr Aldous said: "It means companies can contract out of expensive car fleet buying to a monthly or annual hiring deal

and get better service. It is no longer necessary to employ staff to run the company's own transport."

Hertz has introduced a European business class tariff which it claims to be the industry's first all-in price covering insurance and unlimited mileage. Drop off of cars between key cities in different countries is offered. It is offering discounts to employees of smaller companies reductions with A Business Partner Card.

While Hertz is stressing its personal service it is also working towards a system where the business traveller will have no need to go to a car rental check-in counter thanks to computerized systems.

Hertz has just introduced mobile telephones to its up-market prestige cars rented in central London.

Avis claims its market share of airport traffic has risen 11 per cent in the past year with a 19 per cent increase in town locations. More than 40 per cent of Avis business revolves around Heathrow Airport.

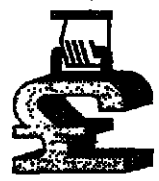
Avis has just started a streamlined car hire scheme in a link with British Airways shuttle services between London and Edinburgh, Glasgow and Manchester. Rental documentation is completed during flights to allow faster getaway.

Fast expansion of contract hire

Contract hire is expanding even faster, probably at the rate of about 12 per cent a year. Contract hire on an annual or longer basis offers companies an all-in package for fleet operation covering not only financing but all operating costs with additional services like replacement vehicles. There is a new trend to include the insurance element in the all-in packages. Fuel monitoring systems are also being offered.

Nearly three quarters of all new company cars are still purchased outright but contract hire now accounts for rather more than 10 per cent.

More trains at 100 mph than any other country



Rail is increasingly competitive for business travel in Europe, not only for fares but also for time. And when it comes to creature comforts, rail travel is usually unrivalled.

Already, the French rail 168mph TGV train has made travel between Paris and Lyons, from city centre to city centre, quicker than by air, and a new direct route from Lille to Lyons will cut the overall journey time by up to an hour.

British Rail InterCity runs more trains at 100 mph than any other country. The InterCity 125 high-speed trains operate throughout most of the BR network, and the InterCity Flying Scotsman now covers almost 400 miles between London and Edinburgh in four and a half hours.

Night service

Over the next five years British Rail plans to spend £18m refurbishing 1,300 coaches, improving seat design and adding a total of 3,750 extra seats in second class. Telephones are to be installed in first class coaches, and external repainting will bring them into line with BR's smart new livery of two tones of grey with red and white stripes. Air conditioning is already standard on most InterCity routes.

For many destinations in Europe rail is a most attractive alternative to air. Sealink is proud of the 17,000 tonne St Nicholas, the biggest British ferry, which serves Amsterdam, Rotterdam and Belgium.

For businessmen, InterCity Europe offers all-inclusive Executive passages on the night

service, starting at £99. For day travel, Jetfoil has cut the London to Brussels time of the journey to around five hours and it is half the cost of flying. Hovercraft passengers to Paris will benefit not only from low prices but also from modern terminals - more efficient and less congested than airports.

One very popular cost-cutting device is the Travel Key charge card. Since its introduction in June 1983 about 16,000 people representing 8,000 companies have made use of the facility and the number is expected to double by the end of this year.

The card costs £12.50 and may be used to pay for travel anywhere on the BR network for Travellers Fare meals on trains (and for most Travellers Fare off-licences) and in station restaurants. The card is also accepted by Sealink services Godfrey Davis Europcar car hire, Red Star parcels and at more than 200 hotels.

Its use carries an automatic 10 per cent discount on train restaurant meals and room costs at the specified hotels, and 15 per cent on Europcar. Frequent use may earn certain benefits, ranging from a free first-class rail ticket on a Saturday or Sunday to any BR destination when a cardholder spends his first £50, to a weekend break for two in Paris or Amsterdam in return for expenditure of £1,400 or more.

Sleeper journey

First-class travellers who make frequent journeys between Harwich and the Hook of Holland can also save money by joining the Double H Club. A courtesy card is stamped by the ship's purser on each journey; 10 single trips entitle the cardholder to a first-class return-journey between any BR station and any Dutch station with free cabin accommodation up to the value of a single cabin. A company can be a cardholder, in which case the free journey is available after 20 single trips by employees; and the company nominates the recipient.

An alternative to flying would be BR's Executive Saloon, "a boardroom on wheels", available for hire at £200 single or £300 same-day return (plus the standard first-class fare per traveller), on InterCity high speed services on East Coast, Midland and Western Region main lines and on the route between Scotland, north east England, the Mid-

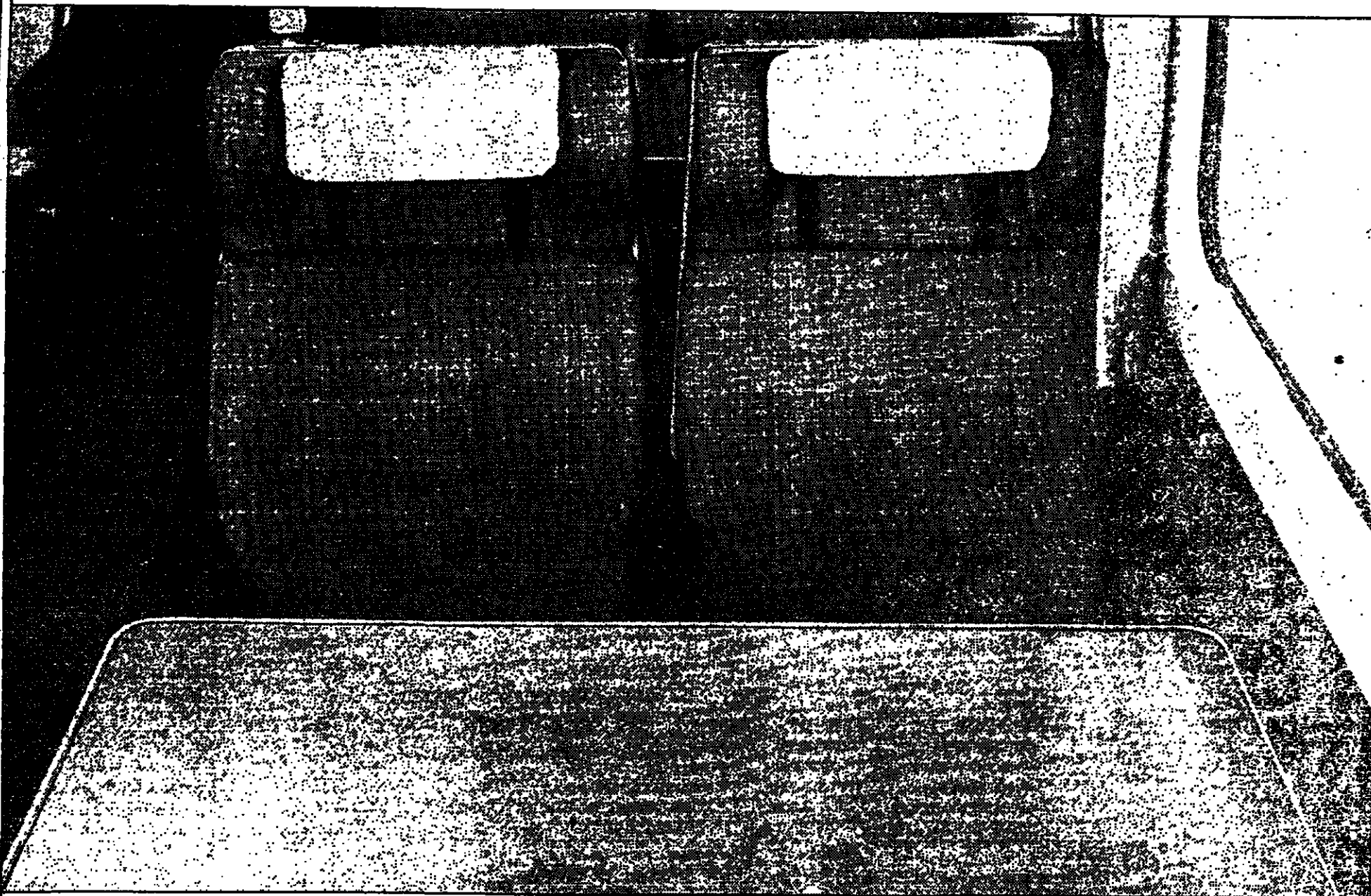
lands, South Wales and the West Country.

The InterCity sleeper service operates direct to many major cities, saves a wasted day or tedious driving, and also a night's hotel bill. New all-in fares are often remarkably flexible, allowing, for example, for one-way travel by day train. A first-class sleeper journey between London and Glasgow costs no more than tourist-class air fare.

An InterCity Executive Ticket can save time and effort for travel by BR by allowing the traveller to make most of the arrangements in one simple transaction covering first-class return fare, outward seat reservation, breakfast and car hire.

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Women lost in a system geared to men



Some months ago a hotel chain started the travel world by declaring that 60 per cent of women guests on their own preferred to sit alone in their rooms rather than face off-hand or discriminatory treatment in hotel restaurants or lounges.

But they were not telling the truth. The real figure was 80 per cent "but if we had said that no one would have believed it," confesses Penny Simpson, British public relations representative for the Ramada chain. The disclosure shows how much effort is needed from the hotel industry before lone women travellers feel at home in a system which is geared towards men or, at the most, couples.

Change is already on the way as some hotel chains are doing their sums and calculating that there is big money to be made from wooing the woman business traveller.

Pester protection

The proportion of women business travellers has increased rapidly in the United States over the past 10 years from a negligible number to 30 per cent. In Europe their numbers have almost doubled in the past three years and in Britain they account for between 15 to 20 per cent of hotel guests. The ladies with the briefcases have become the fastest growing sector of a rapidly expanding market and "there is great potential there" as one executive commented happily.

Companies who have taken the trouble to ask what their women business guests really want have all come up with the same answers: the same respect and attention as a man and service which enables them to stay well-groomed. Protection from pestering comes into it, although for most this is not a major worry.

They found that a woman who is made to feel at ease and well looked after in a hotel will come back again and again. If a woman is insulted, her custom will be lost for ever.

A high-powered woman executive, who hosted a conference at one of London's leading American hotels, provides an example. As the meeting dragged on into the night she had to go down to the foyer to collect some papers; on her return she was barred from the lift by a floor manager who, inexplicably mistaking her profession, said: "I'm afraid we do not allow women to accompany gentlemen to their rooms at this time of night."

Furious complaints and grovelling apologies did nothing to heal the wound. "I told them I shall never set foot in that hotel again," she says. "It has lost them an awful lot of business."

Many women travellers feel they could write a book about the prejudices and sheer thoughtlessness which often makes travelling less than pleasant. An American, infuriated at being ignored at breakfast, finally put her napkin on her head: the waiters came running. "We thought you were waiting for your husband," they said.

Angela Davies, a company secretary from Manchester, says she often arrives at hotels with male aides to claim rooms booked in her name, to find the staff will only deal with the man, as if she was simply the wife, secretary or "bit of fluff". "It's embarrassing for the man, too," she says.

Two big international chains who are taking the woman traveller seriously, Crest Hotels and Ramada, say they have been holding courses to train their staff out of the old, automatic assumptions and into a new attitude: spot the host and behave accordingly; speak to the person who booked the rooms, never assume that a woman is merely an appendage to a man.

Staff are taught to keep a protective eye on single women in the bar, an area where misunderstandings may arise. "I always take my briefcase as a kind of prop, to show I'm there for a drink and not a man," says Frau Kathrin Sommer, a fashion buyer from Hamburg. "But then, why should one need to, why should a woman feel awkward to drink alone in a bar?"

Receptionists are instructed to hand keys to the porter without announcing the room number of the new arrival to the whole of the reception area. Ramada have put good locks, chains and peep-holes on their doors.

Much attention has been paid to the rooms, which businesswomen often need to use for interviews or meetings. Both hotel chains have aimed to make them look more like sitting rooms, with the bed discreetly tucked away against the wall. Crest have chosen, Laura Ashley prints and duvets, in its Ladycrest rooms, an ultra-feminine touch which some women might feel they could do without.

Tight control

Hairdryers, long mirrors and skirt hangers are provided and they say - irons and ironing boards are available: the first priority after a long journey. This writer's prize, however, would go to the hotel which has a hairdresser that opens at 8 am, and not - as so often happens - at 10 am, long after the day's work has begun.

Campaigns such as Crest's and Ramada's are clearly easier in organizations with tight central control of policy.

Trusthouse Forte, a varied group, say the kind of service being offered by Crest and Ramada would be available in their best hotels anyway, while the more modest ones are out to attract more customers, whatever their sex.

Patricia Clough



Restaurant to relaxation: mixed doubles at a business lunch in London at the Carlton Tower Hotel, top, and the perfect end to a business trip - at ease on British Caledonian.

Murray Cabot on how to find trouble-free transport

No tips - no hassles

There are many things even a seasoned traveller can do to save money. First, you will never save more than by being smart about air fares; you are best neither by the euphoria of a deal made nor the gloom of a deal lost.

There are a lot of bargains around that don't involve being at Gatwick to catch the 0200 plane to Belize. In my last job I always felt that going first class to New York was not really a value for money and yet a mixture of laziness and hedonism left me travelling up front. New York work for a financially sound but less well-off organization, I have discovered that not only is Club Class excellent, but that I can go non-IATA club for less money and less hassle.

Because People Express charges its Premium Class passengers for food and drink, businessmen don't seem to want to know, with the result that on a recent flight back from the US - right up front in leather seats - I was the only person in the section; enough room for a party and no-one to party with. The price of the round trip was several hundred pounds less than IATA club and it seemed that I could change my flight at will.

Silly prices

Then there are other deals - one IATA Lines allows you to fly around the world (if that's what you want) first class for around £2,000. About the only condition is that you don't double back, and in any case who would want to do that unless you are working on someone else's credit card?

If you wish to avoid the silly prices charged by hotels in the centre of large European cities (of which London - in terms of

the average executive's pay - is perhaps the most silly) then a short taxi ride from the middle should reduce the bill by around 30 per cent. Unfortunately a sort of snobism seems to have grown up about where you stay so that quite soon after the question "Where did you go to school?" comes "What hotel are you staying at?" You may not have gone to the right school, but for cash you can stay at the right hotel, hence the temptation to spend.

My only experiment at reducing hotel prices outside Europe came when, sensing that friends with whom I normally stay in New York were needing their spare room, I contacted a try a less expensive hotel quite close to the centre. Although nothing much happened to me, I would definitely recommend the place in next year's demolition plans.

Finally, on the subject of hotels, some money can be saved in two other ways: most hotels (outside the US and Canada) treat their phone charges rather in the same way as they treat their wine charges - they double or triple them, so phone the office or get them to phone you back at the hotel. Remember though that the rate at which a call is charged depends on the time at the place the call is made rather than the time at the place the call is made to.

Second, a small point 15 per cent is often added to the bill for room service so when your painting, waiter is standing there with fingers caressing an open palm, show no pity.

Unless you are being taken out to nightclubs - don't. To the proprietors you look like the largest ship in the world, steaming up the channel in full

moonlight. Your host will know the ropes, you won't.

Taxis are another source of amazement - either to your boss when he sees the bill, or the amounts they demand when it's you who is in a tight spot. If you have ever tried bargaining with a taxi when you want to get from the international airport to the centre of Sao Paulo then you'll know. In this particular case it's a better idea to go onto Rio with those nice airport people and fly back into the city centre on a local plane the next day - its only 10 minutes from downtown.

The best way to save money on taxis is to be aware of at least some racks.

Racket one: The factor of 10 fiddle. For example when flying into Hongkong and heading for your hotel (OK you've given up trying to save money and its the Mandarin) on the island, you will be told that you have to change taxis.

Heat goes off

What then may happen is that the first cab tries to charge you the fare multiplied by a factor of ten. Best advice here is to take the hotel limousine (but tell them you're coming).

Racket two: The failed meter fiddle only spotted from JFK to Manhattan - is when the cab driver starts to whine about how his cab's not working too well. He then reaches under the dashboard - and two things happen - first the meter stops working and then the heat goes off.

He mumbles something about the meter being hors de combat, (not really, but the Brooklyn equivalent) and it being "OK".

The result is that you end up by being pressured to pay more than the full fare whilst the cabbie pockets the lot.

Cheque or cash: the \$64,000 question

Cash, travellers' cheques, Eurocheques, credit cards... which is the best way to take your spending money abroad? The safe answer is probably all of them.

The least useful method is your standard sterling cheques, backed by Eurocheque encashment cards. Although this is simple (all you need is the card, apart from your cheque book) these can only be used at banks - shops will not accept them. Nor, for that matter will some banks on the Continent and those that do charge 80p or more on each cheque on top of what your own clearing bank will charge. And they are, of course, only useful for travel in Europe.

The most useful method is undoubtedly cash, either in sterling or currency of the country you are visiting. Apart from the small exchange commission charge, cash costs nothing and can be used anywhere. But since it can so easily be lost or stolen with no compensation for sensible traveller would carry more than a fairly small proportion of his funds this way.

Two elaborations on the cheque theme are travellers' cheques, of course, the Uniform Eurocheques. The former from well known names are widely accepted and can be used in shops, restaurants and hotels as well as banks. Although it can be more expensive to take currency travellers' cheques, rather than sterling ones (since a second commission has to be paid on any surplus changed back into sterling at the end)

there are advantages. The rate of exchange given by a shop or restaurant on a sterling cheque is likely to be considerably worse than that given by a bank selling currency travellers' cheques.

Uniform Eurocheques, offered by the Midland and National Westminster banks, are also useful. Uniform consists of a chequebook which can be used to write cheques in any European currency, backed by a cheque card. Although there is a 1.25 per cent commission when they are used at a bank to get cash, there is, again, the advantage of getting a bank's exchange rate and not that of a retail outlet. These cheques are widely used on the Continent and thus widely accepted. Moreover, the card can be used in some automatic cash dispensing machines in Spain and France. Here, again, though Uniform Eurocheque is only useful in Europe, whilst travellers' cheques can be used in most parts of the world.

Finally, credit cards. All the main card names - Access, Visa, American Express, Diners Club - are widely acceptable in western countries. They can all

be used in shops, restaurants and hotels and can also be used to withdraw cash.

An advantage of Access and Visa is that since they are accepted by many banks the user has a wide choice of cash outlets. Amex and Diners Club can generally only be used to withdraw cash from the issuer's local office - and there is likely to be only one of those in town. Charges on cash withdrawals vary widely, from Access's 0.06 per cent per day on outstanding advances to Diners Club's 4 per cent flat fee on each withdrawal.

The type of money a businessman takes abroad with him may well depend on where he is going. Clearly, some of the methods mentioned above will only work in some countries. In western Europe and America credit cards are probably the simplest way of paying for most things - they are easy to carry and, unlike travellers' cheques, the money does not have to be put up front in advance. But to be safe it is wise to have several different cards since they may not all be accepted in the same shops and restaurants.

Travellers further afield, for instance in many parts of Asia, would be sensible to take a large amount of good old fashioned travellers' cheques. Even if you cannot easily find a bank or miss their opening times because of their unfamiliarity, travellers' cheques in the local currency can, in many countries, be used as cash.

Richard Thomson

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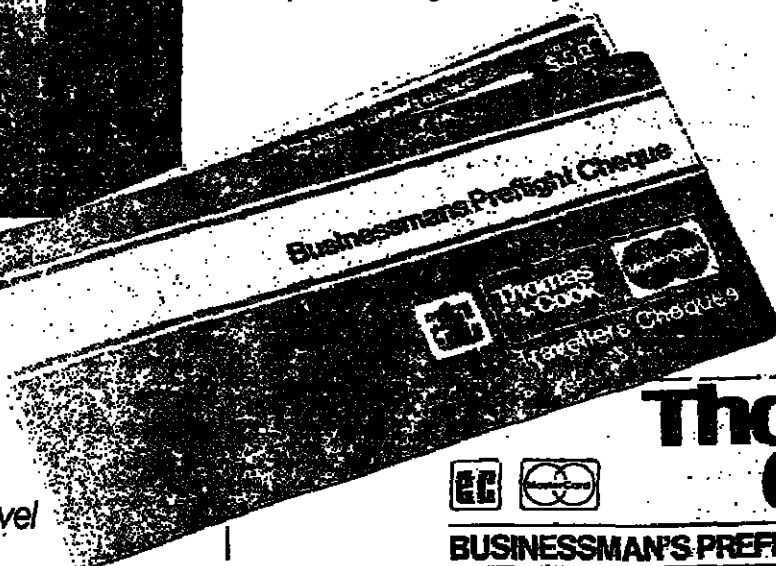
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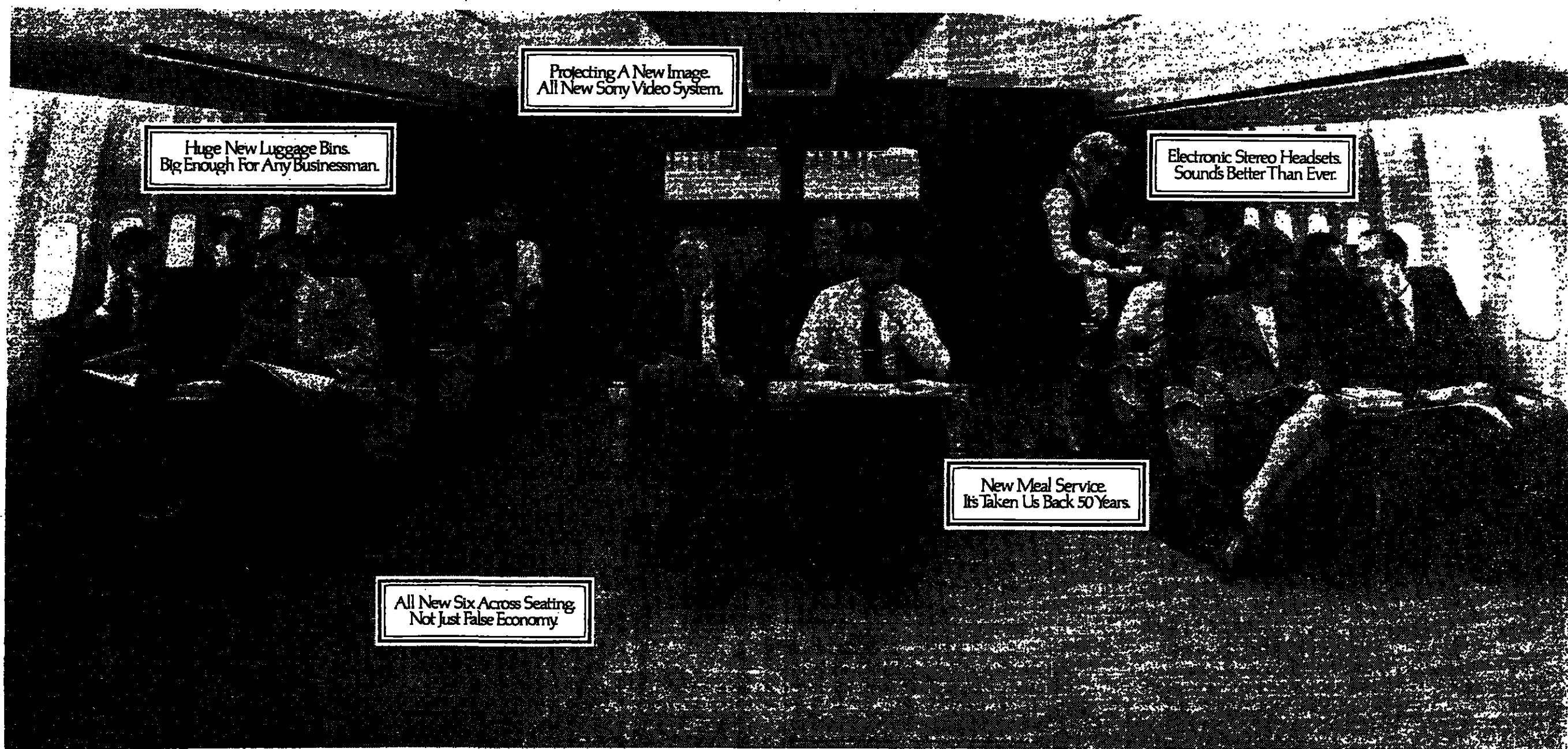
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FINANCE AND INDUSTRY

Executive Editor Kenneth Fleet

Takeover tips from the Brooke Bond defeat

Brooke Bond's defences were swiftly and decisively broken yesterday when Rowe & Pitman, using its particular skills on Unilever's behalf, went into the market and emerged with 30 per cent of Brooke Bond's equity, bought at a cost of £165m. It was the biggest market operation of its kind. At the end of the day, which also saw Unilever raise its formal offer from 114p to 125p, Unilever held 57.1 per cent of Brooke Bond; the seige, which had begun on September 3 after Tate & Lyle had made an initial assault as long as July 23, was over, except for an exchange of warring words with Brooke Bond's chairman, Sir John Cuckney.

The fall of Brooke Bond is another tactical triumph for Morgan Grenfell, the sweeter in that lards, who had long been Unilever's merchant bankers, is acting for Brooke Bond. True, had Goliath not beaten David on this occasion, the chairman of Unilever might have done more than call a spade a shovel in the way of Lancastrians, he would probably have used it to beat his new merchant bankers about the head. Unilever's acquisition of Brooke Bond is, however, more than a simple case study in relative size and weaponry, and as such it deserves to be examined by other major companies and their corporate advisers.

It would be ridiculous to suggest that at the first approach by a big company, a smaller company should immediately capitulate. The first bid price, almost by definition, will be gained from a firm negotiating stance. But there are points to be lost from a protracted defence, which may have more to do with the *ancure* of the defending board than rational calculations of the maximum benefits that might be won as for directors, senior management, employees and shareholders alike. Defence at any cost is also likely to involve tactical mistakes.

Brooke Bond's defence, the end, was notably strident, and unlikely to prevail against a determined giant like Unilever. The major miscalculations were two. In the first place, Brooke Bond banked on intervention by an American bidder, ignoring the fact that US companies do not like contested bids, and would be

disinclined to confront Unilever, whose size and standing in US is respected.

Secondly, Brooke Bond and its advisers clung to the old-fashioned belief that the word is more powerful than the cheque book. The judgment of terms is now with hard-nosed fund managers, for whom performance, their own and that of the company bid for, is critical. A management with an indifferent record will not normally be given a second chance.

In the early stages of a contested takeover, the bidder is prepared to pay a good deal for the endorsement of the defending board. But beyond a certain stage, the possible premium will be pared, the terms and conditions for senior managers will be forthcoming, and shareholders will have to wait longer for their money.

The 125p offer, with its loan note alternative, is technically Unilever's final offer under the Takeover Code. It expires on October 26. The bid values Brooke Bond at £389m, a nine per cent increase over the first Unilever offer and a third more than the Tate & Lyle bid which signalled the start of hostilities.

Brooke Bond shareholders are undeniably winners. Just three months ago their shares were worth less than 70p and the 125p offer gives them an exit price-earnings ratio of 12 times 1984 forecast earnings, and 10 times 1985 forecast earnings. Such a price poses the question of what Unilever will do with the assets. Mallinson-Benny, arguably the beginning of Brooke Bond's downfall, and Baxters, the butchers, might be worth £30m.

The full benefits to Unilever will be evident in the longer term. Brooke Bond's branded groceries urgently need development. With Brooke Bond's business Unilever controls around 15 per cent of the world packet tea market.

For the eclipsed company, Tate & Lyle, whose offer is officially withdrawn today, the outlook is more problematical. It is effectively thrown back on north American acquisitions to implement a growth policy. Brooke Bond has lost its struggle to stay an independent household name. Tate & Lyle has no wish to suffer the same fate.

£100m incentive for City self-help

It was inevitable that there would be loose ends after the all-night negotiating session to rescue Johnson Matthey Bankers. But the more that emerges, the stranger the whole story becomes. To start with, the need for further indemnities from more or less interested City bankers - first for the putative takeover of JMB by the Bank of Nova Scotia and now for the Bank of England - confirms that the deterioration in JMB's balance sheet, which took so long for the Bank of England and auditors Arthur Young to unravel, is still indeterminate over a wide range.

Not only, it appears, could the £120m of original capital and the £50m extracted from the Johnson Matthey parent group be lost. A further £100m could be needed.

The Bank of England's Acaas-style technique of negotiating with each separate group in different rooms has left confusion about who agreed to what.

Both the Accepting Houses, as we revealed yesterday, and more vehemently, the clearing banks are becoming disgruntled. As they talk among each other in a less intense atmosphere, they are wondering what they have let themselves in for. They are concluding, with some logic, that they have let themselves in for a rotten deal: commitments to JMB and the Bank of England if things go badly, but no benefits if JMB's loan portfolio works out better than expected.

The Bank of England, conversely, could lose only £10m under the indemnity scheme, but could net 100 per cent of a substantial profit on its £1 investment if the later, has her examinations of JMB's business turn out to have been excessively cautious.

The lesson being meted out by the Bank is, however, an important one that should be rammed home for the future. The Bank agreed to a state takeover of JMB only after the Nova Scotia deal broke down and it had failed to badger the banks into an alternative private sector solution.

We can never be sure whether or not the private sector would have cooked up a solution if the Bank had refused outright to do the decent thing. In principle, there is every reason why the banking industry should sort out its own problems like the main building societies and life assurance companies have done in the past.

Despite its vehement denials, the Bank must now realize that it has given the impression that it stands behind internationally important London markets, a formidable open-ended commitment in the City's brave new world. If it can make the indemnities stick, it will show the banks they cannot opt out of losses, although they may opt out of the potential profits from private sector rescue.

US approves Bill to protect computer chips from piracy

From Bailey Morris, Washington

The House of Representatives has approved legislation designed to protect for the first time computer companies from domestic and international "pirates" who steal costly computer chip designs to make counterfeit products.

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Worry on trade curbs

Congressional officials have completed lengthy negotiations on a compromise trade Bill. It contains wine and footwear provisions of concern to Europeans but avoids clearly protectionist measures which had threatened to ignite a new trade war.

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Telecom stock cuts hit suppliers

By Jeremy Warner

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Sir George aiming for improved efficiency

order rescheduling among suppliers. He also said there were special factors involved in the telecom stock reductions, including the fact that certain products were becoming obsolete and that BT now faces stiff competition because of liberalization

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Hongkong Land to expand in China

By Jonathan Clare

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Mr Davies said that the Chinese were about to complete the first office block in Beijing which would offer western companies a total of 600,000 sq ft of space. The rent will be around HK\$40 (£4.10) per sq ft a month, about double that of similar buildings in Hongkong, thus stimulating the interest of Hongkong property developers.

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Head office moves to waterfront

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Pressure grows to cancel £20bn Norwegian gas deal

By David Young, Energy Correspondent

The controversial deal under which British Gas plans to buy £20 billion worth of natural gas from the Norwegian sector of the North Sea is being increasingly questioned by oil industry analysts. Its cancellation could lead to up to 600 redundancies on Teesside, where unemployment is already running at 25 per cent.

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Allick Buchanan-Smith, managing director of British Gas

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US strength hits gold

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STOCK EXCHANGES

FT-SE 100 Index: 1136.5 down 0.1 (high: 1138.9; low: 1135.6)
FT Index: 865.8 up 0.6
FT Cites: 80.70 down 0.06
FT All Share: 534.95 down 0.49
Bargains: 18,884
Datastream USM Leaders Index: 103.39 up 0.84
New York Dow Jones Industrial Average (latest): 1,167.28 down 7.84
Tokyo: Nikkei Dow Jones Index Closed
Hongkong: Hang Seng Index 983.19 up 0.75
Amsterdam: 177.6 up 0.6
Sydney: AO Index 742.3 down 0.3
Frankfurt: Commerzbank Index 1,066.5 down 2.5
Brussels: General Index 161.98 down 0.15
Paris: CAC Index 182.0 up 0.3

CURRENCIES

LONDON CLOSE

Sterling index 76.3 unchanged (range 76.3-76.1)
\$1,230.00 up 10pts
DM 3.8000 up 0.50
FF 11.6700 up 0.0475
Yen 304.75 up 0.50
Dollar index 142.9 up 0.5
DM 3.0970 up 0.0015

NEW YORK LATEST

Sterling \$1.2335
Dollar DM 3.0425
ECU £0.580423
SDR £0.58944

INTEREST RATES

Domestic rates:
Bank base rates 10%
Finance houses base rate 11
Discount market loans week fixed 10% - 10%
3 month interbank 10% - 10%
Euro-currency rates:
3 month dollar 11% - 11%
3 month DM 5% - 5%
3 month FF 11% - 11%
US rates:
Bank prime rate 12.75 - 12.50
Fed funds 9%
Treasury long bond 102% - 102%
ECGD Fixed Rate Starting Export Finance Scheme IV Average reference rate for interest period September 5 to October 2, 1984, inclusive: 10.904 per cent.

GOLD

London fixed (per ounce):
an \$337.75 pm \$337.75
close \$337.25 - \$338.00 (£275.50 - 276.00)
New York (latest): \$338.70
Kruggerand (per coin):
\$348.00 - \$448.00 (£284.00 - 285.00)
Sovereigns (new):
\$80.00 - \$1.00 (£65.50 - 66.25)
*Excludes VAT

Tarmac kills bid talk by selling Blockleys stake

Tarmac is placing with institutional investors its entire 17.45 per cent share stake in Blockleys, the Telford brick maker. The placing puts an end to persistent suggestions that the shareholding would be used as a platform for a full bid.

At the same time, Blockleys is raising £1m after expenses by placing a further 215,000 shares at 50p each to help with the £5.6m cost of a new simulated handmade brick works it is building at Telford. The rest of the money for the project is being borrowed from Lloyds Bank and Investors in Industry. Shareholders will be given the opportunity to participate in the share placing. They will be entitled to subscribe for the same number of shares they would have had in the issue had been by way of a one-for-seven rights issue.

MR RASHID ABDULLAH and Mr Osman Abdullah have turned Evered Holdings round from heavy losses to substantial profits in less than four years. Yesterday, the engineering group turned in a half-time profit of £1.1m against £352,000 and is paying its first interim dividend of 0.7p for five years. Turnover increased from £5.6m to £23.

Tempus, page 23

TIME PRODUCTS, the watch and clock distributor, announced half-year profits up from £31,000 to £75,000 on sales £2.3m lower at £19.7m. Interim dividend: 0.25p (nil). Earnings per share: 0.15p (0.06p). Tempus, page 23

HIGGS AND HILL, the construction and property

Pressure grows to cancel £20bn Norwegian gas deal

The controversial deal under which British Gas plans to buy £20 billion worth of natural gas from the Norwegian sector of the North Sea is being increasingly questioned by oil industry analysts. Its cancellation could lead to up to 600 redundancies on Teesside, where unemployment is already running at 25 per cent.

Meetings between Mr Allick Buchanan-Smith, Energy minister, and his Norwegian opposite number, Mr Kaare Kristiansen, have failed to resolve whether liquids in the Norwegian Sleipner field should be brought to Britain by a Norwegian or a British pipeline.

Treasury opposition to the deal is still strong because of the effect it would have on the balance of payments from 1992 onwards when deliveries start.

Oil industry analysts also point out that the softening of natural gas prices and oil industry predictions revising upwards the amount of gas available in the 1990s from the

NOTICE OF REDEMPTION

To the Holders of

HILL SAMUEL GROUP PLC

(formerly Hill Samuel Group Limited)

8 1/2% Bonds due 1986, Due November 15, 1986

NOTICE IS HEREBY GIVEN that, pursuant to the provisions of the Indenture dated as of November 15, 1971 providing for the above Bonds \$640,000 principal amount of said Bonds have been selected for redemption on November 15, 1984, through operation of the mandatory Sinking Fund at the redemption price of 100% of the principal amount thereof, together with accrued interest thereon to said date, as follows:

OUTSTANDING BONDS OF \$1,000 EACH BEARING THE DISTINCTIVE NUMBERS ENDING IN ANY OF THE FOLLOWING TWO DIGITS:

20 26 27 28 37 41 45 50 64 67 68

ALSO OUTSTANDING BONDS BEARING THE FOLLOWING NUMBERS:

387 1057 1557 4057 8457 10857 13057 13157 13757

On November 15, 1984, the Bonds designated above will be due and payable in such coin or currency of the United States of America as at the time of payment shall be legal tender for the payment of public and private debts. Said Bonds will be paid, upon presentation and surrender thereof with all coupons appertaining thereto maturing after the redemption date, at the option of the holder either (a) at the corporate trust office of Morgan Guaranty Trust Company of New York, 15th Floor, 30 West Broadway, New York, N.Y. 10015, or (b) at the main offices of any of the following: Morgan Guaranty Trust Company of New York in Brussels, Frankfurt am Main, Paris and Zurich; Hill Samuel & Co. Limited in London; Credito Romagnolo S.p.A. in Milan and Rome; Algemeene Bank Nederland N.V. in Amsterdam; and Kredietbank S.A. Luxembourg in Luxembourg. Payments at the offices referred to in (b) above will be made by check drawn on a bank in New York City or by transfer to a dollar account maintained by the payee with a bank in New York City. Such payment made by transfer to an account maintained with a bank in the United States by the payee may be subject to reporting to the United States Internal Revenue Service (IRS) and to backup withholding of 20% of the gross proceeds if payee not recognized as exempt recipient fail to provide the paying agent with an executed IRS Form W-9 in the case of non-U.S. persons or an executed IRS Form W-9 in the case of U.S. persons.

Coupons due November 15, 1984 should be detached and collected in the usual manner.

On and after November 15, 1984 interest shall cease to accrue on the Bonds herein designated for redemption.

HILL SAMUEL GROUP PLC
By: Morgan Guaranty Trust Company
OF NEW YORK, Trustee

Dated: October 11, 1984

NOTICE

The following Bonds previously called for redemption have not as yet been presented for payment:

743 1614 3610 7181 7191 7210 8725 12842 13010
1091 3033 7175 7183 7236 7214 12829 12878 13014

STOCK MARKET REPORT

Australia	1 4795-1 4820
Bahrein	1 4585-1 4610
Finland	7 8211-7 8216
France	8 8355-8 8360
Germany	8 8355-8 8360
Greece	0 366-0 366
Italy	2 9740-2 9750
Japan	2 9740-2 9750
Malaysia	2 8303-2 8376
New Zealand	2 8303-2 8376
Saudi Arabia	2 1297-2 1302
Singapore	10 7575-10 7440
South Africa	2 1297-2 1302

Rates Supplied by Barclays Bank
 M.O.F.E. and Exter.

DOLLAR SPOT RATES

England	1 0000-1 0000
France	1 6666-1 6666
Germany	1 6666-1 6666
Australia	0 8110-0 8120
Canada	0 8110-0 8120
Sweden	8 7100-8 7100
Switzerland	8 7100-8 7100
Denmark	11 1200-11 2000
Belgium	11 1200-11 2000
Spain	16 6666-16 6666
Netherlands	2 0000-2 0000
Italy	2 0000-2 0000
Japan	80 0000-80 0000
India	61 91-61 91
Israel	61 91-61 91
Portugal	200 0000-200 0000
Hong Kong	7 8200-7 8200
China	7 8200-7 8200
Spain	172 90-172 90
Algeria	21 7521-21 75

EURO-DOLLAR DEPOSITS

3% cash, 11 1/2% seven days, 10%-10 1/2%
 one month, 10 1/2%-10 3/4% three months, 11 1/2%
 11 1/2% six months, 11 1/2% 1 1/2%

Oils were dull but once again Atlantic Resources had an active session. The shares raced ahead 14p to 124p on continuing talk that the company has at last made the find which has been so often rumored.

Hawker Siddeley continued to progress. The shares this week's figures up 4p to 451p, but De La Rue lost 15p to 705p after their recent run-up.

The ending of the protracted battle between Brooke Bond left speculators scurrying for the next food takeover victim. Rowntree Macintosh, accompanied by vague talk of a

American lagers could be the next wave in Britain's beer revolution, allied to the 1p bid at 157p, is preparing local Schlitz-US lager, offer Budweiser launch this year by Grand Metropolitan. Both groups already have Continental and Australian lagers for sale.

14.1 p. The company is heading for a "substantial" profits increase this year. Ryan International edged forward to 20p following a major shareholding changing hands.

Chubb, the security group still in the white with an unwanted but likely to be successful bid from Rascal Electronics closed 1p to 276p.

Equity turnover on Wednesday was valued at £259.512m from 16,609 deals. Gilt bids gains were 3,104. Total number of UK and Irish stocks traded was 141.4 million.

RECENT ISSUES		Closing Price
Addison Company 25 1/2 (116a)	114	114
Admiral 25 1/2 (105a)	105	105
Applied Holographics 35 1/2 (180a)	180	180
Berkshire Group 25 1/2 (150a)	150	150
Bethlehem Steel 25 1/2 (100a)	100	100
Britannia Securities 10 1/2 (62.5a)	62.5	62.5
Brookline 25 1/2 (165a)	165	165
Buck Road 10 1/2 (80a)	80	80
Chemical Bank 25 1/2 (10a)	10	10
Chrysler 25 1/2 (100a)	100	100
Comp Fin Serv 25 1/2 (85a)	85	85
Computer Hldg 25 1/2 (7a)	7	7
Continental 25 1/2 (100a)	100	100
Entertainment Prod 50 1/2 (150a)	150	150
Eastern Ind 25 1/2 (75a)	75	75
Eastman 25 1/2 (100a)	100	100
General Bank 25 1/2 (100a)	100	100
Glaxo 25 1/2 (100a)	100	100
Gold Corp 25 1/2 (47a)	47	47
Hampton 25 1/2 (100a)	100	100
Harvard 25 1/2 (165)	165	165
Health & Care Prod 25 1/2 (100a)	100	100
Pharmacia 25 1/2 (100a)	100	100
Polaroid 25 1/2 (100a)	100	100
Paul Mitchell L'wear 25 1/2 (100a)	100	100
Petroleum 25 1/2 (100a)	100	100
Pharmaceutical 25 1/2 (100a)	100	100
Procter & Gamble 25 1/2 (100a)	100	100
Travel Promotions 10 1/2 (75a)	75	75

Issue price in parentheses = United States Securities, Inc.

Price	Chg	Gross			1984			Price	Chg	Gross		
		price	%	P/E	High	Low	High			Low	price	%
712	..	11.1	55	..	285	940	Bankers	252	..	120	43	
721	..	19.2	47	..	114	128	Bank & Mgmt	117	..	8.5	8.7	
722	..	19.2	47	..	114	128	Bank & Mgmt	117	..	8.5	8.7	
723	..	4.3	8.9	..	189	128	Bank & Mgmt	117	..	8.5	8.7	
724	..	4.3	8.9	..	189	128	Bank & Mgmt	117	..	8.5	8.7	
725	..	14.0	23	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
726	..	14.0	23	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
727	..	8.1	27	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
728	..	4.3	8.9	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
729	..	5.0	12	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
730	..	5.0	12	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
731	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
732	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
733	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
734	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
735	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
736	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
737	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
738	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
739	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
740	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
741	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
742	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
743	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
744	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
745	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
746	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
747	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
748	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
749	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
750	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
751	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
752	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
753	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5	8.7	
754	..	10.2	5.5	..	226	128	Bank & Mgmt	117	..	8.5		

[illegible]

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[illegible]

TEMPUS

Higgs and Hill, smiling through

The British construction industry has been having a tough time recently. Work has been scarce and margins have remained perilously thin. Despite these difficulties, Higgs and Hill has managed to pull through almost unscathed and, by the company's conservative standards, yesterday's interim statement was quite positive.

The company has secured sufficient work for this year and has a much improved order book for next. Margins are still under pressure but Higgs and Hill has not made the mistake of chasing turnover at the expense of profit.

This policy contributed to the increase in pretax profits in the first half from £2.8m to £3.2m. The performance was also helped by solid results from the house building company. The decision to move into this area is now paying dividends.

Higgs and Hill is not a volume housebuilder. Its average price is about £60,000, which reduces its exposure to the problems in the sector. Its efforts are also concentrated in the South of England which has proved to be recession-resistant.

With the property division also showing signs of life, the prospects for the group remain encouraging. Profits of more than £7m are in sight in the full year and with the share price unchanged yesterday at 273p, the rating is, if anything, on the low side. A strong balance sheet linked with both profits and dividends growth make Higgs and Hill a firm hold and might also attract buyers who prepared to risk the problems of the sector.

Evered Holdings
Mr Raschid Abdullah, who claims indirect descent from the prophet Muhammad, has fulfilled predictions that he and Mr Osman Abdullah would succeed in turning Evered from a sleepy West Midlands metal basher into a rapidly-expanding engineering conglomerate.

When the Abdullahs moved into Evered three-and-a-half years ago, it was heavily in the red. Yesterday it turned in trebled half-time profits of £1.1m and is paying the first real dividend for five years. Growth should continue just

as fast in the second half and by the middle of next year Evered expects to have realized well over £2m from what are delicately called the "surplus assets" of Brockhouse. Brockhouse was acquired last April in competition against Mr Swraj Paul's Caparo Industries.

Seven of the Brockhouse businesses have been closed or sold, raising £750,000 while decentralization has cut head office costs by about £1m to £700,000. Brockhouse is now profitable for the first time in three years.

The Abdullahs also have high hopes of Hawkins and Tipson, the ropemaker acquired a year ago, particularly for its high technology Kevlar-based ropes which have a lot of North Sea exploration potential.

Where next? Evered did look at Francis Industries which ultimately fell to Suter. Less than 50 per cent of sales are now generated in the West Midlands and the next acquisition is likely to be more of a precious engineer than an old-fashioned heavy metal basher.

Time Products
The patient is up walking about, but convalescence will take time. That was yesterday's message for shareholders in Time Products, the watch and clock distributor.

In the first half year, Hongkong trading profits halved to little over £1m, and finance costs wiped out all but £197,000 of that. Conversely, trading losses in Britain were halved to £233,000 and financial income reduced that to £122,000. The result is a net profit of £75,000, compared with a severely depressed £31,000 at this time last year and £2.6m for the year as a whole.

As ever, this year's outcome is heavily dependent on Christmas trade, which accounts for a third of turnover. Meanwhile, a token 0.25p interim dividend is being paid, with the possibility of a slightly more substantial final. Next month, the board is being bolstered with two strong non-executives, including Mr Richard Lagdon as chairman. The shares at 27p may just be at floor level.

Evered Holdings plc
INTERIM REPORT
Half Year to 30th June 1984
The unaudited results of the Evered Group, prepared under the historical cost convention, for the first six months of the financial year ending 31st December 1984, together with comparative figures are summarised below:

	1984 Half Year £'000	1983 Half Year £'000	1983 Full Year £'000
Sales	23,008	5,597	12,837
Operating profit	1,544	407	810
Interest payable (net)	454	55	201
Profit before taxation	1,090	352	609
Taxation	281	15	25
Profit before extraordinary items	809	337	584
Extraordinary items	—	—	53
Profit for the period	809	337	531
Preference Dividend	2	—	14
Ordinary Dividend	171	—	44
Retained profit for the period	636	337	473
Earnings per ordinary share	5.8p	3.9p	6.5p

* PRE-TAX PROFIT TREBLED
* EARNINGS PER SHARE UP 49%
* INTERIM DIVIDEND OF 0.7p PER SHARE — FIRST SINCE 1979
* BOARD LOOK TO THE FUTURE WITH CONFIDENCE

Yorke House,
38/42, Chertsey Street,
Guildford, Surrey, GU1 4HD.
Raschid M. Abdullah
Chairman
10th October 1984

COMMODITIES

LONDON COMMODITY PRICES
Rubbish, in £'s per tonne, spot, gross, regular in US \$ per metric ton.

Wheat	237.50-237.75
Barley	237.50-237.75
Oats	237.50-237.75
Rye	237.50-237.75
Maize	237.50-237.75
Soyabean	237.50-237.75
Groundnut	237.50-237.75
Sunflower	237.50-237.75
Canola	237.50-237.75
Mustard	237.50-237.75
Flax	237.50-237.75
Cotton	237.50-237.75
Wool	237.50-237.75
Alumina	237.50-237.75
Aluminium	237.50-237.75
Copper	237.50-237.75
Lead	237.50-237.75
Zinc	237.50-237.75
Nickel	237.50-237.75
Platinum	237.50-237.75
Palladium	237.50-237.75
Rhodium	237.50-237.75
Gold	237.50-237.75

LONDON METAL EXCHANGE
Official turnover figures.
Prices in pounds per tonne, spot, unless otherwise stated.

Aluminium	1,045.00-1,045.50
Copper	1,045.00-1,045.50
Lead	1,045.00-1,045.50
Nickel	1,045.00-1,045.50
Platinum	1,045.00-1,045.50
Palladium	1,045.00-1,045.50
Rhodium	1,045.00-1,045.50
Gold	1,045.00-1,045.50
Silver	1,045.00-1,045.50
Iron	1,045.00-1,045.50
Steel	1,045.00-1,045.50
Coal	1,045.00-1,045.50
Oil	1,045.00-1,045.50
Gas	1,045.00-1,045.50
Electricity	1,045.00-1,045.50
Water	1,045.00-1,045.50
Waste	1,045.00-1,045.50
Recycling	1,045.00-1,045.50
Energy	1,045.00-1,045.50
Environment	1,045.00-1,045.50
Health	1,045.00-1,045.50
Education	1,045.00-1,045.50
Transport	1,045.00-1,045.50
Telecommunications	1,045.00-1,045.50
Media	1,045.00-1,045.50
Food	1,045.00-1,045.50
Textiles	1,045.00-1,045.50
Chemicals	1,045.00-1,045.50
Pharmaceuticals	1,045.00-1,045.50
Biotechnology	1,045.00-1,045.50
Space	1,045.00-1,045.50
Defense	1,045.00-1,045.50
Security	1,045.00-1,045.50
Law	1,045.00-1,045.50
Arts	1,045.00-1,045.50
Religion	1,045.00-1,045.50
Politics	1,045.00-1,045.50
History	1,045.00-1,045.50
Science	1,045.00-1,045.50
Technology	1,045.00-1,045.50
Industry	1,045.00-1,045.50
Commerce	1,045.00-1,045.50
Finance	1,045.00-1,045.50
Real Estate	1,045.00-1,045.50
Insurance	1,045.00-1,045.50
Banking	1,045.00-1,045.50
Investment	1,045.00-1,045.50
Management	1,045.00-1,045.50
Consulting	1,045.00-1,045.50
Advertising	1,045.00-1,045.50
Marketing	1,045.00-1,045.50
Public Relations	1,045.00-1,045.50
Media Relations	1,045.00-1,045.50
Government Relations	1,045.00-1,045.50
Community Relations	1,045.00-1,045.50
Environmental Relations	1,045.00-1,045.50
Health Relations	1,045.00-1,045.50
Education Relations	1,045.00-1,045.50
Transport Relations	1,045.00-1,045.50
Telecommunications Relations	1,045.00-1,045.50
Media Relations	1,045.00-1,045.50
Food Relations	1,045.00-1,045.50
Textiles Relations	1,045.00-1,045.50
Chemicals Relations	1,045.00-1,045.50
Pharmaceuticals Relations	1,045.00-1,045.50
Biotechnology Relations	1,045.00-1,045.50
Space Relations	1,045.00-1,045.50
Defense Relations	1,045.00-1,045.50
Security Relations	1,045.00-1,045.50
Law Relations	1,045.00-1,045.50
Arts Relations	1,045.00-1,045.50
Religion Relations	1,045.00-1,045.50
Politics Relations	1,045.00-1,045.50
History Relations	1,045.00-1,045.50
Science Relations	1,045.00-1,045.50
Technology Relations	1,045.00-1,045.50
Industry Relations	1,045.00-1,045.50
Commerce Relations	1,045.00-1,045.50
Finance Relations	1,045.00-1,045.50
Real Estate Relations	1,045.00-1,045.50
Insurance Relations	1,045.00-1,045.50
Banking Relations	1,045.00-1,045.50
Investment Relations	1,045.00-1,045.50
Management Relations	1,045.00-1,045.50
Consulting Relations	1,045.00-1,045.50
Advertising Relations	1,045.00-1,045.50
Marketing Relations	1,045.00-1,045.50
Public Relations	1,045.00-1,045.50
Media Relations	1,045.00-1,045.50
Food Relations	1,045.00-1,045.50
Textiles Relations	1,045.00-1,045.50
Chemicals Relations	1,045.00-1,045.50
Pharmaceuticals Relations	1,045.00-1,045.50
Biotechnology Relations	1,045.00-1,045.50
Space Relations	1,045.00-1,045.50
Defense Relations	1,045.00-1,045.50
Security Relations	1,045.00-1,045.50
Law Relations	1,045.00-1,045.50
Arts Relations	1,045.00-1,045.50
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TENNIS



Miss Croft and Miss Brown: Wightman Cup players

Britain will be served by the teenage set

By Rex Bellamy, Tennis Correspondent

Two teenagers are in Britain's team to play the United States in the annual Wightman Cup, now sponsored by Nabisco, at the Albert Hall from November 1 to 3. They are Amanda Croft, aged 19, and Annabel Brown, aged 18. Miss Brown played for Britain last July in the world team championship for the Federation Cup and Miss Croft deputized for Miss Hobbs, who was ill, in one of last year's Wightman Cup doubles.

Jo Durie and Anne Hobbs will represent the main thrust of Britain's challenge, each playing singles. They also form Britain's strongest doubles team. One of the teenagers will probably play the third singles and at least one (most likely Miss Brown) will also play the second string's doubles possibly with Virginia Wade, the captain. Sue Mappin, the team manager, said yesterday: "It has been a pleasant change to have a wide choice for selection with several girls vying for positions".

Sue Baker, who has played seven Wightman Cup doubles with Miss Wade, has lost her

WIGHTMAN CUP TEAM: A. Brown, A. Croft, J. Durie, A. Hobbs and V. Wade.

BADMINTON

Miss Troke has her best chance to nail Miss Lie

By Richard Eaton

The 1984 Masters, which begins today with a new sponsor, British Airways, and a new venue, the Mountbatten Centre in Portsmouth, always contains a nuance of novelty. Five years ago at the Albert Hall it was the grand new event that ushered in open badminton—the first professional tournament of a circuit that has since developed encouragingly into a world-wide international Grand Prix.

Four years ago a London University student named Martin Dew was summoned from his books as last-minute substitute, and a story stranger than fiction became men's doubles champion with Mike Tredgett before going on to form a world-class partnership for England.

Last year Helen Troke became England's first singles finalist and this year the 20-year-old European and Commonwealth champion from Southampton hopes for another first—a victory over Ivana Ljubicic, the Indonesian, who has been steadily developing a reputation as Miss Troke's bogey player.

Last month Miss Lie, pert and persistent, denied Miss Troke the place in the World Cup semifinals she had been seen to reach. That, though, was in Miss Lie's home city of Järnkorta, where degrees and decidedly create cauldrons of heat and noise.

Now just a few miles down the road from her own home city, England's No 1 will more than welcome the return of a player who has been so successful in her own country.

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Francombe's fall puts him out for a week

John Francombe was knocked out in fall at Cheltenham yesterday and has been automatically barred from riding for the next seven days. Don Giovanni, 7-4 on to complete a treble and give Francombe his first second winner of the season, fell at the second fence in the Nailsdown Handicap Chase.

Francombe lay unconscious while the field covered nearly a circuit of the course. He was able to walk to the ambulance, but later he did not remember a thing about it. I just fell stiff now," Francombe's misfortune enabled John Burke, on Cheltenham, to enjoy a winning ride on his first day back after a five-week absence following a broken collarbone at Southwell.

Burke, riding his first winner of the season, produced the 12-1 shot with perfect timing coming to the last to beat Dennis Auburn by four lengths. He told the winning owner-trainer, Bill Taylor, a Worcester City merchant, that he was sitting on — quite a tribute from a jockey who has won both the Cheltenham Gold Cup and the Grand National.

Burke had expected Glembling Prince to give him a winning return in the Churchdown Handicap Chase but the 11-4 favourite, who has a history of back problems, was off-travelling and jumping badly in the race. The race went to the top weight, Half Free, who came from well off the pace in a very fast race to peg back Foggy Buggy on the flat.

John Jenkins has proved a highly profitable trainer to follow in the opening months of the National Hunt season and at Cheltenham today Kyote can keep his supporters in a happy frame of mind by winning the Studd Challenge Cup.

Three victories at Newton Abbot already this season have pointed to the overall well-being of this six-year-old, particularly his latest effort, which indicated that he has improved since the spring.

He has a difficult task today against the likes of Iden Green, Western Ruler, Lucifer and Good, but the way that he gave North Yard, Tudor Rose, Spencer Lane and The Guinea Man more than a stone and a thrashing in the West Country last month suggested that he could easily be equal to it, especially as his rivals may not yet be cherry-ripe.

Iden Green, who won his last five races last season, has done plenty of ground work in readiness for his first race of the autumn, but I doubt his ability to concede 11lb to his rivals.

This occasion I regard as Good, from Neville Crump's famous Middleham yard, as the greater danger, especially as he should be in sharper form for his recent race at Carlisle.

No matter how far Good fares, Captain Crump's journey from North Yorkshire to Gloucestershire should not be in vain as he appears to have an excellent chance of winning the Studd Challenge Cup.

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Progressive Kyoto to make most of fitness advantage

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Carson given rough ride by punters

By John Barker

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By John Barker

YORK

GOING: good to soft

Draw: low numbers best

Tote Double: 3.5, 4.5, 2.30, 3.35, 4.35

2.15 HONG KONG STAKES (2-y-o; fillies: £2,850; 6f) (9 runners)

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2 DAFINIA (M) (Age 2) M. S. 9-1 W. R. Swinburn 7
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9 DAFINIA (M) (Age 2) M. S. 9-1 W. R. Swinburn 7

8-11 DAFINIA, 5-2 VETUS, 6-1 PLYMOUTH, 10-11 DAFINIA, 12-13 DAFINIA, 14-15 DAFINIA, 16-17 DAFINIA, 18-19 DAFINIA, 20-21 DAFINIA, 22-23 DAFINIA, 24-25 DAFINIA, 26-27 DAFINIA, 28-29 DAFINIA, 30-31 DAFINIA, 32-33 DAFINIA, 34-35 DAFINIA, 36-37 DAFINIA, 38-39 DAFINIA, 40-41 DAFINIA, 42-43 DAFINIA, 44-45 DAFINIA, 46-47 DAFINIA, 48-49 DAFINIA, 50-51 DAFINIA, 52-53 DAFINIA, 54-55 DAFINIA, 56-57 DAFINIA, 58-59 DAFINIA, 60-61 DAFINIA, 62-63 DAFINIA, 64-65 DAFINIA, 66-67 DAFINIA, 68-69 DAFINIA, 70-71 DAFINIA, 72-73 DAFINIA, 74-75 DAFINIA, 76-77 DAFINIA, 78-79 DAFINIA, 80-81 DAFINIA, 82-83 DAFINIA, 84-85 DAFINIA, 86-87 DAFINIA, 88-89 DAFINIA, 90-91 DAFINIA, 92-93 DAFINIA, 94-95 DAFINIA, 96-97 DAFINIA, 98-99 DAFINIA, 100-101 DAFINIA, 102-103 DAFINIA, 104-105 DAFINIA, 106-107 DAFINIA, 108-109 DAFINIA, 110-111 DAFINIA, 112-113 DAFINIA, 114-115 DAFINIA, 116-117 DAFINIA, 118-119 DAFINIA, 120-121 DAFINIA, 122-123 DAFINIA, 124-125 DAFINIA, 126-127 DAFINIA, 128-129 DAFINIA, 130-131 DAFINIA, 132-133 DAFINIA, 134-135 DAFINIA, 136-137 DAFINIA, 138-139 DAFINIA, 140-141 DAFINIA, 142-143 DAFINIA, 144-145 DAFINIA, 146-147 DAFINIA, 148-149 DAFINIA, 150-151 DAFINIA, 152-153 DAFINIA, 154-155 DAFINIA, 156-157 DAFINIA, 158-159 DAFINIA, 160-161 DAFINIA, 162-163 DAFINIA, 164-165 DAFINIA, 166-167 DAFINIA, 168-169 DAFINIA, 170-171 DAFINIA, 172-173 DAFINIA, 174-175 DAFINIA, 176-177 DAFINIA, 178-179 DAFINIA, 180-181 DAFINIA, 182-183 DAFINIA, 184-185 DAFINIA, 186-187 DAFINIA, 188-189 DAFINIA, 190-191 DAFINIA, 192-193 DAFINIA, 194-195 DAFINIA, 196-197 DAFINIA, 198-199 DAFINIA, 200-201 DAFINIA, 202-203 DAFINIA, 204-205 DAFINIA, 206-207 DAFINIA, 208-209 DAFINIA, 210-211 DAFINIA, 212-213 DAFINIA, 214-215 DAFINIA, 216-217 DAFINIA, 218-219 DAFINIA, 220-221 DAFINIA, 222-223 DAFINIA, 224-225 DAFINIA, 226-227 DAFINIA, 228-229 DAFINIA, 230-231 DAFINIA, 232-233 DAFINIA, 234-235 DAFINIA, 236-237 DAFINIA, 238-239 DAFINIA, 240-241 DAFINIA, 242-243 DAFINIA, 244-245 DAFINIA, 246-247 DAFINIA, 248-249 DAFINIA, 250-251 DAFINIA, 252-253 DAFINIA, 254-255 DAFINIA, 256-257 DAFINIA, 258-259 DAFINIA, 260-261 DAFINIA, 262-263 DAFINIA, 264-265 DAFINIA, 266-267 DAFINIA, 268-269 DAFINIA, 270-271 DAFINIA, 272-273 DAFINIA, 274-275 DAFINIA, 276-277 DAFINIA, 278-279 DAFINIA, 280-281 DAFINIA, 282-283 DAFINIA, 284-285 DAFINIA, 286-287 DAFINIA, 288-289 DAFINIA, 290-291 DAFINIA, 292-293 DAFINIA, 294-295 DAFINIA, 296-297 DAFINIA, 298-299 DAFINIA, 300-301 DAFINIA, 302-303 DAFINIA, 304-305 DAFINIA, 306-307 DAFINIA, 308-309 DAFINIA, 310-311 DAFINIA, 312-313 DAFINIA, 314-315 DAFINIA, 316-317 DAFINIA, 318-319 DAFINIA, 320-321 DAFINIA, 322-323 DAFINIA, 324-325 DAFINIA, 326-327 DAFINIA, 328-329 DAFINIA, 330-331 DAFINIA, 332-333 DAFINIA, 334-335 DAFINIA, 336-337 DAFINIA, 338-339 DAFINIA, 340-341 DAFINIA, 342-343 DAFINIA, 344-345 DAFINIA, 346-347 DAFINIA, 348-349 DAFINIA, 350-351 DAFINIA, 352-353 DAFINIA, 354-355 DAFINIA, 356-357 DAFINIA, 358-359 DAFINIA, 360-361 DAFINIA, 362-363 DAFINIA, 364-365 DAFINIA, 366-367 DAFINIA, 368-369 DAFINIA, 370-371 DAFINIA, 372-373 DAFINIA, 374-375 DAFINIA, 376-377 DAFINIA, 378-379 DAFINIA, 380-381 DAFINIA, 382-383 DAFINIA, 384-385 DAFINIA, 386-387 DAFINIA, 388-389 DAFINIA, 390-391 DAFINIA, 392-393 DAFINIA, 394-395 DAFINIA, 396-397 DAFINIA, 398-399 DAFINIA, 400-401 DAFINIA, 402-403 DAFINIA, 404-405 DAFINIA, 406-407 DAFINIA, 408-409 DAFINIA, 410-411 DAFINIA, 412-413 DAFINIA, 414-415 DAFINIA, 416-417 DAFINIA, 418-419 DAFINIA, 420-421 DAFINIA, 422-423 DAFINIA, 424-425 DAFINIA, 426-427 DAFINIA, 428-429 DAFINIA, 430-431 DAFINIA, 432-433 DAFINIA, 434-435 DAFINIA, 436-437 DAFINIA, 438-439 DAFINIA, 440-441 DAFINIA, 442-443 DAFINIA, 444-445 DAFINIA, 446-447 DAFINIA, 448-449 DAFINIA, 450-451 DAFINIA, 452-453 DAFINIA, 454-455 DAFINIA, 456-457 DAFINIA, 458-459 DAFINIA, 460-461 DAFINIA, 462-463 DAFINIA, 464-465 DAFINIA, 466-467 DAFINIA, 468-469 DAFINIA, 470-471 DAFINIA, 472-473 DAFINIA, 474-475 DAFINIA, 476-477 DAFINIA, 478-479 DAFINIA, 480-481 DAFINIA, 482-483 DAFINIA, 484-485 DAFINIA, 486-487 DAFINIA, 488-489 DAFINIA, 490-491 DAFINIA, 492-493 DAFINIA, 494-495 DAFINIA, 496-497 DAFINIA, 49

La crème de la crème

Ask Alfred Marks

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WP SEC SOUTH KEN - £8,000 p.a. for the U.K. office of an American owned management consultancy group. There's a great team spirit - plus the opportunity to help run the department.

SEC PA CROYDON - £8,000 p.a. for the sales and marketing Director of a well known finance company. You'll be dealing with advertising agencies, clients and customers. A rewarding position for someone who wants to get on.

ADMIN SEC PADDINGTON - £8,000 p.a. For a large construction company. You'll be in personnel, responsible for looking after visitors and dealing with staff problems. Excellent facilities.

WP SEC KNIGHTSBRIDGE - £8,000 p.a. For the department manager of a business consultancy. You'll need to be a good communicator and able to administer. Benefits include LVs and 23 days holiday.

LEGAL WP ST JAMES SQUARE - £8,500 p.a. Modern open plan offices situated in a very pleasant area. As the firm of solicitors is large, the work is varied. AES preferred, though the company may cross train.

ALFRED MARKS
We have a lot to offer

Graduate Multilingual Executive

Neg Salary + Car

Required for the Chairman's office of a London (Folham) based compact international company with subsidiaries in France, Germany and Switzerland. The company, a leader in its field, is developing rapidly and is part of a well known international group.

The candidate, who will complement an existing team of two, will have language qualifications and will be fluent in French and German and possibly have some knowledge of Spanish or Italian. Must possess good shorthand and typing, have an outgoing personality and be smart in appearance.

The position will suit an ambitious young person 24-28, who is prepared to travel in western Europe, frequently at short notice, and willing to work overseas for periods of up to two weeks at a time. Salary negotiable, BUPA and other benefits, car provided. Send full CV and recent photograph to Charlotte Rufford, PER London West, 319-327 Chiswick High Road, W4 4EH.

PER Professional & Executive Recruitment

EXECUTIVE ASSISTANT

This is a fascinating opportunity to become totally involved in the work of a well known charity. The Director in charge of fund raising needs an assistant who can undertake research, liaise with senior managers, book staff visitors, arrange and attend meetings and cope in his frequent absences. Although you can delegate much of the secretarial workload you should have speeds of 100/80 and experience of working at Director level. Salary £8,000 with good promotion prospects.

If you are aged 25-35, well presented and enjoy the challenge of working with a demanding boss, ring

588 3535
Crone Corkill
Recruitment Consultants

Ask Alfred Marks

PA Shorthand Secretary
Vice President/Export Manager
£8,500 - West London

Senior Secretary with strong administrative background to work for young dynamic company in the sports field. The Vice President and Export Manager travel extensively so you should be able to work to a large extent on your own initiative. Company offers discounts, pension, club membership etc. For further information on this and other highly paid permanent and temporary assignments contact:

Rene Russell, Alfred Marks Recruitment Consultants, Ealing
Tel: 01-579 1483/2953

CONFIDENTIAL ASSISTANT TO THE CHAIRMAN

This is a rewarding position both in job satisfaction and in material terms, working for the Chairman of an International High Technology Public Company. Ideally educated to degree standard and with a good working knowledge of French, candidates must possess secretarial and basic book-keeping skills. However, more important is the ability to organise a small private office allied to the performance of a wide variety of administrative tasks which will include arranging travel and entertainment and dealing with a busy business and social diary.

Location: Surrey/Hampshire border.
Applications enclosing a detailed C.V. to:
BOX 2254 T THE TIMES

HAY-MSL Opportunities with Major Management Consultancy

The HAY Group is the world's largest human resources consultancy with the UK headquarters in Victoria where the following opportunities are based.

AUDIO SECRETARY

to work for two consultants who are involved in the sharp end of business development and are frequently away from base.

This is an interesting opportunity for someone aged 23+, preferably of 'A' level standard to work on their own initiative and provide an internal administrative service. Word processing experience is preferred.

SECRETARY: STRATEGIC MANAGEMENT

working for several consultants involved in highly confidential assignments concerning strategic changes in companies' direction to meet changing environments, social, political and economic.

You should be aged 21-23, well educated with excellent typing speeds and word processing experience and have a preference for a busy office with lots of telephone work.

SECRETARY: TECHNOLOGY UNIT

This is an opportunity for a mature secretary aged 25+ to work for several consultants involved in assignments involving engineering and technology.

The major challenge is keeping tabs on all assignments and speaking to clients about their progress.

You should be educated to at least 'O' level standard ideally with background/interest in engineering or technology.

FOR ALL POSTS we require accurate typing and speeds of 60/70 wpm.

Our vacancies would appeal to those currently earning around £7,000 p.a.

Benefits include LVs and annual bonus and we are across the road from Victoria Bus, Rail and Tube stations.

Please contact Vicky Green, HAY-MSL Management Consultants Group Limited, on 01-730 0833.

SENIOR PA

£8,500 pa

Extensive responsibilities covering the arrangement of overseas itineraries, liaison with Scandinavian clients and organisation of London based meetings, lunches and dinners.

The ideal candidate will be self-motivated and organised, with shorthand and word processing skills.

For further details contact Susan Smith or Mary, 01-580 1898.

MUNRO BENNETT PERSONNEL

PA/JUNIOR ACCOUNT EXEC

£8,500

The small Public Relations company is seeking a PA/Sec with some PR exp to assist two Directors dealing with international high tech clients. In addition to a set role you will have lots of scope for involvement and responsibility for specific areas of work and who will understand the main executive in a small friendly, specialised unit working under the direction of a Board of Faculty.

Good shorthand and typing essential for this busy and interesting post.

Salary within the range £6,712 - £8,446 p.a. (under review).

Apply in writing to:
Personnel Officer, Royal College of Surgeons of England, Lincoln's Inn Fields, London WC2A 3PN.
Closing date: 26th October 1984. Please quote reference 29/84.

SYNERGY
The recruitment consultancy
01-577 8523

PERSONAL ASSISTANT

Responsible Person to job and friendly Clapham based International Interior Design company as P.A. to Managing Director. A book keeping ability plus an interest in design and ability to communicate and type are required. A driver and Italian English would be advantageous. Good salary by negotiation.

Ring Mr Phillips, 01-223 2347/2321

EXECUTIVE SECRETARIES MAYFAIR SUBSTANTIAL SALARIES

This expanding international finance company is looking for self-motivated and conscientious secretaries. They must be keen to assume responsibility, and be prepared to become totally involved in all day-to-day activities in a busy office and to assist the Director fully in organising the office during frequent overseas visits.

Quick and efficient, you must have good all-round secretarial skills including accurate shorthand and typing.

Very attractive salary, according to experience, will be provided.

Replies, which will be forwarded unopened to the client unless addressed to our Security Manager, should be sent to:
PA Advertising, (Ref: R2997/T) Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

Executive Assistant U.S. Multi-national West London

The Senior International Executive of this US multi-national is seeking an Assistant to support him in his international role as Chief Executive in an Executive Office environment. Personal computer knowledge would be a distinct asset, along with a record of reliability and competence.

The successful candidate will be involved in a variety of duties including responsibility for various business and social functions both in the UK and overseas, liaison with management worldwide, and day to day management of the Executive Office during the periods of frequent overseas absence from the Office of the Executive.

The candidate we seek will be socially adept and familiar with the business environment at this level and will possess the degree of sophistication and flexibility normally associated with Executive support. The successful candidate will be highly motivated, a self-starter, be prepared to travel overseas, and have experience in or be adaptable to the use of technology in an Executive Office environment. Personal computer knowledge would be a distinct asset, along with a record of reliability and competence.

Salary will not be a limiting factor.

Please send written applications giving concise but relevant career details in the first instance to:
Miss Helen Stock, Reference: 8416/J5, Austin Knight Selection, 20 Soho Square, London W1A 1DS.

Austin Knight Selection

PA SECRETARY

£7,000 + Bonus

I am a financial consultant, who desperately needs an experienced Shorthand Secretary. The job offers lots of involvement and a legal background would be an advantage, although not essential. If you are interested please phone me:

MALCOLM SHAW on
01-631 1818 or
01-323 1192 (Eve).

PROJECT ASSISTANT/ SECRETARY 30+
TO £8,500

Start at grade with potential salary £8,500. Good benefits scheme. Excellent conditions. Please send CV to: 130 Oxford Street, London W1A 1LH.

Miller/McNish

SPARKLE IN THE CITY for £9,500

Your sparkling personality is your greatest asset. Our client, a Managing Director of a large stockbroking company close to Cannon St, needs a PA who can charm his clients, liaise with his dealers & handle everyone with efficiency & poise. As well as normal secretarial duties you'll set up meetings, arrange complex travel itineraries, deal with a lot of personal work & in general be the M.D.'s 'right arm'. You will need to be numerate and have skills of 100/80. There is an excellent benefit/allowance package and a salary of £9,500. Age 25 - 40.

Tel. 01-606 1611

Senior Secretaries

GERMAN SPEAKERS WHERE ARE YOU?

We are looking for capable German speaking Secretaries of all ages for interesting position both in Germany and London. Good skills essential, 100/50+. Top salaries & benefits for mature and experienced secretaries.

174 New Bond St, W1
International Secretaries
01-491 7100

TRAVEL COORDINATOR SEC/PA

£8,000 Aged 21+

Interesting new position within Int Publishing Co. Arranging all the executive travel and acting as PA for the Group Personnel Director, 90+ sh, 55+ typ.

Please call
ROY STOCKTON
01-734 8486
Stockton Associates
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TOP RATES FOR TOP TEMPS

W.P. Operators up to £5.50 ph

We have bookings for SH/Sec. and for W.P. Operators (Wages L.B.M. Display Writer) Starting Immediately.

Ring Sally Owens on
235 8427
4 Port Street, SW1

K NIGHTSBRIDGE SECRETARIES

TRAINEE Employment Consultant

Starting salary £10,000 p.a. unlimited bonus potential. I need a hard working ambitious person age 23+. The work is demanding but very rewarding both financially and in job satisfaction. If you have a commercial and/or sales background, can converse in person and on the telephone with clients and the general public, want a worthwhile career with job security and excellent promotion prospects ring Carol Culling on 240 5231.

STAFF PLAN LIMITED

NATIONAL Girobank

SENIOR SECRETARY

up to £10,500

Experienced Secretary required for an initial period of up to 12 months working for a busy Director in our City Office. A fast rate telephone manner, the ability to cope with people at all levels, initiative and good organisational skills are essential. Good shorthand, audio and typing speeds are required, wordplex experience essential.

Write with details of educational attainments, work experience and current salary to:

MRS J. MEAD, PERSONNEL OFFICER NATIONAL GIROBANK, 10 MILK ST, LONDON EC2V 8JH.

CITY BANK

£9,250 + MORT

The Admin Director of a City Bank requires a good Shorthand Sec. P.A. to become fully involved with the setting up and running of a new office system and also providing a secretarial backup. Excellent conditions and benefits inc. bonus. For details telephone Angus Watson, 01-266 8524.

CITY

£9,250, AGED 23+

A main Board Director of an International City Company requires a Professional Shorthand P.A. who can deal with people at the highest level, assist the Director in his professional and private life and take full responsibility for his office in his absence. Lots of scope. For further details telephone Alex Forbes on 01-628 8524.

D.T. SELECTION

15 Fish Street Hill, London, E.C.3
Recruitment Consultants

CHARITY CONCERTS 2nd JOBBER

The organisation of concerts here and abroad and liaising with social workers in the field are the two faces of this very unusual chance for an excellent College leaver or 2nd jobber.

A warm family atmosphere in a Kensington location makes for a thoroughly attractive opportunity. Speeds 100/80.

Tel: 629 9686
West End Office

ANGELA MORTIMER

Executive Secretary HOLBORN

Competent, personable secretary required to work for Managing Director and Finance Director of a company in the printing industry. Applicants should be aged between 25 and 35 and have good secretarial skills. The ability to cope in bosses' frequent absences from office essential. Some bookkeeping experience helpful. Salary in region of £9,000 p.a.

Please ring Mary on 01 405 7451 or write with C.V. to: BOX 0143 W THE TIMES.

PA TO THE CHAIRMAN

£11,000 neg

Our client, a prestigious City Merchant Bank seeks a top PA/Secretary to their Chairman. Ideally you should have a banking or financial background. It is essential that you are extremely well presented with a subtle work history. Excellent benefits to be discussed. Age 35-45. 110/60 dict. needed.

01-236 3702 City
01-499 8070 West End
Elizabeth Hunt
RECRUITMENT CONSULTANTS

THEATRICAL AGENT

£7,000

The Director of an established firm of Theatrical Agents requires a well educated Secretary (80/50) and the ability to communicate at all levels - in order to deal with a steady stream of famous personalities. Must have good sense of humour and wish to become fully involved. Aged 22-30.

Please telephone:
01-493 5757
GORDON YATES CONSULTANCY
35 Old Bond Street, W.C.1

SENIOR PA

to £9,000

Capable PA for Covens Garden company less of admin, Audio and WP exp essential. Age 21+. Benefits.

Susan Beck
TEMPORARY & PERMANENT RECRUITMENT
10 BEAUCHAMPEL ST. SW1 0EJ 01-564 6242

HAVE YOU ADAPTABILITY CAPABILITY AND DEPENDABILITY?

Are you worth £9,500+?

A young dynamic M.D. needs a similar type to help him and his office manager set up a new division in a worldwide financial/banking corporation. Tremendous opportunity to stretch your organisational ability and quick thinking brain, speeds of 90/50 are OK, plus willingness to do some audio (you can choose your own W.P.) if you are 24+ and think you fit the bill

Ring Stella on 01-734 5351

Stella Fry Recruitment

AUTHOR

Seeks Super-efficient non smoking P.A., to make life easier for creative matters. A challenging and rewarding job for someone with top skills (110+/60) and some W.P. experience, office in Hampstead, competitive salary + car, possibility of foreign travel.

Apply in writing with full C.V. to:

CHARLOTTE AUSTEN
C/o Ed. Victor Ltd, 162 Wardour Street, London W1V 4AB

PART TIME VACANCIES

PART TIME TELEPHONE OPERATOR/CLERICAL ASSISTANT
Required for large domestic household in London. Good shorthand manner essential. Would suit semi professional person.
Hours 2 p.m. - 7/7.30 p.m.
Week-end

TO APPLY SEND FULL DETAILS OF EXPERIENCE TO:
THE PERSONNEL OFFICE, AMERICAN EMBASSY, 24 Grosvenor Square, London W1A 1AT.

PART-TIME PROOF READER LEGAL DOCUMENTS
Leading City Solicitors require someone with a good standard of education to work part of a team dividing legal documents. Accuracy and concentration essential. Preferred age 20-45, 4 hours per day 1.30-5.30, Monday to Friday Salary £5,400.

Please phone Miss Jane Amos on
01-431 9222

BRIGHT SECRETARY TV COMPANY

We require a Secretary to be the lynchpin of our newest department, which requires a confident, conscientious woman with a variety of people throughout the UK and Europe. Some knowledge of a language would be helpful. We need good shorthand typing, word processing training will be given coupled with a fair for administration. Salary up to £8,500 p.a.

Please write with full C.V. to: London Office, Personnel Office, Skyline Television plc, 91-93 Folly Street, W1P 7LB

ENTREPRENEURS W.C.2

£1,500-£10,000

A unique company providing consultancy services to widely diverse clients need an assistant. You will be involved in business ventures, European property investments and dealing with public projects for international clients. Responsibilities include general co-ordination of the company's activities, research and client liaison. This is an exciting opportunity for somebody with commercial flair, energy and initiative. Sound office experience and adequate typing 50 wpm. Age 24-30.

Please call 434 4512

Crone Corkill
Recruitment Consultants

EURO MP PA/SECRETARY

The ideal candidate for this post will be a graduate with no interest in politics, experience of research and ability to deal with correspondence. Excellent shorthand/typing and willingness to work for Conservative cause in Europe essential. Top salary payable for the right applicant. Please write with full CV to: Box 0142 W. The Times

PA/SEC STOCKBROKING

£10,500 including bonus

Ed. up to a level, numerate & confident. Shorthand typing 100/50, although little shorthand needed.

Apply:
The Susan Mills Portfolio Agt.
01-242 3276

ADVERTISING CREATIVE SEC

Talented due to well known agency and complex self motivated. Must be able to organise their lives, to shorthand, file, type, make up of organising and making up. Creative, energetic, efficient. Age around 25. Salary £8,500.

THAT AGENCY
48 Albemarle St, W1
Tel. 499 4562

P.A. SECRETARY LLOYD'S

If you think you have that little bit extra, try this opportunity to capitalise on it with a young expanding Lloyd's underwriting agency company. We're looking for somebody with the talent and determination to help us succeed, coupled with flexibility, enthusiasm and humour.

Tel: PAM McKENZIE on
01-283 2248

BOOKKEEPER/RECEPTIONIST

Urgently required an attractive person, with well known company, with excellent office. 2nd Party Line, excellent salary, and conditions for someone with good bookkeeping, shorthand, good telephone manner, cheerful personality. Age 25-35.

Tel: 01-499 8831
NO AGENCIES

SECRETARY P.A.

Salary neg. £11,000 + Bonus

Sec. P.A. to work for Senior Partner with person who is familiar with Stockbroking/Finance, who does not mind working long hours in return for fascinating and exciting job.

C.V. to Miss S. E. Blandley, EVANS RECRUITMENT SERVICES, 35 Liverpool Street, London, EC2E 7DP. Telephone 625 6388.

THE MARRIAGE BUREAU

Part time interviewers for the London Office and CV to Mrs Harrington, 120 New Bond St, W1

THE MARRIAGE BUREAU

Part time interviewers for the London Office and CV to Mrs Harrington, 120 New Bond St, W1

WANDSWORTH HIGH ST.

West End Salary

First class shorthand secretary to work for director of finance company. If you are looking for involvement + responsibility & are capable of it, give me a ring on:

242 0081

CHARTERED SURVEYORS W1

Secretary required (25-35) to work for partner in busy West End office. Additional experience in word processing required. Salary £8,000.

Apply Ann Smith, 01-488 7564.

ADVERTISING SECRETARIES

Leading W1 Advertising Agency, wants enthusiastic and efficient account group Secretaries, from junior to board director level. Communications business experience preferred. Write with C.V. to: BOX 2267, THE TIMES.

General Appointments

Corporate Planning Executives

£18-23,000

London

The Wellcome Foundation Limited is an international group of pharmaceutical and chemical companies, with headquarters in the United Kingdom and a turnover close to £700m.

Three new appointments have been created to complete a professional team within the Corporate Planning Directorate. The Corporate Planning Executives will contribute a high level of strategic thinking to assist top management in the formulation of Company policies and plans and play a significant role in the future development of the Company.

Candidates must have a broad industrial background with several years experience in corporate planning in a manufacturing industry. Ideally, they should hold an MBA (or equivalent), preferably with a scientific or economic background. They must be able to demonstrate a high level of analytical skill and strategic thinking when dealing with business problems. It is envisaged that applicants aged less than 30 years are unlikely to have an adequate level of experience. The salary will be negotiable according to the range of skills offered. The benefits package is that associated with a major company, including relocation expenses where applicable.

Applicants should send a full Curriculum Vitae to Bernard L. Taylor or ask for a Personal History Form quoting reference 6739.

In accordance with company policy these vacancies are also being advertised internally.

**Mervyn Hughes
Alexandre Fic
(International) Ltd.**
Management Recruitment Consultants



37 Golden Square,
London W1R 4AN
01-434 4091

Marketing Plans Manager

c£16,500 + Bonus + BMW Car

BMW (GB) LTD, has an unsurpassed record of growth in the specialist car market. To help further develop this success we now wish to appoint a Marketing Plans Manager.

Reporting to the Marketing Manager the successful candidate may, at present, be employed in a marketing or planning function with a competitive manufacturer, will have graduate or similar qualifications, and be aged 28/32 with proven numeracy and analytical skills.

You will be primarily responsible for the development of a long term corporate strategy for the UK market, embracing all areas of the business. To achieve this you will have the ability to identify,

implement and interpret market and product research, economic, market and social trends and statistics. Whilst working largely on your own initiative you will also form part of a team responsible for short term planning.

The terms and conditions of employment are first class and include a highly competitive salary, bonus, company BMW car, PPP and a pleasant working environment in Berkshire.

Please telephone for an application form to: Cathy Child, Personnel Officer, BMW (GB) Ltd, Elstree Avenue, Bracknell, Berkshire RG12 4TA. Tel: Bracknell (0344) 480282.

BMW (GB) LIMITED



CREATIVE MARKETING DIRECTOR

Prestige Consumer Products c.£20,000 + car

Our client is the prominent consumer division of a major multinational corporation marketing a range of international quality brands.

To take full advantage of current growth and development, they now seek a Marketing Director who will be responsible for the professional direction of all the company's marketing activities, as well as playing a key part as a member of the divisional board.

We are seeking a young, highly professional marketer, aged between 27 and 35, and educated to degree level or equivalent. Candidates must be able to show success in blue chip consumer product management, ideally supplemented by additional experience in a high image creative or design environment.

The position offers an attractive salary plus bonus, life insurance, permanent health insurance, FPP Masterplan plus executive car. Please send your CV to Bill Threlfall or David Collingham, quoting reference 1844, at Grosvenor Stewart Limited, Hamilton House, 15 Tiltshire Street, Hinchin, Hertfordshire, or telephone on 0462 55303 (24 hour answering).

GROSVENOR STEWART
INTERNATIONAL EXECUTIVE RECRUITMENT
London Hinchin Brussels

DRI DRI Europe, Ltd. MARKETING MANAGER

£16,000 - £26,000 plus car

Date Resource Inc. (a subsidiary of McGraw-Hill) is the world's leading economic consultancy. We are looking for a marketing manager in our European division.

The Marketing Manager will handle direct selling, as well as marketing and product documentation - and will oversee our conference organization function. He or she will be responsible for the positioning of several of DRI's International Products in Europe. The position will also report at the board level or be a board level position itself - for the right person.

That right person will have at least 3 years marketing/selling experience of tripartite services (preferably technology or information based). He or she will have some economic training and will be able to succeed at a variety of functions. A good first degree is likely to be a necessary qualification.

Salary will be fully competitive in the broad range of £16,000 to £26,000 including a performance related incentive (about 25% of total compensation) plus a company car. Other benefits will be commensurate with those of a large international company.

Success will depend on the individual's drive and ability to carry out a variety of sales and marketing related assignments. Please send full career details, plus salary expectations if possible, to:

Marion Jones
DRI Europe Ltd
30 Old Queen Street
St James's Park, London, SW1H 9HP

TRAINING OFFICER £10,000 + bonus

The W1 Head Office of a major public company requires a proven career orientated Training Officer who is capable of identifying training needs; devising training courses and, where appropriate, executing those courses. Applicants, who should be aged 24-30 years must have had previous experience in practical training in a commercial company and be the type of person who thrives in a fast moving, people oriented environment where the training discipline is seen as an aid to improve efficiency. Excellent benefits include a 10%+ bonus, and discounts on company products.

Applicants should contact: Mr Geoffrey Nash, MacBlain Nash and Associates, 16 Harcourt Square, London, W1.
Telephone 01-499 9175.

MacBlain NASH
Recruitment Consultants

STUCK IN A RUT?

Some companies are not big enough to promote their talented people. Others simply do not recognise the hard working and the ambitious.

If your career isn't moving fast enough, talk to us at Allied Hambro Financial Management because as a member of our Sales Team you can climb just as fast as you like and we will provide all the training you need. Dial 100 today and ask for Freephone Achievements and speak personally to one of our Branch Management Team in major towns and cities throughout the U.K. including Northern Ireland.

LEGAL EXECUTIVE International Finance Company

The shipping department of an international financial group with offices in London & Europe seeks Legal Executive to assist its Maritime Attorneys. The successful candidate will be based in our Mayfair offices and will probably have gained experience in ship finance, loan documentation, closing & postclosing procedures in a banking environment or law firm specialising in maritime work. The ability to work under pressure is essential. Occasional travel may be required.

In addition to a competitive salary, benefits also include BUPA, a non-contributory pension scheme & free life assurance. Please write in the first instance enclosing a detailed CV, a salary history, and a current salary. All applications will be treated in the strictest confidence. Miss P. J. Bailey, 9 & 10 Grafton Street, London W1X 3LA.

Carlier Sales Admin Manager

Carlier Ltd seeks an efficient Manager to be responsible for the sales administration of the company's nationwide up-right-bus line. The challenging job tests a confident, energetic, and proven management experience. Duties include all customer relations and stock control. An excellent customer contact essential. Knowledge of French would be an advantage. An attractive salary & staff benefits including BUPA and fringe benefits depending on experience and qualifications. The job is open to both male and female applicants. Please write with detailed CV to Carlier Ltd, Sales Director, 175 New Bond Street, London W1.

WHICH CAREER SUITS BEST?

Professional Guidance and Assessment for all ages. 16-24 yrs: Careers, Careers 25-34 yrs: Progress, Progress 35-54 yrs: Review, 2nd Career. Full details in free brochure. ● ● ● CAREER ANALYSTS ● ● ● 30 Gloucester Place, W1. ● ● ● 01-923 8452 (24 hrs)

TRAINEE BROKER

A vacancy has arisen for a Trainee Broker. The successful applicant will be about 25-35 years old, hard working, and presentable. No previous experience necessary as full training given. For a confidential interview tel. Andrew Ziegler on 01-499 2615.

Rusty Actress/or? Board Secretary?

Historic City who bar and restaurant with great character and charm and Central area very attractive and energetic Waitresses to work 8 hours and one evening per week for excellent rates home pay. Please Elizabeth on 01-242 2666.

NEWLY FORMED COMPANY

London seeking sales manager with proven experience in financial services. The successful candidate will be responsible for the sales and marketing of a new company. Please write with full details to: Mr. J. Smith, 100 Strand, London WC2R 0JH.

YOUNG FULL AND PART-TIME

positions available in a leading company. The successful candidate will be responsible for the sales and marketing of a new company. Please write with full details to: Mr. J. Smith, 100 Strand, London WC2R 0JH.

Public Appointments

The National Trust for places of Historic Interest or Natural Beauty Secretary

The Secretary of the National Trust is responsible for administering the work of the Council and Head Office Committees; for co-ordinating the formulation of policy; for the personnel and manpower function; for services to the membership; and for ensuring a high level of administrative efficiency throughout the Trust and its Committees. The Secretary reports to the Director-General and is a member of the Management Board.

We are seeking candidates between 40 and 55 years of age to replace the present Secretary, who will shortly be taking over a new post on the Management Board. Candidates should have senior level experience in an administrative or corporate staff role in a major organisation and should be able to demonstrate successful achievements in developing organisational effectiveness and the leadership of a personnel function.

The salary scale for this post is £22,600 to £29,100 p.a. and other benefits include a contributory pension scheme, life assurance and assistance with relocation expenses if needed.

Please write in confidence, enclosing a curriculum vitae, to:

The Director-General
The National Trust
36 Queen Anne's Gate
London, SW1H 9AS.

Closing date: 1 November 1984.



National Consumer Council

The NCC is funded by the Department of Trade & Industry to watch over the interests of consumers and to represent them to government, nationalised industry and public and private sector industry and commerce.

Senior Research Officer

The task of the Policy Division is to advise the Council on what policies it should adopt and to help to take any necessary action to carry forward policies once they are adopted. Research Officers will normally concentrate on particular areas of policy but may work on any of the Council's policy interests.

Policy issues with which the Council is concerned cover the consumer interest in all types of goods and services, both privately and publicly provided. For instance the current work programme includes shop hours, bus timetables, the regulation of public utility monopolies, information provided by schools for parents and reform of the social security system. We shall be looking for substantial relevant working experience. Experience of or training in dealing with economic and legal issues will be highly desirable.

Senior Development Officer

The task of the Development Division is to advise the National Consumer Council on what concerns consumers, and what information they need, to promote NCC's policies to the rest of the consumer movement, and help other consumer organisations to do their job more effectively. Development Officers normally concentrate on particular activities, but may be asked to work on any of the Council's interests.

The Senior Development Officer is part of a team concerned with identifying and reporting on issues important to consumers and promoting policies and practice to support consumer representatives. The Development Division works closely with a wide range of consumer organisations.

Relevant experience would include: looking at policies and practice from the consumers' point of view, planning and directing research, working with groups and speaking and writing skills.

The salary scale for both posts is £9,501 rising in 5 increments to £11,923 per annum plus £1,300 London Weighting. For further details and application form, please write to: Head of Administration Group, National Consumer Council, 18 Queen Anne's Gate, London SW1H 9AA. Completed applications must be received not later than 31 October 1984.

RE-ADVERTISEMENT GENERAL SYNOD OF THE CHURCH OF ENGLAND ADVISORY COUNCIL FOR THE CHURCH'S MINISTRY

The Council invites applications for the post of:

CHIEF SECRETARY

The work of the Council embraces the task of advising the General Synod on the future development of all aspects of the Church's Ministry, whilst maintaining responsibility for the recruitment and training of potential candidates and accredited lay workers, together with the relevant administration.

The role of the Chief Secretary is to advise the Council on policy, guide its planning and co-ordinate the activities of its staff. He/she will also represent its views nationally and liaise with individual Bishops and the staffs of theological colleges and courses.

Applicants should be able to bring to the post a wide experience of varied forms of ministry, both ordained and lay, a sound knowledge of theological training and a vision for the future based on his/her own theological insights. The post is open to men or women, ordained and lay, who are confirmed members of the Church of England.

Full details of the post which is graded at Senior Principal level are available from:

Miss Anne E. Holt, Personnel Officer
Church House, Dean's Yard, Westminster, London SW1P 3NZ
Telephone: 01-222 9011, Ext. 361

Closing date for receipt of applications: 28th October, 1984.

Interviews will be held in London on 14th January, 1985.

REGIONAL TREASURER Grade B - £23,031 - £26,241 p.a. Sheffield

Due to the promotion of Mr K. Part to Regional General Manager, Yorkshire Regional Health Authority this post is now vacant.

Trent Regional Health Authority comprises 12 District Health Authorities providing health services to a population of 4.5 million people. The Region's revenue allocation is £800m and it has a capital cash limit of £200m.

The Regional Treasurer will be a member of the Regional Executive Team accountable to the Regional General Manager but retaining a direct link to the Regional Health Authority for certain statutory responsibilities. Candidates must be professionally qualified Accountants with extensive senior experience in financial management in a large public sector or commercial organisation.

Further details and application forms are available from Regional Personnel Officer, Fulwood House, Old Fulwood Road, Sheffield S10 3TH, quote reference E8111.

The Regional General Manager Mr Brian Edwards will welcome informal enquiries at the above address or by telephone (0742) 308511, extension 202. Completed applications must be returned by Friday, 9th November, 1984.

REGIONAL HEALTH AUTHORITY

THE ZOOLOGICAL SOCIETY OF LONDON Membership Officer

Enthusiastic and articulate person needed to start and run a membership programme and to oversee the Society's accounts.

'Adapt on Arrival' scheme, at London and Whitehall Park Zoo.

The successful applicant will probably be aged 25-35 years, have some knowledge of accounts, be able to appear on TV and Radio and may have previous PR or marketing experience.

Salary from £9,000 p.a. Applications in writing, with CV, to:

Establishment Officer,
The Zoological Society
of London,
Regent Park, London,
NW2 4RY.

RESPONSE SHEET: SW1 164. Tel: 01-235 2665. Fax: 01-235 2665. ATLAS CARD: Over 4000. Tel: 01-235 2665. T.P. Jackson. 01-235 1234.

AMNESTY INTERNATIONAL seeks a DEPUTY SECRETARY GENERAL

for its International Secretariat in London

Amnesty International is a worldwide voluntary movement working impartially for the release of prisoners of conscience and opposing torture and executions. Its International Secretariat has a staff of 180 (27 nationalities) engaged in research, action planning, membership affairs and public information, with an annual budget of \$4.6 million.

The Deputy Secretary General is part of the management team headed by the Secretary General who is the chief executive. The Deputy Secretary General is responsible for planning and monitoring the organization's programme and relations with sections worldwide. She will have responsibility for the development of administrative, financial and personnel policies and relations with staff union. She will also supervise policy for computerized information systems. She deputizes for the Secretary General in his absence.

Candidates should have extensive senior management experience, preferably in volunteer/non-profit organizations. Knowledge of human rights issues is essential as well as sensitivity to political problems. Experience in working with a multicultural work force an asset. Fluent English and a working knowledge of French and/or Spanish essential.

Closing date for the receipt of completed application forms: 18 November 1984

Terms: Salary £15,000 p.a. (under review/index-linked/annual increments) Contract five years (renewable) Relocation expenses paid according to Staff Rules and Conditions of Service

For a detailed job specification and application form please contact the Personnel Officer, Amnesty International, 1 Eastern Street, London WC1A 0JH tel. 01-253 1771 exts. 54/55/56, telex 26252

IVS VACANCIES IN THIRD WORLD DEVELOPMENT

ROTSWANA

Employment for 1st Deputy Secretary General for the Rotswana Development Project. The project is a major development project in Rotswana, South Africa.

LESOTHO

Employment for 1st Deputy Secretary General for the Lesotho Development Project. The project is a major development project in Lesotho, South Africa.

SWAZILAND

Employment for 1st Deputy Secretary General for the Swaziland Development Project. The project is a major development project in Swaziland, South Africa.

MOZAMBIQUE

Employment for 1st Deputy Secretary General for the Mozambique Development Project. The project is a major development project in Mozambique, South Africa.

مكتبة الامم المتحدة

**Personnel Office
AMERICAN EMBASSY
24 Grosvenor Square, London W1A 1AE**

General Appointments

Director General

British Red Cross Society

The charitable work of the Red Cross is undertaken within the United Kingdom and internationally in war and in peace, and includes training and services to assist with emergencies in the lives of individuals and communities, as well as a range of related activities.

The management team of the National Headquarters in London is headed by the Director General, who is responsible to the Council for the implementation of agreed policies so as to achieve the objectives of the British Red Cross Society. The full-time staff of 150 in London work closely with the UK branches which co-ordinate the work of over 75,000 adult volunteers, and with many other organisations at home and overseas.

PA

PA Personnel Services

Hyde Park House, 60a Knightsbridge, London SW1X 7LE.
Tel: 01-235 6000 Telex: 27874

COSWORTH CASTINGS LTD WORCESTER

Immediate vacancy for an experienced professional:

WORKS ENGINEER

for

Modern Semi Automatic Light Alloy Foundry

To have overall responsibility for the procurement, installation, commissioning and maintenance of all plant and factory/site services. Relevant experience of installing and operating a planned maintenance system is an essential requirement. Knowledge of condition monitoring applied to predictive maintenance would be an advantage. The appointee will also have responsibility for health and safety compliance.

Candidates, generally in the age range 30-45, must show a progressive career in plant management in process based industries. Man management skills will be sought, together with a professional qualification, at HND/HNC level or better.

The Company will offer a very competitive salary and conditions of employment, with assistance given for removal to the Worcester area.

Written applications, in strictest confidence, to:

DR A. VOGEL,
Technical Manager, Cosworth Castings Ltd,
Hyton Road, Worcester, WR2 5JS

MID 20s

- with
Financial experience?

We are looking for a young man or woman to join a newly-formed Research Unit whose on-going function will be to analyse the market offered by The Stock Exchange. It will also seek to identify areas of improvement leading to greater ease and effectiveness of transactions both on and off the "Floor".

The unit is in its infancy, therefore this is an excellent opportunity for someone capable of creative thinking to inject their own ideas into work which is still in the very earliest stages of development.

You should be in your mid-20s with, ideally, a degree level of education - Economics, Statistics or similar. You will have experience of working in a financial environment together with an appreciation of the Securities Industry. Numeracy and good communication skills, particularly written, are essential.

The starting salary will be around £2000 p.a. depending upon experience, and the benefits package includes a fully-paid season ticket, non-contributory pension scheme and lunches.

If you wish to broaden your experience in a 'green field' situation, please send your CV to:
Jennifer Gregson, Senior Personnel Officer, The Stock Exchange,
Old Broad Street, London EC2N 1HP

The Stock Exchange

MARKETING DIRECTOR

£20,000 +

An American based company, with a U.K. subsidiary in the South of England, seeks an energetic person to market education and training services and assume responsibility for an increase in business development in U.K./Europe and Middle East.

You will need to prove a successful sales record and the ability to combine entrepreneurial flair with sound business acumen. In addition, experience in the following areas is advantageous: Marketing Education Services; Management of Projects; Management Consulting; Administration & Finance Operation; Proposal Design/Bid Pricing & Contract Negotiation.

This position requires strong communication skills with proven success in international enterprise. A degree or equivalent preferred. Benefits will include a company car and medical coverage.

Please send detailed C.V. to:
R.R.L. Ltd.,
12 Palmerston Road,
Southampton SO1 1LL

CLINIQUE

are seeking an
ACCOUNT MANAGER

Large prestigious West End store
We require a self-motivated business minded person who is exceptionally well groomed with previous management and sales experience.
Major objectives include: the successful management of a well trained team to achieve sales targets, maintaining an efficient stock control system, implementing promotional activity and above all ensuring a polite efficient service to the customer.
If you have the enthusiasm, the confidence in your own abilities and feel you can really contribute to the success of Clinique, please contact:

Fiona Yacko-Draper, Personnel Co-ordinator
Clinique Laboratories Limited
54 Grosvenor Street, London W1X 9FF
Telephone: 01-499 9365

Corporate Finance Worldwide Engineering and Transportation £14,000

Project Accountant
- Europe
£14,000 + Car + Accommodation

Top-level exposure
High-growth group
£15,000 + Car

Group Accountant
Hotels & Holidays
West End
to £14,500 + discounts

This major British group has major investments in profitable enterprises in 5 continents. As a key member of a centrally based team, this recently qualified Chartered Accountant will support the Managing Director on all aspects of financial reporting and control, provide advice to subsidiaries and assist the central treasury function. Call Adam Crozier BA - Ref: 8688

Our client is a highly progressive international organisation, providing services and products to the chemicals industry. Due to their continual growth, this role has arisen, based in continental Europe, for a top flight ACMA, mid 20's. You will be involved in increasing the efficiency of the decision-making process by means of improving the financial and management reporting systems. Call Jennifer Staddon BSc - Ref: 8627

Exceptional opportunity to become immediately involved at the sharp end of a successful and diverse group. The post carries responsibility for group budgets and four year plans and will provide a first-class starting point for a long term career at group or operating level. Candidates should be graduate qualified accountants in their late 20's with a strong commercial flair. Call Jane Woodward BA - Ref: 8683

As a key member of the Corporate team of this major British group this young Chartered Accountant will work under the direction of the F.D. Responsibilities will include the preparation of profit summaries and the group operating plan. There are strong Controlling opportunities, particularly overseas. Call Bill Curteis BA - Ref: 8360

Personnel Resources

75 GRAYS INN ROAD, WC1X 8US 01-242 6321

ENGINEERS SAUDI ARABIA

The following engineers are required immediately for the supervision of construction of a water treatment plant and shall be working for the Consultant/Client.

- Resident Engineer - with 15 years experience minimum.
- Mechanical Engineers - with 10 years experience minimum.
- Electrical Engineers - with 10 years experience minimum.
- Civil/Structural Engineers - with 10 years experience minimum.

Minimum qualification BSc or equivalent, with experience in the field of design or construction of water and sewerage treatment plant.

Applications with full C.V., in writing only, to:

The Managing Director,
Euro-Tech (Environmental Engineers) Limited
1 King Cross Street
Longton
Stoke-on-Trent
ST3 1NQ.



RODIER PARIS

Leading French fashion manufacturer requires a young, dynamic Sales Representative to sell their exclusive fully co-ordinating range for the area West Midlands to South of England.

The applicant must be experienced in fashion and aged between 25 to 35 years, with the ability to expand the RODIER Franchising Shop network. Training will be given.

- ★ HIGH BASIC SALARY
- ★ GOOD COMMISSION PROSPECTS
- ★ COMPANY CAR
- ★ CAREER WITH A FUTURE
- ★ IMMEDIATE START PREFERRED

Apply in writing with full C.V. to:

The Manager,
RODIER PARIS
26 Curzon Street, London W1Y 7AE

Managing Director Designate

Graphics Arts Industry

Five Figure Financial Package - Northern Based

Symbology Inc. is one of the United States most successful manufacturers and distributors of bar code film masters. Established for over five years, we are now looking to expand our operation into the UK, and eventually Europe, and are wishing to appoint a person to establish, head and control our British operation.

The person will already be working in a similarly related field of business, and be familiar with the activities of manufacturing and distributing bar code film masters. A graphic arts preparatory background with five years experience would be satisfactory. He or she must be a self-starter, used to working under pressure and have a proven track record of successful management in sales and marketing.

The person will be expected to take full responsibility for the success of the business, and therefore should be familiar with the activities of managing a new company. The position offered is a senior one and the successful applicant will be offered a financial package of the kind expected from an international company.

Interviews will be held later this month in London and Leeds. Written applications only will be accepted, and be marked 311 and addressed to:
symbology inc.
LOWFIELDS WAY, LEEDS LS12 6HQ. symbology



CAR SALES EXECUTIVE

Cooper St James, the latest addition to the vigorous and expanding Cooper Group - Europe's leading BMW dealership is looking for an additional Sales Executive.

Reporting to the Sales Manager you will be part of a young and forward thinking team trained to sell new and used BMWs.

Presentable, intelligent and probably under 35, you will have a successful record of professional selling - not necessarily motor trade - and will be accustomed to achieving targets.

Cooper St James are located in the prestigious area of Central London. Excellent salary, PPP, Pension and a BMW car are part of the package from a Group dedicated to the training and development of its staff.

If you feel you are the right person for the excellent career prospects we offer please phone us now for an application form.

Ask for Miss Kiddi Pole on 01-629 6699

Cooper St James
54 St. James's St SW1
629 6699.



ADMINISTRATION MANAGER

£15,000+

Our client, a leading City Merchant Bank, seeks a self-motivated Administration Manager, age 35-45, to re-organise and run a very pressurised central department. Your role will be one of unobtrusive and sensitive management and will cover a wide range of administrative functions. These will include accounts control, preparation and monitoring of budgets and the initiation and maintenance of computerised research and filing systems. The effective day to day running of the department will also include some personnel duties. An extensive knowledge of computerised systems (IBM) is essential as is book keeping to T.B. and supervisory experience of secretarial staff, combined with a background in banking or stockbroking. You should have a mature approach with the ability to liaise effectively with both junior staff and senior management. A competitive benefit package will be offered, including a mortgage subsidy, non-contributory pension and 28 days holiday. Please ring

588 3535
Crone Corkill
Personnel Consultants

Business Systems Consultant

£17,000-£20,000 plus car

The growth of the Allied Hambro Group of companies over the last decade has been nothing short of phenomenal. Our creative vision to product design, top quality service and development has resulted in our ever widening interest in business systems and investment sectors.

Central to this vision, which plays a key role in the success of our business activities, is the development of our computer systems. We are seeking a Business Systems Consultant, who will be responsible for the design, development, implementation and maintenance of our computer systems. The successful candidate will possess a strong background in business systems, a proven ability to work independently or as part of a team, and a high level of motivation.

Your experience to date should include:

- excellent fact-finding and analysis skills
- the ability to present findings in a clear and concise manner
- and in writing
- formal training in business systems
- practical experience of project management
- a proven ability to work independently or as part of a team

It is a position of great responsibility working on business systems projects and will require hard work and innovation. In particular you will be the type of person who ensures that a project is completed on time and to budget.

Write to us at once if you are interested in this exciting opportunity along with a salary of £17,000-£20,000 plus car and a pension scheme and a 24 hour answerphone.

An advertisement can't say everything about us, so send for our recruitment booklet and an application form now.
Write to Karen Philbin at Hambro Life Assurance plc,
Allied Hambro Centre,
Swindon SN1 1EL,
or phone her on (0793) 27812
(24 hour answerphone).

ALLIED HAMBRO
FINANCIAL MANAGEMENT

OUTSTANDING ENGINEERS

THIS AD COULD CHANGE YOUR LIFE

If you believe that Britain is lagging behind in manufacturing efficiency, maybe you can help to do something about it.

Works Management, Britain's leading journal for those in day-to-day charge of manufacturing companies, needs an outstanding engineer to join its editorial team. Applicants need not be experienced writers, but should have hands-on experience of the people problems and technical problems involved in managing a successful factory.

The job entails: visiting a wide range of companies whose managers have taken a lead in applying new ideas; persuading their managements to co-operate in publishing their success; and reporting on new techniques and practical ideas which will be helpful to other managers.

This is a rare opportunity to broaden your horizons, to develop your communication skills and to build a network of contacts second to none at senior levels in manufacturing industry. The remuneration package, including car if desired, will probably be in the range of £12-15,000 pa, but money will not be a restraint in securing the best talent available.

This important work will be based at the company's headquarters at Franks Hall, a splendidly modernised Elizabethan manor house with an estate of 85 acres in Kent. You will enjoy all the fringe benefits associated with a young, unusually successful company.

Even if you have never thought of entering industrial communications or publishing, take advantage of this unusual chance to explore what is at least a major career accelerator and at best an enormously creative and satisfying career in itself.

Write in the first instance to:

The Editor
Peter Chambers
Works Management
Findlay Publications Ltd
Franks Hall
Horton Kirby, Kent DA4 9LL



Sales Representatives

5 figure salary + bonus

Sales Trainees

circa 7K + bonus

DOW CONSTRUCTION PRODUCT GROUP, based in Birmingham, is part of the Dow Chemical Company Limited. They are market leaders in the manufacture and marketing of a wide range of insulation products, which are sold via specialists in the construction industry.

Due to expansion they require two Sales Representatives (based in the North and South) with proven architectural sales experience. You should be of sound educational background, ideally to graduate level, M/F and aged between 25 and 35 years old.

Ambitious Sales Trainees, M/F aged between 22 and 30 years old (graduate or equivalent) with some commercial experience are also required to be developed within the Construction Products Group.

Both positions are offered with a prestige company car of G16 status, pension and full benefits associated with working for a blue chip organisation. The company also offers the opportunity to take on increasing responsibility as part of a personal development programme.

If you feel you have what it takes to develop your skills within a progressive company, please write enclosing full personal and career details or telephone: David Haddy (Ref DA/133), Resource Management International, Stanstead House, 16 Hill Avenue, Amersham, Bucks HP6 5BP. Telephone: 02945 28851

resource maximisation

CONRAC

Conrac Communications Software (CCS)

located near Frankfurt, West Germany, is looking for

Senior Programmers

to work with one of our key accounts in the Frankfurt area.

Applicants must have experience in Sperry Univac 1100 Series and Fortran Knowledge of High Volume - TIP (HVT) - Assembler would be helpful. CCS is a German subsidiary of Conrac Corporation, USA. We are planning, developing and installing computer-controlled flight information display systems; aviation data processing systems, factory data systems, application software.

If you are interested in a challenging job, working on a high-sophisticated application in aviation data processing, take a chance and try the Continental way of life.

Please submit your documents, we will contact you immediately:
CONRAC COMMUNICATIONS SOFTWARE GMBH
MR. KLAUS HUNDETMARK
GOETHESTR. 76
D-6074 ROEDERMARK-WALDACKER

For further information please write to:
Box 0901 T The Tim

and at 191 CORPORATION STREET, BIRMINGHAM 4
A Professional Appointment Service licensed in accordance with the Employment Agencies Act 1973 No SE(A) 1537

2. Capital structure

Today's television and radio programmes

Summaries by Peter Daville and Peter Daville

BBC 1

6.00 *Casualty* AM.
6.30 *Breakfast Time* with Frank Bough and Selina Scott. News from Debbie Rix at 6.30, 7.00, 7.30, 8.00 and 8.30 with headlines on the quarter hours and at 8.50; sport at 8.40 and 7.40; regional news, weather and traffic at 8.45, 7.15, 7.45 and 8.15; programme choice at 8.55; a review of the morning newspapers at 7.18 and 8.18; medical advice and cookery hints between 8.30 and 8.50 plus Selina Scott's report from the Hebrides.

9.50 *Under the Sea*. Tom Salmon narrates this documentary about the sea cloud, a four-masted barge, originally a wedding present for the heiress Marjorie Hutton (r).

9.15 *Conservative Party Conference 1984*. The third morning's debates 10.30 *Play School*, presented by Ian Lauchlin. 10.50 *Conservative Party Conference 1984*. Further coverage of the morning's debates.

12.30 *News After Noon* with Richard Whitmore and Moira Stuart. The evening's prospects come from Ian McCaskill. 12.57 *Regional News* (London and SE only). Financial report followed by news headlines with subtitles.

1.00 *People Mill* at One with guests Bob Hope and singing group *Star Beat*. 1.45 *Fingerbobs*. A See-Saw programme for the very young (r).

2.00 *Village School*. The third and final programme in the series about how Erington Village Primary School was saved from closure.

2.30 *Conservative Party Conference 1984*. The afternoon's debates 3.48 *Regional News* (non-London). 3.50 *Play School*, presented by Wayne Jackson. 4.10 *Benjamin*. A four-part series presented by Howard Steptoe. 4.30 *Goatella*. 4.50 *John Craven's Newsround*.

5.00 *Blue Peter* with Simon Groom on the Greenwith Meridian. 5.25 *Henry's Cat*. 5.30 *Grange Hill*. Episode six (r) (Ceefax). 5.58 *Weather*.

6.00 *News* with Sue Lawley and Nicholas Wright.

6.15 *London Plus*. 6.55 *Tomorrow's World*, includes a report on a new way to save London's sewers from collapse.

7.20 *The Top of the Pops* introduced by Mike Read and Tommy Vance.

8.00 *The Magnificent Evans*. The final episode of the comedy series and Plantagenet Evans decides to marry an earnest woman of Rachel by proposing marriage — a proposal that is readily accepted. But there is a small slip between betrothal and altar (Ceefax).

8.30 *Checkmate* presented by Roger Cook, the consumer's champion.

9.00 *News* with John Humphrys. 9.25 *Morgan's Boy*. Part one of a new eight-part drama about the relationship between an out-of-work teenager and his hill-farmer uncle with whom he goes to live. Starring Gary Thomas and Marilyn Hesford (Ceefax). (see Choice).

10.25 *Heart of the Matter*. David Jessel travels with an ambulance team as it tends to the victims of picket line violence in the south Yorkshire area and also talks to the local clergy about the way they treat the violence.

TV-am

6.25 *Good Morning Britain*, presented by Jayne Irving and Nick Owen. News with Gordon Hargrove at 6.30, 7.00, 7.30, 8.00 and 8.30 with headlines on the quarter hours and at 8.50; sport at 8.40 and 7.40; regional news, weather and traffic at 8.45, 7.15, 7.45 and 8.15; programme choice at 8.55; a review of the morning newspapers at 7.18 and 8.18; medical advice and cookery hints between 8.30 and 8.50 plus Selina Scott's report from the Hebrides.

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10.25 *Heart of the Matter*. David Jessel travels with an ambulance team as it tends to the victims of picket line violence in the south Yorkshire area and also talks to the local clergy about the way they treat the violence.

ITV/LONDON

9.25 *Thames news headlines*. 9.30 *For Scotland*. Part one of the historical drama, *The Sea Green Man*. 9.48 *Giving and receiving instructions in human life and computers*. 10.06 *The thrill of living in the city*. 10.23 *The measurement of time*. 10.40 *Generating electricity*. 11.02 *Children preparing for an outing*. 11.19 *The production of chips*. 11.38 *The last banana* — North Sea Oil.

12.00 *Lost Bananas*. A group of animals. 12.10 *Mooncat and Co* with guest Pat Coombs. 12.30 *The Swiftons*.

1.00 *News at One*. 1.20 *Thames news*. 1.30 *Police Court*. Drama at the vineyard. Starring Jane Wymann.

2.30 *Daytime*. Sarah Kennedy chairs a studio discussion on the new divorce law. 3.00 *Take the High Road*. More intrigue among the residents of a Scottish highland estate. 3.25 *Thames news headlines*. 3.30 *Sons and Daughters*.

4.00 *Buttercup Busters*. A repeat of the programme shown at noon. 4.15 *Tower and Haunted House*. 4.20 *Passport to Treasure*. John M. Parry visits another National Trust property — Toward, a 300-year-old working farm in the Lake District (Oracle).

4.45 *Spooky: The Exorcism of Amy*, by Paula Milne. The story of a young girl, haunted by a ghost (r). 5.15 *Blockbusters*.

5.45 *News*. 6.00 *Thames news* with Arthur Gardner and Tina Jenkins.

6.30 *Thames Sport* presented by Steve Rider who talks to Christine Truman about her tennis comeback; plus highlights of last night's boxing and football.

7.00 *Knight Rider*. Another case for the intrepid and KITT, his indestructible automobile.

8.00 *Duty Free*. Comedy series about two married couples on holiday in Spain. This week, David is in despair when Kevin, an unwelcome acquaintance, appears at the hotel.

8.30 *Hotel*. More dramas for the staff and guests of the swish San Francisco hotel — the St Gregory. Tonight a successful businessman guest meets somebody from her past who threatens to reveal all about her secret life in blue movies, while an unmarried mother arrives at the hotel with the intention of putting her son up for adoption.

9.30 *TV Eye: No Room for Sentiment* (see Choice).

10.00 *News at Ten*.

10.15 *Hill Street Blues*. The precinct nurse is in despair following Furlio's departure but moves are afoot to have him reinstated. Meanwhile, Furlio is tempted to have a drop of alcohol for the first time in seven years.

11.30 *Crying Out Loud*. Steve Taylor and Jeni Barnett lead a studio discussion between 50 young people on the subject of compromise.

BBC 2

9.00 *Casualty*.
9.20 *Daytime* on Two: French conversation. 9.38 Part four of a five episode drama in French. 9.55 *Thinkabout*. 10.12 *Different types of paper*. 10.34 A drama documentary about the Yukon poet, Robert Service. 11.05 *The English Civil War*. 11.25 *Farming through the ages*. 11.55 *Lesson four of a swimming course* — front crawl.

12.20 *The newsworld of the Thirties*. 12.45 *For Parents and Teenagers*. 1.10 *Safety advice* from Jimmy Savile. 1.25 *Working in Germany*. 1.38 *John Carmichael in Inverness*. *For William and Culloden*. 2.00 *You and me*. For the very young. 2.15 *The music of traffic*. 2.40 *Speech*.

3.00 *Dallas*. Another episode from the last series, this one dealing with the recriminations following the Oil Barons' Ball.

3.45 *Conservative Party Conference 1984*. 5.30 *News summary* with subtitles. 5.35 *Inside Women's Magazines*. Part three of the series tracing the history of journals for women deals with the search for a successful formula for women of the Fifties.

6.00 *Film: Koolhaas* (1978) starring Jim Baker and Mascha McCourt. The first showing on British television for this warmhearted piece of sentimentalism, heralding a new season of films for the family. Manny is a football coach who loses his job at an exclusive school and has to take the first one offered to him because he owes money to the 'mob'. This turns out to be a Church school for delinquent boys. Directed by Sean S. Cunningham.

7.30 *Open Space: A Little Piece of Britain* in the Med? Francis Gomila of Gibraltar takes stock of his country and of the daily life of his fellow countrymen, finding out from them their feelings towards Britain and Spain.

8.00 *Commercial Breaks*. This week's documentary in the series about entrepreneurs around the world is on three Californians who are trying to convince the State's citizens that the best way to go after death is cremation — virtually unheard of in California.

8.30 *Do They Mean Us?* Derek Jameson discovers what foreign correspondents think about our food and why the Continentals regard us with a mixture of distrust and admiration.

9.00 *The Best of Harding*. A compilation of the best of comedian Mike Harding's routines.

9.30 *Life of an Orchestra*. The fourth and final documentary about the London Symphony Orchestra. (see Choice).

10.20 *Jack High*. The last quarter-final of the Gateway Masters Tournament.

10.50 *Newsnight*.

11.45 *Open University: Database* — *Freightliner Case Study*. Ends at 12.10.

12.05 *News* with subtitles.

12.15 *News* with subtitles.

CHANNEL 4

9.30 *Conservative Party Conference 1984*. 9.55 *Shipping Forecast*. 10.00 *News*. 10.15 *Prayers for the Day*. 10.30 *Today*, including 8.30, 7.30, 8.30 *News summary*. 8.55, 7.55 *Weather*. 9.00, 8.00 *News*. 7.25, 8.25 *Speech*.

8.43 *The Awakening of Kate Chopin* (r). Read by Sarah Smith. 9.00 *News*. 9.05 *Lancashire*. Anthony Smith, in the company of Richard Gough, explores the world of the world in the arts, sport, science, business, food and wine, etc.

10.00 *Morning Show: 'Over the Hill'*. Margaret Evans. Read by Dylis. 10.05 *An Act of Worship*. 11.00 *News: Travel: Your Move or Mine*. Bill Brack and Tom Tiddell on the door on the housing world (r).

11.28 *Vanishing Day*. Brian McAvra tells the story of the day that eight of Lord and Lady Londonderry's servants went missing on a boat in the North Channel. The reader: Kenneth Branagh.

10.15 *A Book at Bedtime*. I heard the Archbishop of Canterbury in the morning. 10.30 *News*. 10.35 *What About the Workers?* 'Equality under the Law?' An investigation of race and sex discrimination at work (see also 8.10 pm).

12.27 *The Travelling Show* with Christopher West. The panel today: James Burke, Sue Arnold and John Noakes. 1.00 *The World at One*: News. 1.05 *The Archers*. 1.55 *Shipping Forecast*. 2.00 *News*. 2.05 *Woman's Hour*. Today's edition includes Linda Wolfe's report on the question of continuity in hospitals (what a nurse should put in her notes).

2.30 *The Afternoon Play: Reputation*. By John Galsworthy. Starring: Helen Brack and Betty Hunter-Wright. A study of the nature of reputation and the lengths to which a woman should be revealed about a famous person's life.

4.00 *News*. 4.05 *Bookshelf*. The Private World of George Bernard Shaw. 4.10 *Bookshelf*. The Private World of George Bernard Shaw. 4.15 *Bookshelf*. The Private World of George Bernard Shaw. 4.20 *Bookshelf*. The Private World of George Bernard Shaw. 4.25 *Bookshelf*. The Private World of George Bernard Shaw. 4.30 *Bookshelf*. The Private World of George Bernard Shaw. 4.35 *Bookshelf*. The Private World of George Bernard Shaw. 4.40 *Bookshelf*. The Private World of George Bernard Shaw. 4.45 *Bookshelf*. The Private World of George Bernard Shaw. 4.50 *Bookshelf*. The Private World of George Bernard Shaw. 4.55 *Bookshelf*. The Private World of George Bernard Shaw. 5.00 *Bookshelf*. The Private World of George Bernard Shaw. 5.05 *Bookshelf*. The Private World of George Bernard Shaw. 5.10 *Bookshelf*. The Private World of George Bernard Shaw. 5.15 *Bookshelf*. The Private World of George Bernard Shaw. 5.20 *Bookshelf*. The Private World of George Bernard Shaw. 5.25 *Bookshelf*. 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